

3 November 2023 **Credit Strategy**

Supply for October (€bn)

| | Corporates | Financials |
|---------|------------|------------|
| October | 7.0 | 15.8 |

Source: ING, Dealogic

Supply FY and YTD (€bn)

| Corporates | FY | YTD |
|------------|-----|-----|
| 2017 | 324 | 274 |
| 2018 | 282 | 246 |
| 2019 | 392 | 341 |
| 2020 | 445 | 414 |
| 2021 | 344 | 304 |
| 2022 | 257 | 226 |
| 2023 | - | 263 |
| Financials | FY | YTD |
| 2017 | 229 | 204 |
| 2018 | 226 | 206 |
| 2019 | 270 | 237 |
| | | |

235

267

290

209

235

242

284

Source: ING, Dealogic

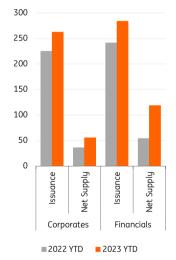
2020

2021

2022

2023

Supply and Net Supply YTD



Source: ING, Dealogic

Timothy Rahill

Credit Strategist timothy.rahill@ing.com

Marine Leleux

Sector Strategist, Financials marine.leleux2@ing.com

Euro Credit Supply

Forecasts for 2024



We forecast €310bn in corporate supply in 2024

- We forecast €310bn in EUR corporate supply in 2024. We are forecasting a minor increase in corporate supply in 2024, but overall ow supply. The main driver of this increase is the rise in redemptions from €246bn up to €260bn. Thus, net supply remains low at just €50bn. The technical picture therefore remains strong. Read more on this in our report Credit Supply Outlook: The Collection, to see a detailed look at Why we expect a small increase in supply but overall low supply:
 - Higher for longer rates, resulting in high cost of financing
 - Less availability of credit and equity, pushing issuers into the bond market
 - Expect disintermediation trend to remain with less loans and more bond supply
 - Decreased cash buffer in certain sectors
 - Low Reverse Yankee supply at just €40bn
 - Low Corporate hybrids supply at only €15bn
 - Insignificant volume of assets and liabilities management exercises expected
 - Low M&A activity expected participially initially in 2024
 - Small rise in CAPEX is forecasted in Utilities, Autos and Travel.

We forecast €483bn in financials supply in 2024

- We forecast €180bn in EUR covered bond supply in 2024
- We forecast €125bn in EUR preferred senior supply in 2024
- We forecast €110bn in EUR bail-in senior supply in 2024
- We forecast €28bn in EUR T2 supply in 2024
- We forecast €12bn in EUR AT1 supply in 2024
- The five factors driving bank bond supply next year are 1. At best sluggish lending volumes, 2. Less reliable deposit developments, 3. End of the ECB funding support, 4.
 Bank redemptions remain broadly steady, and 5. Bail-in senior markets reach a more mature stage. Read more on this in our report <u>Credit Supply Outlook: The Collection</u>

Fig 1 Euro corporate supply overview (€bn)

| | 2019 | 2020 | 2021 | 2022 | 2022 Oct | 2023 Sep | 2023 Oct | 2022 YTD | 2023 YTD | % diff |
|------------------------|------|------|------|------|----------|----------|----------|----------|----------|--------|
| Auto | 55 | 38 | 32 | 26 | - | 6 | 1 | 20 | 47 | 141% |
| Consumer | 36 | 65 | 38 | 25 | 3 | 7 | 1 | 22 | 38 | 75% |
| Healthcare | 53 | 40 | 22 | 24 | 1 | 5 | 0 | 20 | 14 | -32% |
| Industrial & Chemicals | 55 | 74 | 60 | 44 | 6 | 3 | 4 | 43 | 48 | 12% |
| Real Estate | 32 | 39 | 61 | 24 | 0 | 1 | 1 | 23 | 7 | -70% |
| TMT | 75 | 69 | 39 | 33 | 3 | 5 | - | 24 | 40 | 66% |
| Utility | 46 | 52 | 53 | 57 | 10 | 4 | 1 | 53 | 45 | -16% |
| Oil & Gas | 14 | 47 | 13 | 3 | - | - | - | 3 | 8 | 195% |
| Others | 27 | 20 | 27 | 21 | 1 | 0 | 0 | 19 | 16 | -15% |
| Corporate Hybrid | 22 | 42 | 36 | 12 | 0 | 2 | 1 | 10 | 13 | 37% |

