

Credit Research and Strategy

5 December 2023 Credit Strategy

Supply for November (US\$bn)

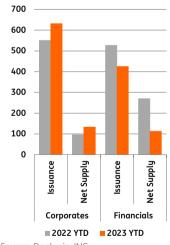
| | Corporates | Financials |
|------------------|------------|------------|
| November | 60.0 | 32.5 |
| Source: ING, Dea | logic | |

Supply FY and YTD (US\$bn)

| Corporates | FY | YTD |
|------------------------------|--------------------------|--------------------------|
| 2017 | 741 | 724 |
| 2018 | 653 | 643 |
| 2019 | 701 | 685 |
| 2020 | 1167 | 1157 |
| 2021 | 722 | 683 |
| 2022 | 558 | 552 |
| 2023 | - | 632 |
| | | |
| Financials | FY | YTD |
| Financials 2017 | FY 424 | YTD 418 |
| | | |
| 2017 | 424 | 418 |
| 2017 2018 | 424 436 | 418 434 |
| 2017 2018 2019 | 424 436 365 | 418 434 356 |
| 2017 2018 2019 2020 | 424 436 365 525 | 418 434 356 498 |

Source: ING, Dealogic

Supply and Net Supply YTD



Source: Dealogic, ING

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US Dollar Credit Supply

Corporate supply increases in November



Significant corporate supply in November

- Corporate supply totalled US\$60bn in November, increasing from a modest US\$26bn in October, and the highest level in the second half of the year. Year-todate corporate issuance sits at US\$632bn, in line with our forecast of no more than US\$650bn for 2023. Despite redemptions of US\$41bn, net supply was positive in November, accounting for US\$16bn. Current year-to-date net supply sits at €134bn.
- Healthcare, Industrial & Chemicals, and Utilities led November supply, accounting for US\$16bn, US\$12bn, and US\$12bn, respectively. With this, Industrials & Chemicals have surpassed the 2022 supply figure of US\$85bn, reaching US\$90bn YTD. Additionally, from a YTD perspective, most sectors are well above 2022 levels, with TMT being the exception where supply decreased by one third to US\$95bn. Real Estate sits just above last year's supply at US\$27bn.
- YTD Corporate Reverse Yankee supply is now at €40bn. Due to USD corporate spread outperformance versus EUR, the equation for many corporates shows no cost saving advantage. Nevertheless, November saw a notable increase of Corporate Reverse Yankee supply, by around €7bn.

Relatively low financials supply in November as supply runs behind previous years

- Financials supply totalled US\$32.5bn in November, decreasing from the US\$53bn seen in October, and the lowest monthly level in the second half of this year apart from August. On a YTD basis, financials supply has risen to US\$427bn, although supply will still close the year at a substantially lower level than recent years. With redemptions of US\$23.1bn, net supply amounts to US\$9bn for November, and now stands at US\$114bn from a YTD perspective.
- Bank supply totalled US\$25bn, of which US\$12bn is senior, and US\$13bn is bank capital. November bank bond issuance is still sitting at a lower YTD level compared to 2022 and is around half when compared to October of this year and November 2022.

Fig 1 USD corporate supply overview (US\$bn)

| | 2019 | 2020 | 2021 | 2022 | 2022 Nov | 2023 Oct | 2023 Nov | 2022 YTD | 2023 YTD | % diff |
|------------------------|------|------|------|------|----------|----------|----------|----------|----------|--------|
| Auto | 36 | 40 | 29 | 29 | 2 | 3 | 6 | 29 | 37 | 31% |
| Consumer | 96 | 192 | 75 | 57 | 7 | 8 | 7 | 57 | 91 | 59% |
| Healthcare | 108 | 129 | 96 | 72 | 15 | 5 | 16 | 72 | 113 | 57% |
| Industrial & Chemicals | 81 | 208 | 78 | 85 | 6 | 1 | 12 | 85 | 90 | 6% |
| Real Estate | 58 | 55 | 54 | 26 | 2 | 1 | 3 | 26 | 27 | 7% |
| TMT | 127 | 268 | 219 | 140 | 19 | 1 | 3 | 140 | 95 | -32% |
| Utility | 104 | 131 | 113 | 99 | 9 | 7 | 12 | 94 | 126 | 34% |
| Oil & Gas | 56 | 92 | 27 | 21 | 4 | - | - | 21 | 35 | 69% |
| Others | 34 | 53 | 30 | 29 | 1 | 0 | 0 | 29 | 18 | -37% |

Source: ING, Dealogic

Note: USD supply numbers include just IG corporates from America and Europe.

