**Credit Research and Strategy** 



3 May 2023 Credit Strategy

### Supply for April (US\$bn)

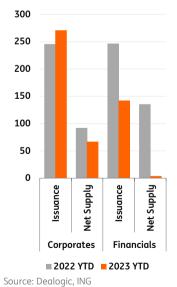
С	orporates	Financials
April	26.8	27.8
Source: ING. Deald	odic	

#### Supply FY and YTD (US\$bn)

Corporates	FY	YTD
2017	743	255
2018	653	215
2019	701	233
2020	1164	509
2021	722	273
2022	555	251
2023	273	273
Financials	FY	YTD
Financials	<b>FY</b> 425	<b>YTD</b> 181
		<u> </u>
2017	425	181
2017 2018	425 436	181 188
2017 2018 2019	425 436 365	181 188 151
2017 2018 2019 2020	425 436 365 525	181 188 151 222

Source: ING, Dealogic

## Supply and Net Supply YTD



**Timothy Rahill** Credit Strategist timothy.rahill@ing.com

# **US Dollar Credit Supply**

Very low YTD supply for financials



## Low supply in April but we expect a pick up in May

- Rather low corporate supply in April, amounting to US\$27bn, down compared to US\$45bn in April last year. However, we do expect an increase in supply in May, as is the norm. With US\$52bn in redemptions in April, corporate net supply was negative at -US\$25bn. However, on a year-to-date basis, supply is sitting at US\$273bn which is still higher than the 2022 YTD level of US\$251bn and in line with the 2021 YTD level of US\$273.
- Corporate reverse yankee supply was low in April at just US\$1.8bn. The equation has changed for reverse yankee supply, as USD spreads have underperformed EUR spreads over the past two months. Swapping conditions are more attractive for US issuers with the wider USD EUR spread differential. However, the cross-currency basis swap has widened slightly at the same time. There are still some attractive funding opportunities for reverse yankee issuers, but further USD underperformance would open this opportunity further. As it stands, corporate reverse yankee supply is sitting at €16bn on a YTD basis.
- Consumers continue to see substantial supply compared to previous months and years, with US\$12bn issued in April. This is twice the amount than March this year and April in the previous year. Already in the first four months of 2023, Consumers have seen US\$42bn in issuance, compared to US\$57bn in all of 2022. On a YTD basis, issuance in 2023 is up 84% compared to the same period last year. However, Real Estate supply was just US\$1bn in April. Real estate YTD supply now totals US\$10bn down -41% compared to the same period in the previous year. With elevated rates and significantly wider real estate spreads, we don't expect much supply from the sector this year.

## Financial supply running significantly behind previous years

• Financials supply is significantly lower YTD compared to previous years. With April supply only at US\$28bn, total supply YTD is amounting to US\$142bn, down -42.4% compared to last year. The low supply in April, compared to March this year and April previous year has been on the back of market turmoil and uncertainty, but we expect supply will increase in May.

## Fig 1 USD corporate supply overview (US\$bn)

	2019	2020	2021	2022	2022 Apr	2022 Mar	2023 Apr	2022 YTD	2023 YTD	% diff
Auto	36	41	30	29	3	5	2	15	12	-20%
Consumer	96	192	75	57	6	6	12	23	42	84%
Healthcare	108	129	96	72	2	21	1	35	54	57%
Industrial & Chemicals	81	205	79	85	5	15	5	31	37	21%
Real Estate	58	55	55	26	6	5	1	17	10	-41%
TMT	127	265	217	137	18	42	5	65	45	-31%
Utility	104	132	113	99	2	16	1	35	57	64%
Oil & Gas	56	92	27	21	-	2	-	10	13	28%
Others	34	53	30	29	4	14	0	21	3	-85%

Source: ING, Dealogic

Note: USD supply numbers include just IG corporates from America and Europe.

## Fig 2 USD financial supply overview (US\$bn)

	2019	2020	2021	2022	2022 Apr	2022 Mar	2023 Apr	2022 YTD	2023 YTD	% diff
Bank	194	264	282	344	36	38	22	152	92	-40%
of which NPS	68	50	107	58	-	4	-	14	27	94%
of which Pref	126	214	175	286	36	34	22	138	65	-53%
Bank Capital	50	70	93	53	5	6	-	23	13	-42%
Finance	50	83	116	68	6	14	3	34	13	-62%
Insurance	47	69	63	48	1	13	1	25	18	-30%
Other	24	39	20	21	2	7	1	11	6	-44%