Fig 2 Euro financial supply overview (€bn)

| | 2019 | 2020 | 2021 | 2022 | 2022 Oct | 2023 Sep | 2023 Oct | 2022 YTD | 2023 YTD | % diff |
|--------------------|------|------|------|------|----------|----------|----------|----------|----------|--------|
| Bank Senior | 176 | 139 | 148 | 203 | 13 | 24 | 12 | 168 | 208 | 23% |
| of which Bail-in | 82 | 77 | 51 | 73 | 5 | 14 | 7 | 59 | 84 | 43% |
| of which Pref | 95 | 62 | 98 | 129 | 8 | 10 | 5 | 110 | 124 | 13% |
| Bank Capital | 31 | 39 | 39 | 27 | 0 | 2 | 0 | 20 | 30 | 49% |
| Financial Services | 40 | 36 | 58 | 40 | 3 | 9 | 3 | 37 | 36 | -3% |
| Insurance | 22 | 20 | 21 | 20 | 1 | 1 | 1 | 16 | 10 | -37% |
| Covered | 142 | 95 | 99 | 212 | 22 | 7 | 11 | 193 | 182 | -5% |

Note: Dealogic sorts some Banks into the Financial Services sector

Source: ING, Dealogic

Fig 3 Euro corporate supply and net supply by month (€bn)

| Issuance | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|-------------|------|------|------|------|------|------|-------|------|------|-------|------|-------|-------|
| 2019 | 34.3 | 30.9 | 36.5 | 16.6 | 36.9 | 42.9 | 22.1 | 22.9 | 58.2 | 39.8 | 42.4 | 8.5 | 392.1 |
| 2020 | 28.7 | 35.4 | 49.4 | 68.6 | 62.1 | 62.9 | 21.8 | 6.6 | 49.6 | 28.7 | 21.2 | 9.7 | 444.6 |
| 2021 | 37.0 | 27.1 | 46.2 | 21.8 | 34.3 | 37.8 | 10.1 | 19.8 | 43.9 | 26.5 | 35.1 | 4.6 | 344.1 |
| 2022 | 37.3 | 14.2 | 47.4 | 10.3 | 32.1 | 16.9 | 2.7 | 15.8 | 25.2 | 23.7 | 30.7 | 1.1 | 257.4 |
| 2023 | 41.4 | 27.8 | 26.0 | 20.4 | 48.6 | 26.6 | 11.6 | 22.3 | 31.2 | 7.0 | | | 262.9 |
| Net Supply | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| 2019 | 16.4 | 18.3 | 14.1 | 3.0 | 26.0 | 29.1 | 4.3 | 18.9 | 38.8 | 30.3 | 22.6 | -1.5 | 220.3 |
| 2020 | 7.4 | 27.2 | 19.1 | 52.8 | 40.6 | 52.6 | 5.0 | -1.6 | 29.3 | 13.4 | -4.2 | -0.6 | 240.8 |
| 2021 | 14.9 | 11.1 | 15.2 | 5.6 | 16.7 | 19.3 | -2.3 | 10.1 | 24.0 | 8.8 | 15.8 | -9.5 | 129.7 |
| 2022 | 15.4 | -3.0 | 18.9 | -7.6 | 13.5 | -8.4 | -11.9 | 8.8 | -2.1 | 13.3 | 8.9 | -11.6 | 34.2 |
| Redemptions | 21.4 | 23.4 | 30.5 | 22.1 | 22.0 | 21.0 | 15.5 | 7.2 | 36.7 | 18.4 | 21.6 | 5.9 | 245.6 |
| 2023 | 20.0 | 4.4 | -4.4 | -1.7 | 26.6 | 5.6 | -3.9 | 15.1 | -5.5 | -11.4 | | | 44.7 |