Fig 2 USD financial supply overview (US\$bn)

| | 2019 | 2020 | 2021 | 2022 | 2022 Nov | 2023 Oct | 2023 Nov | 2022 YTD | 2023 YTD | % diff |
|---------------|------|------|------|------|----------|----------|----------|----------|----------|--------|
| Bank | 195 | 263 | 283 | 344 | 22 | 46 | 12 | 340 | 275 | -19% |
| of which NPS | 68 | 50 | 107 | 58 | 4 | 6 | 7 | 58 | 62 | 6% |
| of which Pref | 127 | 214 | 176 | 286 | 18 | 40 | 5 | 281 | 213 | -24% |
| Bank Capital | 50 | 70 | 93 | 53 | 4 | 0 | 13 | 53 | 45 | -15% |
| Finance | 49 | 83 | 113 | 68 | 4 | 6 | 7 | 67 | 54 | -20% |
| Insurance | 47 | 69 | 63 | 48 | 3 | 1 | 1 | 47 | 37 | -20% |
| Other | 24 | 39 | 20 | 22 | 2 | - | 1 | 22 | 15 | -29% |

Source: ING, Dealogic

Fig 3 USD corporate supply and net supply by month (US\$bn)

| Issuance | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|-------------|------|-------|-------|-------|-------|-------|------|-------|------|------|------|-------|--------|
| 2019 | 52.1 | 72.2 | 73.6 | 31.3 | 76.1 | 53.9 | 43.4 | 71.2 | 96.3 | 39.0 | 75.8 | 16.4 | 701.3 |
| 2020 | 51.7 | 52.3 | 190.6 | 213.1 | 171.6 | 113.9 | 40.3 | 109.2 | 93.3 | 56.1 | 60.7 | 14.5 | 1167.4 |
| 2021 | 32.0 | 76.1 | 132.5 | 32.2 | 83.4 | 55.8 | 35.3 | 59.6 | 75.1 | 32.5 | 61.9 | 45.7 | 722.2 |
| 2022 | 32.6 | 45.8 | 125.7 | 44.9 | 44.1 | 33.0 | 25.0 | 51.7 | 42.9 | 41.1 | 65.0 | 6.0 | 558.0 |
| 2023 | 47.9 | 129.0 | 68.1 | 30.7 | 124.3 | 33.6 | 29.5 | 36.3 | 46.6 | 26.4 | 60.0 | | 632.4 |
| Net Supply | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| 2019 | 13.7 | 16.8 | 13.7 | 3.6 | 29.3 | 16.7 | 24.4 | 41.9 | 62.5 | 0.6 | 51.7 | -3.2 | 271.8 |
| 2020 | 10.4 | 20.1 | 140.4 | 182.8 | 122.5 | 74.3 | 12.3 | 80.3 | 59.0 | 12.0 | 7.7 | -7.4 | 715.4 |
| 2021 | 2.9 | 24.5 | 75.6 | -6.1 | 37.8 | 7.6 | 15.6 | 28.0 | 24.0 | 2.2 | 10.6 | 19.3 | 241.4 |
| 2022 | -1.9 | 5.7 | 69.3 | 19.1 | -9.4 | -17.6 | -3.6 | 2.9 | 2.4 | 8.6 | 18.6 | -22.8 | 74.5 |
| Redemptions | 38.9 | 46.7 | 67.1 | 51.6 | 57.9 | 54.1 | 28.0 | 34.1 | 55.3 | 23.7 | 41.5 | 27.1 | 525.4 |
| 2023 | 9.0 | 82.3 | 1.0 | -20.9 | 66.5 | -20.5 | 1.5 | 2.2 | -8.7 | 2.6 | 18.4 | | 134.2 |

Redemptions shown for 2023 only

Source: ING, Dealogic

Fig 4 USD financial supply and net supply by month (US\$bn)

