

3 April 2024

Credit Strategy

Supply for March (€bn)

	Corporates	Financials
March	41	32

Source: ING, Dealogic

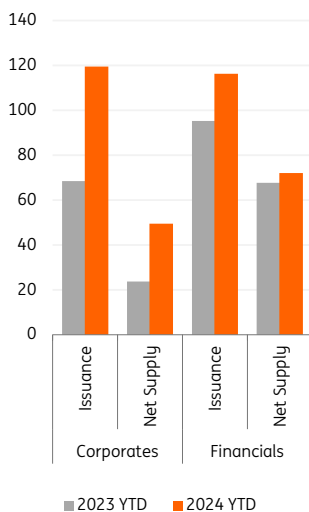
Supply FY and YTD (€bn)

Corporates	FY	YTD
2018	282	80
2019	392	102
2020	445	98
2021	343	107
2022	256	91
2023	307	92
2024	-	120

Financials	FY	YTD
2018	226	83
2019	270	77
2020	234	78
2021	265	87
2022	289	83
2023	316	111
2024	-	116

Source: ING, Dealogic

Supply and Net Supply YTD



Source: ING, Dealogic

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Euro Credit Supply

Primary markets still busy with high demand



Supply sitting at a substantial YTD figure of €120bn

- Corporate supply reached €41bn in March, another month of busy primary markets. While this March is in line with most previous ones, apart from last year, YTD supply remains much larger than all previous YTD figures, at a notable €120bn. Demand remains hot in primary, with deals still seeing very high subscription levels and low NIPs. We don't expect this to affect our supply forecast of €310bn, a slight increase on last year, as much of this supply is front loading and we expect a slower second half of the year.
- YTD, the largest levels of supply have been seen in the TMT sector with €25bn issued, the Utility sector with €24bn supplied, and the Industrials sector and Autos sector each with €21bn supplied.

Covered supply picks-up in March while senior unsecured issuance stagnates

- EUR senior unsecured bond supply laid just over €15bn in March, a €3bn drop compared to February. Issuance was split between €5bn preferred senior bonds and nearly €10bn bail-in senior debt.
- Senior unsecured issuance dropped by 16% compared to 2023 YTD levels. In addition to the overall supply decline, we note fewer sustainable issuances, especially in the preferred senior segment for which the combined green and social prints take only 8% of total 2024 YTD supply. This figure stood at nearly 20% in 2023 YTD.
- EUR benchmark covered bond primary market was active over the two first weeks of March, with a total of €16bn issued. That is a good pick up as only €14.5bn was printed over the whole month of February. 2024 YTD supply is therefore reaching €71.6bn, only €5bn behind the 2023 YTD total.
- Issuances are still concentrated on the longer end of the curve with over 52% of the 2024 YTD supply issued in the 5yr to 8yr buckets. 3-4yr maturities are representing less than 20% of total supply, showing a strong drop in shorter maturities as this bucket was nearly 50% of 2023 YTD issuances. French issuers are still leading this year's supply, with a little over €20bn printed. German banks follow with nearly €15bn, well ahead of the other issuers with a maximum of €5bn.

Fig 1 Euro corporate supply overview (€bn)

	2020	2021	2022	2023	2023 Mar	2024 Feb	2024 Mar	2023 YTD	2024 YTD	% diff
Auto	38	32	26	50	7	1	6	11	21	86%
Consumer	66	38	25	50	7	7	8	12	15	21%
Healthcare	40	22	24	18	-	4	1	4	3	-11%
Industrial & Chemicals	75	60	44	57	5	4	10	16	21	30%
Real Estate	39	61	24	8	0	1	1	2	3	68%
TMT	68	39	33	43	4	7	8	18	25	36%
Utility	52	53	57	54	1	5	5	24	24	0%
Oil & Gas	47	13	3	10	1	-	-	3	1	-67%
Others	19	26	19	16	1	0	2	2	7	267%
Corporate Hybrid	42	36	12	15	1	-	5	7	7	7%

Source: ING, Dealogic

Fig 2 Euro financial supply overview (€bn)

	2020	2021	2022	2023	2023 Mar	2024 Feb	2024 Mar	2023 YTD	2024 YTD	% diff
Bank Senior	139	148	203	231	12	18	15	81	68	-16%
of which Bail-in	77	51	73	97	2	14	10	34	37	9%
of which Pref	62	98	130	134	9	4	5	47	31	-34%
Bank Capital	39	39	27	32	1	3	5	14	20	42%
Financial Services	36	57	40	40	2	6	4	11	18	61%
Insurance	20	21	20	12	1	-	2	4	7	93%
Covered	95	99	212	194	21	16	20	90	78	-13%

Note: Dealogic sorts some Banks into the Financial Services sector

Source: ING, Dealogic

Fig 3 Euro corporate supply and net supply by month (€bn)