Redemptions shown for 2023 only

Source: ING, Dealogic

Fig 4 Euro financial supply and net supply by month (€bn)

| Issuance | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|-------------|------|------|-------|------|------|------|------|------|------|------|------|------|-------|
| 2019 | 29.1 | 25.7 | 21.9 | 26.0 | 19.0 | 33.7 | 14.5 | 14.5 | 27.6 | 25.3 | 27.9 | 5.2 | 270.3 |
| 2020 | 45.2 | 18.6 | 14.7 | 26.1 | 24.8 | 27.9 | 13.2 | 8.7 | 13.7 | 16.6 | 22.6 | 2.7 | 234.6 |
| 2021 | 28.4 | 32.4 | 28.6 | 15.0 | 29.8 | 23.1 | 5.0 | 12.2 | 36.8 | 23.3 | 28.7 | 3.1 | 266.5 |
| 2022 | 38.9 | 22.4 | 32.3 | 22.0 | 30.5 | 20.0 | 6.0 | 25.0 | 27.5 | 17.2 | 44.1 | 3.9 | 289.9 |
| 2023 | 69.4 | 25.3 | 15.6 | 24.8 | 39.0 | 32.0 | 9.6 | 17.5 | 35.3 | 15.8 | | | 284.4 |
| Net Supply | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| 2019 | 6.8 | 12.5 | 0.2 | 6.1 | 0.3 | 18.5 | 3.9 | 2.2 | 6.5 | 10.2 | 15.2 | -1.0 | 81.4 |
| 2020 | 21.0 | -1.0 | -2.6 | 10.8 | 14.5 | 6.7 | -3.5 | -3.1 | -3.6 | 11.3 | 0.3 | -8.7 | 42.1 |
| 2021 | 7.1 | 16.2 | 8.9 | 0.1 | 20.0 | 9.8 | -3.3 | 6.6 | 10.7 | 12.7 | 13.5 | -6.2 | 96.0 |
| 2022 | 4.4 | 1.7 | 9.2 | 4.2 | 16.7 | 5.6 | -5.0 | 15.1 | 3.0 | -0.2 | 31.6 | -8.0 | 78.3 |
| Redemptions | 18.7 | 8.9 | 26.6 | 13.4 | 17.9 | 20.0 | 14.2 | 8.5 | 21.1 | 17.4 | 14.7 | 5.5 | 186.9 |
| 2023 | 50.8 | 16.3 | -11.0 | 11.4 | 21.1 | 12.0 | -4.7 | 9.1 | 14.2 | -1.5 | | | 117.7 |

Covered Bonds excluded from aggregate throughout. Redemptions shown for 2023

Fig 5 Corporate supply and redemptions by month, 2023 (€bn)

| Supply | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|-------------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|-----|-----|-------|
| Autos | 3.0 | 1.5 | 7.4 | 4.4 | 12.8 | 5.9 | 2.1 | 3.5 | 6.4 | 0.6 | | | 47.3 |
| Consumer | 0.0 | 6.7 | 6.5 | 3.3 | 6.0 | 1.3 | 0.3 | 6.3 | 6.8 | 1.0 | | | 38.1 |
| Healthcare | 0.0 | 3.7 | 0.0 | 0.0 | 4.0 | 0.1 | 0.1 | 0.5 | 5.3 | 0.1 | | | 13.8 |
| Industrial | 7.6 | 3.9 | 4.9 | 7.2 | 5.8 | 5.9 | 3.2 | 2.1 | 3.4 | 3.9 | | | 47.8 |
| Real Estate | 1.4 | 0.6 | 0.0 | 0.2 | 1.9 | 1.4 | 0.3 | 0.0 | 0.6 | 0.6 | | | 6.8 |
| TMT | 8.2 | 6.6 | 4.3 | 2.0 | 8.8 | 3.1 | 1.1 | 1.7 | 4.7 | 0.0 | | | 40.3 |
| Utility | 17.3 | 4.9 | 1.3 | 2.0 | 2.6 | 4.9 | 1.9 | 5.4 | 3.9 | 0.6 | | | 44.8 |
| Oil & Gas | 2.0 | 0.0 | 1.0 | 0.6 | 3.5 | 0.5 | 0.5 | 0.0 | 0.0 | 0.0 | | | 8.1 |
| Others | 2.0 | 0.0 | 0.6 | 8.0 | 3.3 | 3.6 | 2.3 | 2.9 | 0.3 | 0.1 | | | 15.9 |
| Redemptions | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Autos | 4.9 | 5.0 | 4.4 | 4.2 | 3.2 | 1.8 | 2.6 | 1.6 | 4.1 | 6.0 | 4.2 | 0.0 | 41.8 |
| Consumer | 2.0 | 3.1 | 3.6 | 2.4 | 1.4 | 4.7 | 1.3 | 1.3 | 2.9 | 2.5 | 3.9 | 0.0 | 29.1 |
| Healthcare | 0.0 | 0.7 | 5.8 | 0.0 | 2.1 | 1.1 | 0.1 | 1.2 | 3.4 | 0.0 | 5.5 | 0.8 | 20.7 |
| Industrial | 3.6 | 2.9 | 4.3 | 3.5 | 5.8 | 3.4 | 1.8 | 8.0 | 7.3 | 2.1 | 1.9 | 1.2 | 38.6 |
| Real Estate | 3.0 | 0.7 | 2.3 | 3.1 | 1.5 | 1.9 | 1.1 | 0.0 | 2.9 | 0.9 | 1.2 | 1.0 | 19.7 |
| TMT | 3.8 | 3.6 | 4.3 | 2.6 | 4.5 | 2.3 | 3.2 | 1.3 | 9.3 | 1.2 | 1.5 | 0.7 | 38.1 |
| Utility | 1.8 | 3.8 | 3.9 | 2.9 | 1.0 | 1.8 | 2.9 | 0.5 | 5.0 | 2.7 | 2.2 | 1.9 | 30.3 |
| Oil & Gas | 0.5 | 2.8 | 1.7 | 0.8 | 0.9 | 1.5 | 2.3 | 0.7 | 0.0 | 0.9 | 0.0 | 0.0 | 11.9 |
| Others | 1.8 | 1.0 | 0.3 | 2.7 | 1.7 | 2.5 | 0.2 | 0.0 | 1.8 | 2.1 | 1.3 | 0.1 | 15.5 |