| 2 | | | | | | | | | | | | | |
|-------------|------|------|------|------|------|------|------|------|-------|------|------|------|-------|
| Issuance | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| 2019 | 53.0 | 22.9 | 42.8 | 30.0 | 33.8 | 24.8 | 27.2 | 18.0 | 43.7 | 37.7 | 22.4 | 8.4 | 364.5 |
| 2020 | 62.2 | 29.4 | 69.5 | 60.3 | 72.6 | 49.0 | 18.0 | 34.4 | 33.4 | 33.6 | 33.9 | 28.5 | 524.9 |
| 2021 | 67.7 | 26.3 | 57.5 | 66.1 | 53.9 | 52.1 | 39.8 | 34.2 | 41.6 | 70.1 | 43.8 | 20.7 | 573.9 |
| 2022 | 84.9 | 33.7 | 77.3 | 50.3 | 47.2 | 25.0 | 52.6 | 61.7 | 17.8 | 43.8 | 33.8 | 6.5 | 534.6 |
| 2023 | 67.0 | 21.7 | 25.9 | 29.3 | 26.4 | 43.7 | 45.1 | 30.8 | 51.5 | 52.8 | 32.5 | | 426.6 |
| Net Supply | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| 2019 | 16.8 | 5.5 | 21.1 | 0.2 | 1.0 | 9.2 | 10.2 | -7.2 | 19.1 | 19.1 | 11.6 | -5.5 | 101.2 |
| 2020 | 5.3 | 14.5 | 43.2 | 45.5 | 56.1 | 19.0 | -5.6 | 6.5 | 6.0 | 4.0 | 18.7 | 6.2 | 219.4 |
| 2021 | 19.2 | 0.3 | 22.4 | 23.8 | 11.8 | 32.6 | 8.2 | 10.6 | 28.0 | 48.4 | 24.6 | 10.4 | 240.1 |
| 2022 | 39.3 | 9.3 | 58.7 | 27.6 | 18.4 | 7.8 | 30.3 | 45.3 | -11.8 | 31.2 | 14.8 | -6.4 | 264.6 |
| Redemptions | 67.9 | 28.0 | 23.6 | 19.0 | 31.0 | 22.4 | 24.8 | 26.2 | 23.1 | 23.2 | 23.8 | 19.3 | 332.3 |
| 2023 | -0.9 | -6.2 | 2.2 | 10.2 | -4.6 | 21.3 | 20.2 | 4.6 | 28.4 | 29.6 | 8.8 | | 113.7 |