Source: ING, Dealogic

# Fig 3 USD corporate supply and net supply by month (US\$bn)

Issuance	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2019	52.1	72.2	73.6	31.3	76.1	53.9	43.4	71.2	96.3	39.0	75.8	16.4	701.3
2020	50.5	52.3	191.1	213.1	170.5	113.9	39.3	110.5	92.6	56.1	60.7	12.9	1163.6
2021	32.0	76.1	132.5	32.2	83.4	58.3	33.4	59.6	75.1	31.8	61.9	45.7	722.1
2022	29.4	45.8	125.7	44.8	44.1	33.0	25.0	51.7	42.9	41.1	65.0	6.0	554.6
2023	47.4	129.0	67.9	26.8									271.1
Net Supply	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2019	13.7	16.8	13.7	3.6	29.3	16.7	24.4	41.9	62.5	0.6	51.7	-3.5	271.5
2020	10.4	20.1	140.4	183.5	121.3	74.3	13.6	81.6	58.3	12.0	7.7	-8.9	714.3
2021	2.9	24.5	75.6	-6.1	37.8	7.6	15.6	28.0	24.0	1.5	11.3	19.3	242.1
2022	-1.9	5.7	69.3	18.9	-9.4	-17.6	-3.6	3.6	2.4	9.1	18.6	-22.8	72.4
Redemptions	38.9	46.7	67.1	51.6	57.9	54.1	28.0	34.1	55.3	23.7	41.5	27.1	526.1
2023	8.5	82.3	0.8	-24.8									66.8

Redemptions shown for 2023 only

Source: ING, Dealogic

## Fig 4 USD financial supply and net supply by month (US\$bn)

5					•	•							
Issuance	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2019	53.0	22.9	42.8	30.1	33.8	24.8	27.2	18.0	43.7	37.7	22.4	8.4	364.6
2020	62.2	29.4	69.5	60.3	72.6	49.0	18.0	34.4	33.4	33.6	33.9	28.5	524.9
2021	67.7	26.3	57.5	66.7	55.0	52.1	40.4	34.4	41.6	70.1	43.8	20.7	576.3
2022	85.5	33.7	77.3	50.3	47.2	24.3	52.6	61.7	17.8	43.4	33.8	6.5	534.2
2023	66.7	22.1	25.7	27.8									142.3
Net Supply	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2019	16.8	5.5	21.1	0.5	1.0	9.2	10.2	-7.2	19.1	19.1	11.6	-5.5	101.5
2020	5.3	14.5	43.2	45.5	56.1	18.8	-5.6	6.5	6.0	4.0	18.7	6.2	219.2
2021	19.2	0.3	22.4	24.4	12.9	32.5	8.8	10.7	28.0	48.4	24.6	10.4	242.5
2022	39.9	9.3	58.6	27.6	18.4	6.9	30.3	45.3	-11.8	30.9	14.8	-6.2	264.0
Redemptions	67.9	28.0	23.6	19.0	31.0	22.6	24.8	26.8	23.3	23.2	23.8	19.3	333.3
2023	-1.2	-5.9	2.1	8.8									3.8

Redemptions shown for 2023 only Source: ING, Dealogic

Supply	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Autos	4.6	0.0	4.8	2.3									11.7
Consumer	5.0	18.3	6.7	12.3									42.3
Healthcare	2.6	34.7	16.3	0.8									54.3
Industrial	11.1	14.4	7.2	4.5									37.1
Real Estate	2.2	3.0	3.3	1.4									9.8
TMT	6.8	27.6	6.0	4.7									44.9
Utility	14.4	21.1	18.6	0.7									54.8
Oil & Gas	0.0	10.1	3.1	0.0									13.2
Others	0.8	0.0	2.0	0.3									3.0
Redemptions	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Auto													
AULO	3.3	3.6	3.0	3.0	4.3	2.1	1.8	3.0	0.8	1.5	3.3	2.2	31.9
Consumer	3.3 3.4	3.6 10.0	3.0 13.0	3.0 13.8	4.3 10.9	2.1 8.1	1.8 1.7	3.0 4.4	0.8 6.1	1.5 5.0	3.3 5.3	2.2 4.2	31.9 85.8
Consumer	3.4	10.0	13.0	13.8	10.9	8.1	1.7	4.4	6.1	5.0	5.3	4.2	85.8
Consumer Healthcare	3.4 2.7	10.0 3.7	13.0 7.3	13.8 3.8	10.9 6.2	8.1 5.4	1.7 4.8	4.4 4.9	6.1 7.6	5.0 3.8	5.3 7.1	4.2 7.5	85.8 64.8
Consumer Healthcare Industrial	3.4 2.7 8.2	10.0 3.7 6.4	13.0 7.3 8.4	13.8 3.8 8.7	10.9 6.2 11.1	8.1 5.4 5.5	1.7 4.8 6.0	4.4 4.9 5.9	6.1 7.6 4.2	5.0 3.8 2.2	5.3 7.1 6.9	4.2 7.5 2.1	85.8 64.8 75.6
Consumer Healthcare Industrial Real Estate	3.4 2.7 8.2 2.5	10.0 3.7 6.4 2.2	13.0 7.3 8.4 1.1	13.8 3.8 8.7 2.3	10.9 6.2 11.1 1.4	8.1 5.4 5.5 4.4	1.7 4.8 6.0 0.6	4.4 4.9 5.9 2.3	6.1 7.6 4.2 2.4	5.0 3.8 2.2 1.3	5.3 7.1 6.9 2.0	4.2 7.5 2.1 1.6	85.8 64.8 75.6 24.0
Consumer Healthcare Industrial Real Estate TMT	3.4 2.7 8.2 2.5 7.5	10.0 3.7 6.4 2.2 13.7	13.0 7.3 8.4 1.1 9.3	13.8 3.8 8.7 2.3 9.3	10.9 6.2 11.1 1.4 12.2	8.1 5.4 5.5 4.4 15.8	1.7 4.8 6.0 0.6 3.8	4.4 4.9 5.9 2.3 5.0	6.1 7.6 4.2 2.4 20.5	5.0 3.8 2.2 1.3 2.9	5.3 7.1 6.9 2.0 2.4	4.2 7.5 2.1 1.6 3.9	85.8 64.8 75.6 24.0 106.2