Fig 6 Financial supply and redemptions by month, 2023 (€bn)

| Supply | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|--------------------|------|------|------|------|------|------|------|------|------|------|-----|-----|-------|
| Bank Senior | 52.7 | 18.6 | 12.2 | 20.0 | 30.3 | 18.1 | 8.5 | 12.0 | 23.7 | 12.3 | | | 208.3 |
| of which NPS | 22.7 | 9.1 | 2.3 | 5.4 | 8.9 | 8.6 | 2.9 | 5.2 | 13.6 | 6.8 | | | 85.3 |
| of which Pref | 30.1 | 9.6 | 10.0 | 14.5 | 21.4 | 9.5 | 5.6 | 6.8 | 10.1 | 5.5 | | | 123 |
| Bank Capital | 9.4 | 3.8 | 1.0 | 0.0 | 4.0 | 5.3 | 0.3 | 4.3 | 1.8 | 0.2 | | | 30.1 |
| Financial Services | 4.9 | 2.8 | 1.3 | 2.3 | 3.0 | 6.7 | 0.8 | 1.3 | 9.4 | 3.4 | | | 36.0 |
| Insurance | 2.4 | 0.0 | 1.1 | 2.5 | 1.3 | 1.9 | 0.0 | 0.0 | 0.5 | 0.5 | | | 10.2 |
| Covered | 41.0 | 27.9 | 21.0 | 19.1 | 18.8 | 14.6 | 7.8 | 14.3 | 7.3 | 10.9 | | | 182.5 |
| Redemptions | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Bank Senior | 13.8 | 5.8 | 22.9 | 10.0 | 14.2 | 12.8 | 12.7 | 7.8 | 16.7 | 15.1 | 8.8 | 4.9 | 145.7 |
| of which NPS | 6.9 | 0.0 | 8.6 | 1.0 | 2.6 | 2.3 | 0.0 | 1.8 | 6.8 | 5.5 | 1.2 | 1.0 | 37.6 |
| of which Pref | 7.0 | 5.8 | 14.3 | 9.0 | 11.7 | 10.5 | 12.7 | 6.1 | 9.9 | 9.6 | 7.6 | 3.9 | 108.2 |
| Bank Capital | 1.1 | 2.5 | 1.6 | 2.3 | 0.0 | 1.8 | 1.4 | 0.0 | 5.8 | 1.1 | 0.0 | 0.5 | 17.9 |
| Financial Services | 3.6 | 2.4 | 2.9 | 2.8 | 2.4 | 2.7 | 1.2 | 0.7 | 2.5 | 0.6 | 5.9 | 0.1 | 27.8 |
| Insurance | 1.3 | 0.8 | 0.4 | 0.6 | 1.3 | 4.5 | 0.3 | 0.0 | 1.9 | 1.7 | 0.0 | 0.5 | 13.0 |
| | | | | | | | | | | | | | |