Redemptions shown for 2023 only Source: ING, Dealogic

| Supply | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|--|--|--|---|---|---|---|--|--|---|--|--|--|---|
| Autos | 4.6 | 0.0 | 4.8 | 2.3 | 1.8 | 1.9 | 4.3 | 5.2 | 3.4 | 3.0 | 6.3 | | 37.4 |
| Consumer | 5.0 | 18.3 | 14.5 | 13.4 | 8.3 | 2.3 | 5.5 | 2.2 | 6.9 | 7.6 | 7.0 | | 90.8 |
| Healthcare | 2.6 | 34.7 | 8.5 | 0.0 | 40.3 | 1.0 | 0.3 | 3.0 | 2.0 | 5.3 | 15.6 | | 113.1 |
| Industrial | 11.1 | 14.4 | 7.2 | 4.7 | 10.8 | 4.9 | 8.3 | 7.0 | 7.9 | 1.5 | 12.3 | | 90.0 |
| Real Estate | 2.2 | 3.0 | 3.3 | 1.8 | 3.5 | 3.8 | 2.6 | 0.5 | 2.1 | 1.0 | 3.5 | | 27.2 |
| TMT | 6.8 | 27.6 | 6.0 | 4.7 | 28.9 | 3.6 | 2.2 | 2.0 | 9.1 | 1.3 | 3.3 | | 95.1 |
| Utility | 14.4 | 21.1 | 18.7 | 1.5 | 21.1 | 10.7 | 4.0 | 5.7 | 10.3 | 6.5 | 11.7 | | 125.7 |
| Oil & Gas | 0.6 | 10.1 | 3.1 | 0.8 | 6.2 | 3.5 | 0.0 | 9.2 | 1.5 | 0.0 | 0.0 | | 34.9 |
| Others | 0.8 | 0.0 | 2.0 | 1.7 | 3.6 | 2.0 | 2.4 | 1.6 | 3.1 | 0.3 | 0.4 | | 18.3 |
| | | | | | | | | | | | | | |
| Redemptions | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Redemptions Auto | Jan 3.1 | Feb 3.6 | Mar 3.0 | Apr 3.0 | May 4.3 | Jun 2.1 | Jul 1.8 | Aug 3.0 | Sep | Oct 1.5 | Nov 3.3 | Dec 2.2 | Total 31.6 |
| | | | | • | 2 | | | - | - | | | | |
| Auto | 3.1 | 3.6 | 3.0 | 3.0 | 4.3 | 2.1 | 1.8 | 3.0 | 0.8 | 1.5 | 3.3 | 2.2 | 31.6 |
| Auto Consumer | 3.1 3.5 | 3.6 10.0 | 3.0 13.0 | 3.0 13.8 | 4.3 10.9 | 2.1 8.1 | 1.8 1.7 | 3.0 4.4 | 0.8 6.1 | 1.5 5.0 | 3.3 5.3 | 2.2 4.2 | 31.6 86.0 |
| Auto Consumer Healthcare | 3.1 3.5 2.7 | 3.6 10.0 3.7 | 3.0 13.0 7.3 | 3.0 13.8 3.8 | 4.3 10.9 6.2 | 2.1 8.1 5.4 | 1.8 1.7 4.8 | 3.0 4.4 4.9 | 0.8 6.1 7.6 | 1.5 5.0 3.8 | 3.3 5.3 7.1 | 2.2 4.2 7.5 | 31.6 86.0 64.8 |
| Auto Consumer Healthcare Industrial | 3.1 3.5 2.7 8.4 | 3.6 10.0 3.7 6.4 | 3.0 13.0 7.3 8.5 | 3.0 13.8 3.8 8.7 | 4.3 10.9 6.2 11.1 | 2.1 8.1 5.4 5.5 | 1.8 1.7 4.8 6.0 | 3.0 4.4 4.9 5.9 | 0.8 6.1 7.6 4.2 | 1.5 5.0 3.8 2.2 | 3.3 5.3 7.1 6.9 | 2.2 4.2 7.5 2.1 | 31.6 86.0 64.8 75.9 |
| Auto Consumer Healthcare Industrial Real Estate | 3.1 3.5 2.7 8.4 2.5 | 3.6 10.0 3.7 6.4 2.2 | 3.0 13.0 7.3 8.5 1.1 | 3.0 13.8 3.8 8.7 2.3 | 4.3 10.9 6.2 11.1 1.4 | 2.1 8.1 5.4 5.5 4.4 | 1.8 1.7 4.8 6.0 0.6 | 3.0 4.4 4.9 5.9 2.3 | 0.8 6.1 7.6 4.2 2.4 | 1.5 5.0 3.8 2.2 1.3 | 3.3 5.3 7.1 6.9 2.0 | 2.2 4.2 7.5 2.1 1.6 | 31.6 86.0 64.8 75.9 24.0 |
| Auto Consumer Healthcare Industrial Real Estate TMT | 3.1 3.5 2.7 8.4 2.5 7.5 | 3.6 10.0 3.7 6.4 2.2 13.7 | 3.0 13.0 7.3 8.5 1.1 9.3 | 3.0 13.8 3.8 8.7 2.3 9.3 | 4.3 10.9 6.2 11.1 1.4 12.2 | 2.1 8.1 5.4 5.5 4.4 15.8 | 1.8 1.7 4.8 6.0 0.6 3.8 | 3.0 4.4 4.9 5.9 2.3 5.0 | 0.8 6.1 7.6 4.2 2.4 20.5 | 1.5 5.0 3.8 2.2 1.3 2.9 | 3.3 5.3 7.1 6.9 2.0 2.4 | 2.2 4.2 7.5 2.1 1.6 3.9 | 31.6 86.0 64.8 75.9 24.0 106.2 |

Fig 5 Corporate supply and redemptions by month, 2023 (US\$bn)

Source: ING, Dealogic

Fig 6 Financial supply and redemptions by month, 2023 (US\$bn)

| Supply | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|---------------|------|------|------|------|------|------|------|------|------|------|------|-----|-------|
| Bank Senior | 54.2 | 5.0 | 10.5 | 24.2 | 9.2 | 25.3 | 32.0 | 17.9 | 39.0 | 46.1 | 11.6 | | 274.9 |
| of which NPS | 16.7 | 2.6 | 8.0 | - | 2.0 | 5.8 | 6.0 | 3.0 | 5.5 | 6.0 | 6.5 | | 62.0 |
| of which Pref | 37.5 | 2.5 | 2.4 | 24.2 | 7.2 | 19.5 | 26.0 | 14.9 | 33.5 | 40.1 | 5.1 | | 212.9 |
| Bank Capital | 3.8 | 8.4 | 1.3 | - | 3.5 | 4.5 | 4.2 | 3.6 | 2.5 | 0.0 | 12.8 | | 44.6 |
| Finance | 2.5 | 3.0 | 4.6 | 2.6 | 7.8 | 7.1 | 6.0 | 5.6 | 2.1 | 5.6 | 6.8 | | 53.7 |
| Insurance | 5.7 | 3.1 | 7.6 | 1.4 | 3.5 | 4.8 | 2.1 | 2.5 | 5.1 | 1.1 | 0.7 | | 37.4 |
| Redemptions | | | | | | | | | | | | | |
| Bank Senior | 50.0 | 17.0 | 15.4 | 12.8 | 18.6 | 12.0 | 16.1 | 17.0 | 9.1 | 15.0 | 11.9 | 9.5 | 204.4 |
| of which NPS | 23.2 | 10.4 | 4.0 | 13.0 | 8.0 | 3.5 | 7.8 | 8.0 | 6.2 | 2.8 | 3.8 | 4.5 | 95.0 |
| of which Pref | 26.8 | 6.6 | 11.4 | -0.2 | 10.6 | 8.5 | 8.4 | 9.0 | 3.0 | 12.3 | 8.1 | 5.0 | 109.5 |
| Bank Capital | 5.9 | 3.0 | 6.1 | 3.0 | 15.1 | 5.4 | 3.9 | 4.5 | 6.5 | 3.6 | 5.3 | 8.2 | 70.3 |
| Finance | 11.5 | 6.6 | 6.3 | 3.1 | 3.5 | 4.2 | 7.5 | 5.4 | 7.2 | 4.6 | 4.4 | 2.7 | 67.0 |
| Insurance | 4.1 | 2.3 | 1.7 | 2.2 | 2.6 | 5.6 | 0.5 | 1.4 | 3.9 | 2.1 | 4.0 | 3.6 | 33.9 |