## Fig 5 Corporate supply and redemptions by month, 2023 (US\$bn)

Source: ING, Dealogic

## Fig 6 Financial supply and redemptions by month, 2023 (US\$bn)

Supply	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Bank Senior	54.2	5.0	10.3	22.5									92.0
of which NPS	16.7	2.6	8.0	-									27.2
of which Pref	37.5	2.5	2.3	22.5									64.8
Bank Capital	3.8	8.4	1.3	-									13.4
Finance	2.3	3.4	4.6	2.6									12.8
Insurance	5.7	3.1	7.6	1.4									17.7
Redemptions													
Bank Senior	50.0	17.0	15.4	12.8	18.5	12.0	16.1	17.0	9.0	15.0	11.9	9.5	204.3
of which NPS	23.2	10.4	4.0	13.0	8.0	3.5	7.8	8.0	6.2	2.8	3.8	4.5	95.0
of which Pref	26.8	6.6	11.4	-0.2	10.5	8.5	8.4	9.0	2.9	12.3	8.1	5.0	109.3
Bank Capital	5.9	3.0	6.1	3.0	15.1	5.4	3.9	4.5	6.5	3.6	5.3	8.2	70.3
Finance	11.5	6.6	6.3	3.1	3.6	4.4	7.5	6.0	7.4	4.6	4.4	2.7	68.1
Insurance	4.1	2.3	1.7	2.2	2.6	5.6	0.5	1.4	3.9	2.1	4.0	3.6	33.9

Source: ING, Dealogic

# Fig 7 USD supply, redemptions and net supply by year (US\$bn)

Corporates	YTD	FY	Reds	Net	Financials	YTD	FY	Reds	Net
2012	180.5	600.1	250.0	350.1	2012	110.7	266.3	410.0	-143.7
2013	204.6	556.8	256.3	300.5	2013	127.3	330.4	200.0	130.4
2014	178.4	549.2	254.3	294.9	2014	171.6	413.9	240.2	173.8
2015	226.8	708.7	257.5	451.2	2015	176.2	423.2	244.2	178.9
2016	240.2	697.0	294.1	402.9	2016	155.6	386.9	234.3	152.5
2017	254.9	742.7	354.8	387.8	2017	180.5	425.2	262.7	162.5
2018	215.3	652.9	384.9	267.9	2018	187.9	436.3	280.9	155.4
2019	233.4	701.3	429.8	271.5	2019	150.7	364.6	263.1	101.5
2020	508.8	1163.6	449.4	714.3	2020	221.6	524.9	305.7	219.2
2021	272.9	722.1	480.1	242.1	2021	218.2	576.3	333.9	242.5
2022	250.7	554.6	482.3	72.4	2022	246.9	534.2	270.1	264.0
2023	273.2	273.2	526.1		2023	142.3	142.3	333.3	
2024			468.7		2024			337.6	
2025			534.0		2025			373.1	