Source: ING, Dealogic

Fig 7 Euro supply, redemptions and net supply by year (€bn)

| Corporates | YTD | FY | Reds | Net | Financials | YTD | FY | Reds | Net |
|------------|-----|-----|------|-----|------------|-----|-----|------|------|
| 2012 | 185 | 222 | 112 | 110 | 2012 | 180 | 202 | 412 | -210 |
| 2013 | 194 | 236 | 141 | 95 | 2013 | 168 | 206 | 341 | -135 |
| 2014 | 215 | 267 | 165 | 102 | 2014 | 236 | 267 | 322 | -55 |
| 2015 | 238 | 275 | 122 | 154 | 2015 | 229 | 258 | 320 | -62 |
| 2016 | 270 | 307 | 144 | 163 | 2016 | 218 | 235 | 263 | -28 |
| 2017 | 274 | 324 | 155 | 170 | 2017 | 204 | 229 | 271 | -41 |
| 2018 | 246 | 282 | 159 | 124 | 2018 | 206 | 226 | 181 | 45 |
| 2019 | 341 | 392 | 172 | 220 | 2019 | 237 | 270 | 189 | 81 |
| 2020 | 414 | 445 | 204 | 241 | 2020 | 209 | 235 | 193 | 42 |
| 2021 | 304 | 344 | 214 | 130 | 2021 | 235 | 267 | 171 | 96 |
| 2022 | 226 | 257 | 223 | 34 | 2022 | 242 | 290 | 212 | 78 |
| 2023 | 263 | 263 | 246 | | 2023 | 284 | 284 | 187 | |
| 2024 | | | 260 | | 2024 | | | 179 | |
| 2025 | | | 274 | | 2025 | | | 223 | |

Fig 8 Subordinated supply, 2022 and 2023 (€bn)

| 2022 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|--------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| AT1 | 0.2 | 0.2 | 2.8 | 0.3 | 0.0 | 0.3 | 0.0 | 1.0 | 0.0 | 0.3 | 1.3 | 0.0 | 6.2 |
| T2 | 2.8 | 0.0 | 3.0 | 0.5 | 1.0 | 2.0 | 0.0 | 3.9 | 1.5 | 0.0 | 4.0 | 0.0 | 18.7 |
| Bank Capital | 3.0 | 0.2 | 5.8 | 0.8 | 1.0 | 2.3 | 0.0 | 4.9 | 1.5 | 0.3 | 5.3 | 0.0 | 24.9 |
| Corp Hybrids | 2.1 | 1.0 | 4.1 | 1.0 | 0.0 | 0.0 | 0.0 | 0.2 | 1.1 | 0.1 | 2.3 | 0.0 | 11.8 |
| 2023 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| AT1 | 4.4 | 1.1 | 0.8 | 0.0 | 0.0 | 1.2 | 0.3 | 0.8 | 0.5 | 0.0 | | | 8.9 |
| T2 | 5.1 | 2.7 | 0.2 | 0.0 | 4.0 | 3.1 | 0.1 | 2.3 | 0.8 | 0.2 | | | 18.3 |
| Bank Capital | 9.4 | 3.8 | 1.0 | 0.0 | 4.0 | 4.3 | 0.3 | 3.0 | 1.3 | 0.2 | | | 27.2 |
| Corp Hybrids | 5.9 | 0.0 | 0.7 | 1.0 | 0.8 | 0.0 | 0.0 | 2.5 | 1.8 | 0.5 | | | 13.0 |

Fig 9 Reverse Yankee supply, 2022 and 2023 (€bn)

| 2022 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|-----------|-----|-----|------|-----|------|-----|-----|-----|-----|-----|-----|-----|-------|
| Corporate | 2.3 | 2.6 | 6.4 | 0.6 | 2.3 | 2.5 | 1.5 | 1.6 | 4.3 | 3.7 | 5.3 | 0.4 | 33.2 |
| Financial | 0.5 | 3.0 | 3.8 | 4.5 | 7.0 | 0.1 | 0.0 | 0.5 | 3.7 | 3.3 | 2.3 | 0.1 | 28.6 |
| Total | 2.8 | 5.6 | 10.1 | 5.0 | 9.3 | 2.6 | 1.5 | 2.1 | 7.9 | 6.9 | 7.5 | 0.5 | 61.8 |
| 2023 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Corporate | 5.5 | 5.5 | 2.8 | 1.8 | 12.2 | 3.8 | 0.0 | 0.8 | 0.5 | 0.0 | | | 32.8 |
| Financial | 1.5 | 2.0 | 1.1 | 0.0 | 0.8 | 2.7 | 0.1 | 0.9 | 0.0 | 0.0 | | | 8.9 |
| Total | 7.0 | 7.5 | 3.9 | 1.8 | 13.0 | 6.4 | 0.1 | 1.7 | 0.5 | 0.0 | | | 41.7 |