Source: ING, Dealogic

Fig 7 USD supply, redemptions and net supply by year (US\$bn)

| Corporates | YTD | FY | Reds | Net | Financials | YTD | FY | Reds | Net |
|------------|--------|--------|-------|-------|------------|-------|-------|-------|--------|
| 2012 | 567.6 | 601.9 | 250.0 | 351.8 | 2012 | 253.9 | 265.7 | 410.0 | -144.4 |
| 2013 | 530.6 | 558.8 | 256.4 | 302.4 | 2013 | 312.7 | 330.6 | 200.3 | 130.3 |
| 2014 | 524.1 | 548.5 | 254.3 | 294.2 | 2014 | 400.6 | 413.5 | 240.2 | 173.3 |
| 2015 | 688.0 | 709.8 | 257.5 | 452.3 | 2015 | 401.3 | 422.7 | 244.2 | 178.5 |
| 2016 | 686.6 | 697.6 | 293.8 | 403.8 | 2016 | 376.6 | 387.4 | 234.3 | 153.1 |
| 2017 | 724.1 | 740.8 | 355.3 | 385.5 | 2017 | 417.8 | 424.2 | 262.7 | 161.6 |
| 2018 | 642.7 | 652.9 | 384.6 | 268.2 | 2018 | 433.7 | 435.8 | 280.9 | 154.9 |
| 2019 | 684.9 | 701.3 | 429.5 | 271.8 | 2019 | 356.1 | 364.5 | 263.3 | 101.2 |
| 2020 | 1157.3 | 1167.4 | 452.0 | 715.4 | 2020 | 498.0 | 524.9 | 305.5 | 219.4 |
| 2021 | 683.2 | 722.2 | 480.8 | 241.4 | 2021 | 562.2 | 573.9 | 333.7 | 240.1 |
| 2022 | 552.3 | 558.0 | 483.5 | 74.5 | 2022 | 528.5 | 534.6 | 270.0 | 264.6 |
| 2023 | 632.4 | 640.0 | 525.4 | | 2023 | 426.6 | 426.6 | 332.3 | |
| 2024 | | | 468.7 | | 2024 | | | 336.6 | |
| 2025 | | | 549.7 | | 2025 | | | 392.2 | |

Source: ING, Dealogic

Fig 8 Subordinated supply, 2022 and 2023 (US\$bn)

| 2022 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|---------------------------|--------------------------------|--------------------------------|--------------------------|--------------------------------|--------------------------------|--------------------------|--------------------------------|--------------------------|--------------------------|--------------------------------|---------------------------|------------|-----------------------------|
| AT1 T2 | 3.5 2.9 | 0.0 0.2 | 0.0 2.2 | 3.0 2.0 | 0.0 0.2 | 2.7 2.2 | 1.3 1.0 | 6.9 0.2 | 0.1 3.7 | 0.0 2.0 | 2.5 1.1 | 0.0 0.0 | 19.9 17.7 |
| Bank Capital | 6.4 | 0.2 0.2 | 2.2 | 5.0 | 0.2 0.2 | 4.9 | 2.3 | 7.0 | 3.8 | 2.0 2.0 | 3.6 | 0.0 | 37.6 |
| 2023 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| AT1 T2 Bank Capital | 0.0 3.0 <mark>3.0</mark> | 6.4 2.0 <mark>8.4</mark> | 1.3 0.0 1.3 | 0.0 0.0 <mark>0.0</mark> | 0.0 3.2 <mark>3.2</mark> | 0.0 4.5 4.5 | 1.7 2.5 <mark>4.2</mark> | 3.0 0.0 3.0 | 1.0 0.0 1.0 | 0.0 0.0 <mark>0.0</mark> | 9.0 2.8 11.8 | | 22.4 18.0 40.3 |