Source: ING, Dealogic

## Fig 8 Subordinated supply, 2022 and 2023 (US\$bn)

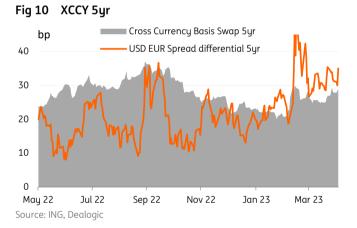
2022	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
AT1	3.5	0.0	0.0	3.0	0.0	2.7	1.3	6.9	0.1	0.0	2.5	0.0	19.9
T2	2.9	0.2	2.2	2.0	0.2	2.2	1.0	0.2	3.7	2.0	1.1	0.0	17.7
Bank Capital	6.4	0.2	2.2	5.0	0.2	4.9	2.3	7.0	3.8	2.0	3.6	0.0	37.6
2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
AT1	0.0	6.4	1.3	0.0									7.6
T2	3.0	2.0	0.0	0.0									5.0
Bank Capital	3.0	8.4	1.3	0.0									12.6

Source: ING, Dealogic

## Fig 9 Reverse Yankee supply, 2022 and 2023 (€bn)

2022	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Corporate	2.3	2.6	6.4	0.6	2.3	2.5	1.5	1.2	4.3	3.7	5.3	0.0	32.5
Financial	0.5	3.0	3.8	4.5	7.0	0.1	0.0	0.5	3.7	3.3	2.3	0.1	28.6
Total	2.8	5.6	10.1	5.0	9.3	2.6	1.5	1.7	7.9	6.9	7.5	0.1	61.1
2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Corporate	5.5	5.5	2.8	1.8									15.6
Financial	1.5	0.0	1.1	0.0									2.6
Total	7.0	5.5	3.9	1.8									18.1

Source: ING, Dealogic



## Fig 11 XCCY 10yr

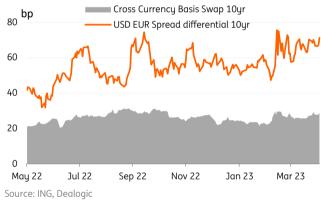


Fig 12 US, Yankee and Reverse Yankee supply (US\$bn)

Corporates	Domestic	Yankee	Rev Yankee (€)	Financials	Domestic	Yankee	Rev Yankee (€)
2012	480.1	140.5	16.8	2012	206.9	59.4	7.6
2013	463.6	112.3	32.2	2013	254.2	77.9	14.4
2014	469.2	110.3	42.7	2014	291.2	126.1	32.4
2015	610.1	108.6	61.8	2015	303.6	128.0	28.7
2016	588.6	113.9	66.2	2016	273.2	114.9	45.5
2017	654.5	101.9	65.4	2017	312.6	113.5	35.8
2018	525.7	129.5	31.1	2018	304.4	133.0	17.7
2019	611.2	95.1	98.9	2019	270.0	95.8	28.3
2020	1029.4	148.1	68.3	2020	402.0	124.9	24.2
2021	626.6	98.1	58.9	2021	412.6	168.1	40.5
2022	483.6	82.1	32.9	2022	388.7	147.5	28.6
2023	246.7	38.0	15.6	2023	93.3	51.0	2.6

Source: ING

# Fig 13 ESG supply per month 2023 (US\$bn)

Corporate	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Green	0.0	2.6	1.5	0.4									4.5
Social	0.0	0.0	0.0	0.0									0.0
Sustainable	0.0	0.0	0.8	0.5									1.3
ESG	0.0	2.6	2.3	0.9									5.7
Financial	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Green	1.3	0.0	0.0	0.0									1.3
Social	0.0	0.0	0.0	0.0									0.0
Sustainable	0.0	0.0	0.0	0.0									0.0
ESG	1.3	0.0	0.0	0.0									1.3

Source: ING, Dealogic

## Fig 14 ESG supply per year and YTD (US\$bn)

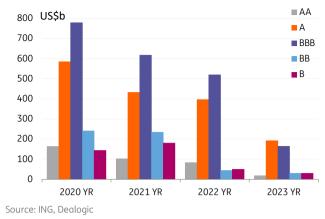
Corporate	2019	2020	2021	2022	2023	2019 YTD	2020 YTD	2021 YTD	2022 YTD	2023 YTD
Green	14.4	18.5	30.5	24.4	4.5	5.1	4.4	4.9	9.4	4.5
Social	0.0	1.5	0.6	0.2	0.0	0.0	0.0	0.0	0.1	0.0
Sustainable	1.0	7.5	9.6	4.9	1.3	1.0	1.8	1.1	4.9	1.3
ESG	15.4	27.5	40.7	29.4	5.7	6.1	6.2	6.0	14.4	5.7
Financial	2019	2020	2021	2022	2023	2019 YTD	2020 YTD	2021 YTD	2022 YTD	2023 YTD
Green	5.0	7.1	9.7	4.7	1.3	1.5	0.5	1.8	1.1	1.3
Social	0.5	6.6	5.3	2.5	0.0	0.5	0.8	2.6	2.5	0.0
		2.0	7.3	8.5	0.0	0.0	0.2	3.1	1.1	0.0
Sustainable	0.1	2.6	7.5	ŏ.5	0.0	0.0	0.2	J.1	1.1	0.0