Source: ING, Dealogic

Fig 10 XCCY 5yr

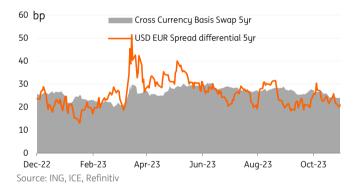


Fig 11 XCCY 10yr

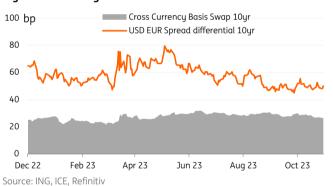


Fig 12 European, Yankee and Reverse Yankee supply (€bn)

| Corporates | European | Yankee (US\$) | Rev Yankee | Financials | European | Yankee (US\$) | Rev Yankee |
|------------|----------|---------------|------------|------------|----------|---------------|------------|
| 2012 | 158.4 | 141.2 | 16.9 | 2012 | 156.7 | 59.6 | 8.3 |
| 2013 | 155.5 | 113.7 | 32.3 | 2013 | 145.5 | 78.1 | 14.7 |
| 2014 | 153.9 | 110.5 | 42.7 | 2014 | 174.8 | 126.1 | 32.5 |
| 2015 | 145.7 | 108.7 | 61.8 | 2015 | 146.3 | 128.0 | 28.8 |
| 2016 | 175.4 | 113.9 | 66.3 | 2016 | 134.4 | 114.9 | 45.6 |
| 2017 | 192.9 | 101.9 | 65.4 | 2017 | 133.8 | 113.5 | 35.8 |
| 2018 | 182.6 | 129.5 | 31.1 | 2018 | 128.1 | 133.0 | 17.7 |
| 2019 | 235.8 | 95.1 | 98.9 | 2019 | 176.7 | 95.8 | 28.3 |
| 2020 | 283.3 | 148.7 | 68.4 | 2020 | 152.8 | 124.9 | 24.2 |
| 2021 | 196.1 | 98.9 | 59.0 | 2021 | 140.2 | 168.1 | 40.6 |
| 2022 | 165.9 | 82.2 | 33.2 | 2022 | 173.7 | 147.5 | 28.6 |
| 2023 | 170.8 | 84.0 | 32.8 | 2023 | 198.4 | 127.1 | 8.9 |

Source: ING

Fig 13 ESG supply per month 2023 (€bn)

| Corporate | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|-------------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Green | 12.3 | 6.1 | 9.4 | 2.4 | 3.9 | 5.0 | 3.1 | 8.3 | 4.5 | 2.3 | | | 57.1 |
| Social | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | | | 0.1 |
| Sustainable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | 0.0 | 1.0 | 0.0 | | | 1.1 |
| ESG | 12.3 | 6.1 | 9.4 | 2.4 | 3.9 | 5.0 | 3.2 | 8.3 | 5.5 | 2.4 | | | 58.3 |
| Financial | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Green | 9.8 | 4.6 | 1.6 | 2.8 | 4.6 | 8.3 | 1.5 | 3.5 | 5.4 | 2.3 | | | 44.2 |
| Social | 1.3 | 0.0 | 0.5 | 0.0 | 2.3 | 0.5 | 0.5 | 0.5 | 0.5 | 1.3 | | | 7.3 |
| Sustainable | 2.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.6 | 0.3 | | | 3.9 |
| ESG | 13.0 | 4.6 | 2.1 | 2.8 | 6.9 | 8.8 | 2.0 | 4.0 | 7.5 | 3.9 | | | 55.4 |
| Covered | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
| Green | 2.8 | 1.5 | 1.0 | 0.0 | 2.5 | 1.5 | 0.1 | 1.5 | 0.3 | 0.8 | | | 11.9 |
| Social | 2.3 | 0.0 | 0.5 | 0.6 | 1.3 | 0.0 | 0.2 | 0.5 | 1.0 | 0.5 | | | 6.8 |
| Sustainable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | 0.0 |
| ESG | 5.1 | 1.5 | 1.5 | 0.6 | 3.8 | 1.5 | 0.2 | 2.0 | 1.3 | 1.3 | | | 18.7 |