Source: ING, Dealogic

Fig 9 Reverse Yankee supply, 2022 and 2023 (€bn)

| 2022 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|-----------|-----|-----|------|-----|------|-----|-----|-----|-----|-----|-----|-----|-------|
| Corporate | 2.3 | 2.6 | 6.4 | 0.6 | 2.3 | 2.5 | 1.5 | 1.6 | 4.3 | 3.7 | 5.3 | 0.4 | 33.2 |
| Financial | 0.5 | 3.0 | 3.8 | 4.5 | 7.0 | 0.1 | 0.0 | 0.5 | 3.7 | 3.3 | 2.3 | 0.1 | 28.6 |
| Total | 2.8 | 5.6 | 10.1 | 5.0 | 9.3 | 2.6 | 1.5 | 2.1 | 7.9 | 6.9 | 7.5 | 0.5 | 61.8 |
| 2023 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Corporate | 5.5 | 5.5 | 2.8 | 1.8 | 12.2 | 3.8 | 0.0 | 0.8 | 0.5 | 0.0 | 6.6 | | 39.4 |
| Financial | 1.5 | 2.0 | 1.1 | 0.0 | 0.8 | 2.7 | 0.1 | 0.9 | 0.0 | 0.1 | 2.0 | | 10.7 |
| Total | 7.0 | 7.5 | 3.9 | 1.8 | 13.0 | 6.4 | 0.1 | 1.7 | 0.5 | 0.1 | 8.6 | | 50.1 |

Source: ING, Dealogic

Fig 10 XCCY 5yr

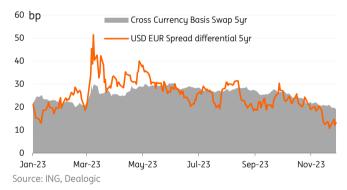


Fig 11 XCCY 10yr

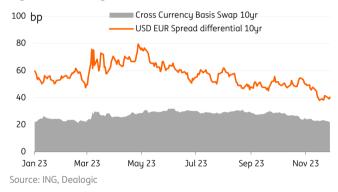


Fig 12 US, Yankee and Reverse Yankee supply (US\$bn)

| Corporates | Domestic | Yankee | Rev Yankee (€) | Financials | Domestic | Yankee | Rev Yankee (€) |
|------------|----------|--------|----------------|------------|----------|--------|----------------|
| 2012 | 478.9 | 144.8 | 16.9 | 2012 | 206.6 | 59.0 | 8.3 |
| 2013 | 463.7 | 115.5 | 32.3 | 2013 | 254.2 | 78.1 | 14.7 |
| 2014 | 468.0 | 111.0 | 42.7 | 2014 | 290.8 | 126.1 | 32.5 |
| 2015 | 609.4 | 110.8 | 61.8 | 2015 | 303.2 | 128.0 | 28.8 |
| 2016 | 588.0 | 115.8 | 66.3 | 2016 | 273.8 | 114.9 | 45.6 |
| 2017 | 651.0 | 104.6 | 65.4 | 2017 | 311.7 | 113.5 | 35.8 |
| 2018 | 525.7 | 130.1 | 31.1 | 2018 | 304.0 | 133.0 | 17.7 |
| 2019 | 609.7 | 96.6 | 98.9 | 2019 | 269.9 | 95.8 | 28.3 |
| 2020 | 1029.4 | 153.1 | 68.4 | 2020 | 402.0 | 124.9 | 24.2 |
| 2021 | 624.8 | 101.7 | 59.0 | 2021 | 410.2 | 168.1 | 40.6 |
| 2022 | 483.6 | 85.5 | 33.2 | 2022 | 389.2 | 147.5 | 28.6 |
| 2023 | 547.4 | 99.7 | 39.4 | 2023 | 280.6 | 148.0 | 10.7 |