Source: ING, Dealogic

## Fig 15 Investment grade issuance by maturity, 2022 and 2023 (US\$bn)

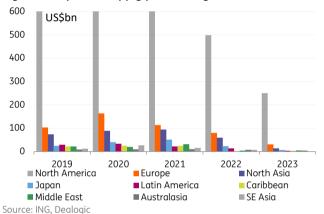
2022	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2022
Corp 0-3yr	6.0	4.5	18.1	7.5	7.0	6.8	5.5	3.3	7.6	8.2	13.5	0.5	88.4
Corp 3-6yr	5.5	4.2	18.0	6.0	6.8	7.7	5.0	7.7	7.1	6.7	14.3	1.9	90.8
Corp 6-9yr	0.2	1.2	10.3	6.8	2.3	1.4	2.0	4.1	0.9	2.9	7.6	0.0	39.7
Corp 9-12yr	10.9	15.5	35.0	12.3	12.6	9.3	8.6	19.4	15.4	13.9	18.4	2.2	173.5
Corp 12-17yr	1.3	1.4	1.1	0.8	0.9	0.1	0.3	0.3	0.1	0.4	0.4	0.1	7.3
Corp 17yrs+	5.6	19.0	43.2	11.4	14.5	7.8	3.7	16.9	11.9	9.0	10.7	1.4	155.0
Fin 0-3yr	17.9	3.0	12.5	13.4	15.1	8.3	3.8	13.3	2.3	6.7	6.7	4.6	107.8
Fin 3-6yr	13.9	7.1	21.1	9.1	6.8	4.3	12.5	14.6	8.5	11.7	7.7	0.9	118.0
Fin 6-9yr	14.8	10.2	16.4	10.0	8.6	4.8	13.8	10.5	0.8	8.1	5.6	0.2	103.8
Fin 9-12yr	25.5	10.5	15.8	7.8	10.7	3.5	20.5	12.9	4.5	15.6	8.6	0.0	135.8
Fin 12-17yr	1.0	0.1	2.5	2.0	0.9	0.0	0.0	0.2	0.1	0.0	0.0	0.0	6.9
Fin 17yrs+	12.4	2.8	9.1	8.0	5.1	3.5	2.1	10.2	1.5	1.3	5.2	0.7	62.0
2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Corp 0-3yr	9.5	18.5	12.4	3.3									43.7
Corp 3-6yr	9.6	19.7	12.1	7.6									49.0
Corp 6-9yr	2.3	10.6	3.2	2.7									18.9
Corp 9-12yr	16.9	43.3	20.0	10.5									90.6
Corp 12-17yr	0.7	2.2	0.5	0.0									3.4
Corp 17yrs+	8.3	34.8	19.6	2.8									65.6
Fin 0-3yr	9.4	4.0	3.8	3.8									21.0
Fin 3-6yr	20.5	3.0	3.1	5.3									31.9
Fin 6-9yr	17.0	2.3	4.1	3.5									26.9
Fin 9-12yr	15.8	6.5	7.9	14.8									44.9
-	2.0	0.0	0.4	0.0									2.5
Fin 12-17yr	2.0	0.0	0.4	0.0									2.5

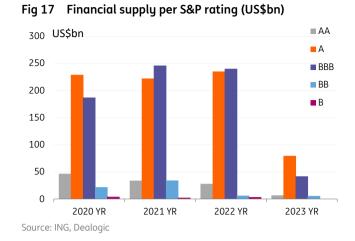
Source: ING, Dealogic

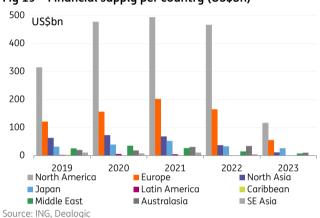




# Fig 18 Corporate supply per country (US\$bn)







## Fig 19 Financial supply per country (US\$bn)

# Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. (**"ING"**) solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is deemed authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. The nature and extent of consumer protections may differ from those for firms based in the UK. Details of the Temporary Permissions Regime, which allows EEA-based firms to operate in the UK for a limited period while seeking full authorisation, are available on the Financial Conduct Authority's website. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit https://www.ing.com.