Source: ING, Dealogic - classified as ESG under Dealogic

Fig 14 ESG supply per year and YTD (€bn)

| Corporate | 2019 | 2020 | 2021 | 2022 | 2023 | 2019 YTD | 2020 YTD | 2021 YTD | 2022 YTD | 2023 YTD |
|-------------|------|------|------|------|------|----------|----------|----------|----------|----------|
| Green | 29.4 | 34.9 | 61.2 | 63.9 | 57.1 | 23.8 | 29.3 | 48.7 | 56.3 | 57.1 |
| Social | 0.0 | 1.3 | 3.7 | 3.1 | 0.1 | 0.0 | 0.6 | 3.7 | 2.4 | 0.1 |
| Sustainable | 0.9 | 2.6 | 6.1 | 4.3 | 1.1 | 0.9 | 2.1 | 4.3 | 4.3 | 1.1 |
| ESG | 30.3 | 38.8 | 71.0 | 71.3 | 58.3 | 24.7 | 31.9 | 56.7 | 62.9 | 58.3 |
| Financial | 2019 | 2020 | 2021 | 2022 | 2023 | 2019 YTD | 2020 YTD | 2021 YTD | 2022 YTD | 2023 YTD |
| Green | 21.8 | 18.2 | 42.5 | 49.5 | 41.9 | 15.8 | 14.7 | 33.5 | 39.2 | 44.2 |
| Social | 2.8 | 4.8 | 7.7 | 8.4 | 6.0 | 2.0 | 3.8 | 6.7 | 5.6 | 7.3 |
| Sustainable | 2.1 | 1.8 | 5.5 | 2.6 | 3.6 | 0.6 | 1.5 | 4.4 | 2.0 | 3.9 |
| ESG | 26.7 | 24.9 | 55.6 | 60.5 | 51.5 | 18.5 | 20.1 | 44.6 | 46.8 | 55.4 |
| Covered | 2019 | 2020 | 2021 | 2022 | 2023 | 2019 YTD | 2020 YTD | 2021 YTD | 2022 YTD | 2023 YTD |
| Green | 4.5 | 5.1 | 10.8 | 16.0 | 11.6 | 2.0 | 5.1 | 8.0 | 13.0 | 11.9 |
| Social | 2.0 | 2.5 | 4.8 | 3.1 | 6.3 | 1.5 | 2.5 | 3.8 | 3.1 | 6.8 |
| Sustainable | 0.0 | 0.6 | 0.7 | 0.5 | 0.0 | 0.0 | 0.6 | 0.7 | 0.5 | 0.0 |
| ESG | 6.5 | 8.2 | 16.3 | 19.6 | 17.9 | 3.5 | 8.2 | 12.5 | 16.6 | 18.7 |

Source: ING, Dealogic - classified as ESG under Dealogic

Fig 15 Investment grade issuance by maturity, 2022 and 2023 (US\$bn)