Source: ING

Fig 13 ESG supply per month 2023 (US\$bn)

| Corporate | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|-------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Green | 0.0 | 2.6 | 1.5 | 0.4 | 4.8 | 0.0 | 0.0 | 1.4 | 1.4 | 0.0 | 0.6 | | 12.5 |
| Social | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | 0.1 |
| Sustainable | 0.0 | 0.0 | 0.8 | 0.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | 1.3 |
| ESG | 0.0 | 2.6 | 2.3 | 0.9 | 4.8 | 0.1 | 0.0 | 1.4 | 1.4 | 0.0 | 0.6 | | 13.8 |
| Financial | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Green | 1.3 | 0.0 | 0.0 | 0.0 | 1.2 | 0.1 | 0.0 | 0.0 | 1.4 | 2.0 | 0.0 | | 5.9 |
| Social | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | 0.0 |
| Sustainable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | 0.0 |
| | | | | | | | | | | | | | |

Source: ING, Dealogic

Fig 14 ESG supply per year and YTD (US\$bn)

| Corporate | 2019 | 2020 | 2021 | 2022 | 2023 | 2019 YTD | 2020 YTD | 2021 YTD | 2022 YTD | 2023 YTD |
|-------------|------|------|------|------|------|----------|----------|----------|----------|----------|
| Green | 14.4 | 18.5 | 30.5 | 24.4 | 12.5 | 13.4 | 18.5 | 30.3 | 24.4 | 12.5 |
| Social | 0.0 | 1.5 | 0.6 | 0.2 | 0.1 | 0.0 | 1.5 | 0.6 | 0.2 | 0.1 |
| Sustainable | 1.0 | 7.5 | 9.6 | 4.9 | 1.3 | 1.0 | 7.5 | 8.6 | 4.9 | 1.3 |
| ESG | 15.4 | 27.5 | 40.7 | 29.4 | 13.8 | 14.4 | 27.4 | 39.4 | 29.4 | 13.8 |
| Financial | 2019 | 2020 | 2021 | 2022 | 2023 | 2019 YTD | 2020 YTD | 2021 YTD | 2022 YTD | 2023 YTD |
| Green | 5.0 | 7.1 | 9.7 | 4.7 | 5.9 | 5.0 | 7.1 | 8.3 | 4.7 | 5.9 |
| Social | 0.5 | 6.6 | 5.3 | 2.5 | 0.0 | 0.5 | 6.6 | 5.3 | 2.5 | 0.0 |
| | | | | | | | | | | |
| Sustainable | 0.1 | 2.6 | 7.3 | 8.5 | 0.0 | 0.1 | 2.6 | 7.3 | 8.5 | 0.0 |

Source: ING, Dealogic

Fig 15 Investment grade issuance by maturity, 2022 and 2023 (US\$bn)