| 2022 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | 2022 |
|-------------|------|------|------|-----|------|-----|-----|------|------|-----|------|-----|------|
| Corp 0-3yr | 5.5 | 3.2 | 8.5 | 0.8 | 3.6 | 0.8 | 0.1 | 3.9 | 2.0 | 2.0 | 4.7 | 0.0 | 34.9 |
| Corp 3-6yr | 8.3 | 2.7 | 10.6 | 1.9 | 5.9 | 6.0 | 1.0 | 2.8 | 8.2 | 3.4 | 9.4 | 0.1 | 60.3 |
| Corp 6-9yr | 9.2 | 3.6 | 11.3 | 2.7 | 13.2 | 5.1 | 1.6 | 3.5 | 7.0 | 6.3 | 7.5 | 0.8 | 71.6 |
| Corp 9-12yr | 5.6 | 1.2 | 6.9 | 2.9 | 4.6 | 3.5 | 0.0 | 5.5 | 5.9 | 4.6 | 3.8 | 0.1 | 44.4 |
| Corp 12yrs+ | 8.8 | 3.5 | 10.2 | 2.1 | 4.8 | 1.6 | 0.0 | 0.2 | 2.3 | 7.5 | 5.4 | 0.1 | 46.2 |
| Fin 0-3yr | 6.0 | 3.5 | 2.5 | 5.1 | 4.5 | 5.6 | 1.8 | 1.1 | 3.4 | 2.1 | 5.3 | 0.3 | 41.4 |
| Fin 3-6yr | 6.9 | 8.9 | 11.4 | 8.3 | 12.0 | 8.9 | 2.5 | 3.9 | 12.3 | 6.8 | 11.5 | 0.1 | 93.4 |
| Fin 6-9yr | 15.0 | 6.9 | 6.9 | 3.3 | 6.6 | 1.0 | 0.1 | 12.0 | 5.9 | 4.9 | 9.8 | 3.2 | 75.6 |
| Fin 9-12yr | 5.0 | 2.2 | 7.8 | 4.4 | 3.8 | 3.7 | 1.4 | 5.3 | 5.3 | 3.1 | 12.2 | 0.3 | 54.3 |
| Fin 12yrs+ | 5.9 | 0.7 | 3.8 | 0.9 | 3.7 | 0.9 | 0.3 | 2.8 | 0.6 | 0.4 | 5.4 | 0.0 | 25.2 |
| 2023 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
| Corp 0-3yr | 1.6 | 3.3 | 5.0 | 5.4 | 8.0 | 2.7 | 1.3 | 2.8 | 4.1 | 0.6 | | | 34.5 |
| Corp 3-6yr | 9.2 | 2.0 | 5.8 | 3.8 | 10.6 | 6.2 | 3.3 | 4.0 | 10.2 | 2.1 | | | 57.2 |
| Corp 6-9yr | 10.5 | 11.9 | 10.1 | 5.5 | 13.2 | 9.4 | 3.3 | 4.8 | 7.8 | 3.6 | | | 80.0 |
| Corp 9-12yr | 4.2 | 2.8 | 2.8 | 4.7 | 10.9 | 6.2 | 2.0 | 5.2 | 4.3 | 0.0 | | | 42.9 |
| Corp 12yrs+ | 16.1 | 7.9 | 2.4 | 1.1 | 6.0 | 2.2 | 1.7 | 5.6 | 4.8 | 0.0 | | | 48.3 |
| Fin 0-3yr | 18.7 | 4.6 | 2.5 | 6.5 | 10.3 | 5.2 | 3.2 | 2.9 | 10.9 | 4.8 | | | 69.6 |
| Fin 3-6yr | 17.9 | 9.7 | 6.3 | 8.0 | 9.2 | 9.9 | 2.5 | 3.7 | 8.2 | 3.6 | | | 78.9 |
| Fin 6-9yr | 19.4 | 5.9 | 3.0 | 7.4 | 9.1 | 6.8 | 3.1 | 6.0 | 10.2 | 6.8 | | | 77.6 |
| Fin 9-12yr | 7.1 | 3.7 | 2.8 | 0.8 | 9.2 | 7.7 | 0.5 | 3.0 | 4.8 | 0.6 | | | 40.0 |
| Fin 12yrs+ | 6.4 | 1.3 | 1.0 | 2.0 | 1.3 | 2.4 | 0.3 | 2.0 | 1.4 | 0.1 | | | 18.2 |

Fig 16 Corporate supply per S&P rating (€bn)

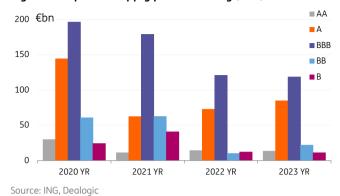
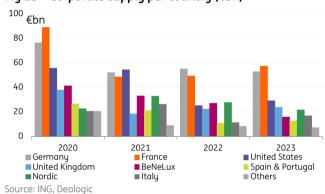


Fig 18 Corporate supply per country (€bn)



Financial supply per S&P rating (€bn)

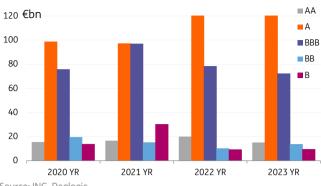
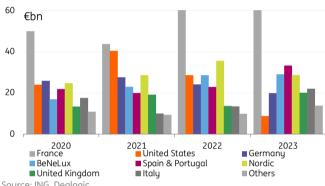


Fig 19 Financial supply per country (€bn)



Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit https://www.ing.com.