| 2022 | Jan | Feb | Mar | Apr | Μαγ | Jun | Jul | Aug | Sep | Oct | Nov | Dec | 2022 |
|---------------------------|------|------|------|------|------|------|------|------|------|------|------|-----|-------|
| Corp 0-3yr | 6.0 | 4.5 | 18.1 | 7.5 | 7.0 | 6.8 | 5.5 | 3.3 | 7.6 | 8.2 | 13.5 | 0.5 | 88.4 |
| Corp 3-6yr | 5.5 | 4.2 | 18.0 | 6.0 | 6.8 | 7.7 | 5.0 | 7.7 | 7.1 | 6.7 | 14.3 | 1.9 | 90.8 |
| Corp 6-9yr | 0.2 | 1.2 | 10.3 | 6.8 | 2.3 | 1.4 | 2.0 | 4.1 | 0.9 | 2.9 | 7.6 | 0.0 | 39.7 |
| Corp 9-12yr | 10.9 | 15.5 | 35.0 | 12.4 | 12.6 | 9.3 | 8.6 | 19.4 | 15.4 | 13.9 | 18.4 | 2.2 | 173.6 |
| Corp 12-17yr | 1.3 | 1.4 | 1.1 | 0.8 | 0.9 | 0.1 | 0.3 | 0.3 | 0.1 | 0.4 | 0.4 | 0.1 | 7.3 |
| Corp 17yrs+ | 5.6 | 19.0 | 43.2 | 11.4 | 14.5 | 7.8 | 3.7 | 16.9 | 11.9 | 9.0 | 10.7 | 1.4 | 155.0 |
| Fin 0-3yr | 17.9 | 3.0 | 12.5 | 13.4 | 15.1 | 8.5 | 3.8 | 13.3 | 2.3 | 6.7 | 6.7 | 4.6 | 108.0 |
| Fin 3-6yr | 13.9 | 7.1 | 21.1 | 9.1 | 6.8 | 4.5 | 12.5 | 14.6 | 8.5 | 11.7 | 7.7 | 0.9 | 118.2 |
| Fin 6-9yr | 14.8 | 10.2 | 16.4 | 9.9 | 8.6 | 5.0 | 13.8 | 10.5 | 0.8 | 8.1 | 5.6 | 0.2 | 103.9 |
| Fin 9-12yr | 24.9 | 10.5 | 15.8 | 7.8 | 10.7 | 3.5 | 20.5 | 12.9 | 4.5 | 15.6 | 8.6 | 0.0 | 135.2 |
| Fin 12-17yr | 1.0 | 0.1 | 2.5 | 2.0 | 0.9 | 0.0 | 0.0 | 0.2 | 0.1 | 0.0 | 0.0 | 0.0 | 6.9 |
| Fin 17yrs+ | 12.4 | 2.8 | 9.1 | 8.1 | 5.1 | 3.5 | 2.1 | 10.2 | 1.5 | 1.3 | 5.2 | 0.7 | 62.1 |
| 2023 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
| Corp 0-3yr | 9.5 | 18.5 | 12.4 | 3.5 | 12.5 | 2.0 | 4.1 | 4.8 | 6.0 | 1.3 | 12.8 | | 87.3 |
| Corp 3-6yr | 10.2 | 19.7 | 12.1 | 8.3 | 28.1 | 7.4 | 9.9 | 10.0 | 11.8 | 5.6 | 13.4 | | 136.6 |
| Corp 6-9yr | 2.3 | 10.6 | 3.3 | 3.8 | 6.8 | 1.6 | 1.7 | 2.6 | 2.5 | 2.8 | 6.4 | | 44.6 |
| Corp 9-12yr | 16.9 | 43.3 | 20.1 | 11.6 | 37.0 | 13.7 | 8.8 | 12.3 | 18.3 | 10.7 | 19.5 | | 212.2 |
| Corp 12-17yr | 0.7 | 2.2 | 0.5 | 0.8 | 0.4 | 1.7 | 0.6 | 0.1 | 0.1 | 0.3 | 0.2 | | 7.6 |
| Corp 17yrs+ | 8.3 | 34.8 | 19.6 | 2.8 | 39.6 | 7.2 | 4.4 | 6.6 | 7.4 | 5.7 | 7.6 | | 144.1 |
| Fin 0-3yr | 9.6 | 3.8 | 3.9 | 4.1 | 3.9 | 6.2 | 8.0 | 16.6 | 8.1 | 5.4 | 3.5 | | 73.0 |
| Fin 3-6yr | 20.5 | 2.9 | 3.1 | 5.7 | 4.6 | 7.8 | 13.9 | 3.6 | 16.8 | 11.1 | 5.5 | | 95.5 |
| Fin 6-9yr | 17.0 | 2.3 | 4.1 | 3.9 | 1.7 | 9.5 | 8.5 | 1.4 | 9.1 | 17.9 | 4.6 | | 80.0 |
| | 15.8 | 6.5 | 7.9 | 15.3 | 13.3 | 14.2 | 12.8 | 3.3 | 12.2 | 17.6 | 7.4 | | 126.3 |
| Fin 9-12yr | 15.0 | | | | | | | | | | | | |
| Fin 9-12yr Fin 12-17yr | 2.0 | 0.0 | 0.4 | 0.1 | 0.0 | 1.0 | 0.2 | 0.0 | 0.0 | 0.2 | 0.1 | | 4.0 |

Source: ING, Dealogic

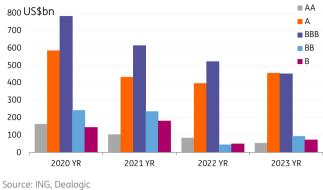
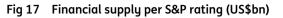
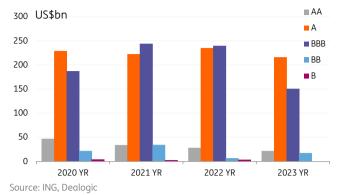


Fig 16 Corporate supply per S&P rating (US\$bn)

600 US\$bn 500 400 300 200 100 0 2019 ■North America 2021 Europe 2022 2023 North Asia 2020 Japan Latin America Caribbean Middle East 🔳 Australasia ■SE Asia Source: ING, Dealogic

Fig 18 Corporate supply per country (US\$bn)





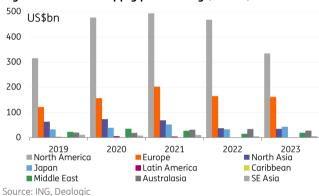


Fig 19 Financial supply per country (US\$bn)

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