Issuance	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2020	28.7	35.5	49.4	68.6	62.2	62.9	21.8	6.6	49.6	28.7	21.2	9.7	444.8
2021	37.0	27.1	45.4	21.8	34.3	37.8	10.1	19.8	43.4	26.5	35.2	4.6	342.9
2022	37.5	14.2	47.4	10.3	32.1	16.4	2.7	15.8	24.6	23.7	30.3	1.0	255.9
2023	40.7	27.8	26.0	19.8	48.0	26.8	11.6	22.3	31.3	8.0	40.2	4.2	306.6
2024	36.2	42.3	41.0										119.5
Net Supply	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2020	7.4	27.4	19.1	52.8	40.6	52.6	5.0	-1.6	29.3	13.4	-4.2	-0.6	241.0
2021	14.9	11.1	14.4	5.6	16.7	19.3	-2.3	10.1	23.5	8.8	15.8	-9.5	128.5
2022	15.6	-3.0	18.9	-7.6	13.5	-8.9	-11.9	8.8	-2.8	13.3	8.4	-11.6	32.7
2023	19.3	4.4	-4.4	-2.4	26.0	5.9	-3.9	15.1	-5.4	-10.4	18.6	-1.6	61.0
Redemptions	29.7	17.0	23.3	24.7	28.0	19.3	26.3	1.4	29.7	23.9	18.8	16.3	258.4
2024	6.5	25.3	17.7										49.5

Redemptions shown for 2023 only

Source: ING, Dealogic

Fig 4 Euro financial supply and net supply by month (€bn)

Issuance	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2020	45.2	18.7	14.7	26.1	24.8	27.9	13.2	8.7	13.2	16.6	22.6	2.7	234.3
2021	28.4	32.4	28.6	15.0	28.2	23.1	5.0	12.2	36.8	23.3	28.7	3.1	264.9
2022	38.9	22.4	30.9	22.1	30.6	20.0	6.1	25.1	27.5	17.2	44.1	4.0	288.7
2023	69.6	25.6	15.6	25.0	37.4	32.3	9.6	18.4	35.9	16.2	27.9	2.5	316.0
2024	55.2	27.2	32.1										116.3
Net Supply	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2020	21.0	-0.8	-2.6	10.8	14.6	6.0	-3.5	-3.1	-3.5	11.3	0.7	-8.7	42.0
2021	7.1	16.2	8.9	0.1	18.4	9.8	-3.3	6.6	10.7	12.7	13.5	-6.2	94.4
2022	4.4	1.7	8.1	4.3	16.8	5.6	-4.9	15.1	3.0	0.3	31.7	-8.0	78.1
2023	50.9	16.7	-11.0	11.6	19.5	12.3	-4.6	9.9	14.7	-1.1	13.2	-3.0	129.1
Redemptions	17.0	14.2	13.1	19.3	27.5	24.5	14.4	4.5	17.2	8.5	10.9	7.1	178.2
2024	38.2	13.0	19.0										72.1

Covered Bonds excluded from aggregate throughout. Redemptions shown for 2023

Source: ING, Dealogic

Fig 5 Corporate supply and redemptions by month, 2024 (€bn)

Supply	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Autos	12.6	2.3	6.2										21.0
Consumer	2.3	4.2	8.1										14.6
Healthcare	0.0	2.8	0.5										3.3
Industrial	2.8	7.9	10.3										21.3
Real Estate	1.1	1.5	0.8										3.3
TMT	4.3	12.5	8.0										24.8
Utility	11.0	7.5	5.1										23.5
Oil & Gas	1.0	0.0	0.0										1.0
Others	1.3	3.4	2.1										6.7
Redemptions	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Autos	6.0	1.9	2.3	4.8	1.5	1.9	6.4	0.0	1.7	4.2	5.3	1.9	37.7
Consumer	4.0	1.3	3.4	4.8	7.5	1.2	2.5	0.0	5.0	4.5	3.9	1.2	39.0
Healthcare	1.2	0.5	0.9	0.9	5.0	2.1	1.7	0.0	1.0	1.6	3.0	1.9	19.7
Industrial	4.7	2.8	3.4	4.7	5.1	5.1	3.2	0.2	4.5	1.0	1.7	4.2	40.5
Real Estate	2.3	2.7	1.7	1.9	0.4	1.3	2.8	0.0	1.1	3.6	2.4	1.1	21.3
TMT	5.7	3.1	7.9	1.2	2.7	2.2	2.3	0.1	7.8	2.4	1.1	2.5	38.9
Utility	2.5	1.7	2.9	2.7	3.0	2.2	2.1	1.1	6.1	3.0	1.0	0.9	29.2
Oil & Gas	3.3	1.3	1.0	2.5	1.8	1.9	1.0	0.0	1.8	1.9	0.0	0.1	16.5
Others	0.0	1.7	0.0	1.2	1.0	1.4	4.5	0.0	0.8	1.8	0.6	2.6	15.5

Source: ING, Dealogic

Fig 6 Financial supply and redemptions by month, 2024 (€bn)

Supply	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Bank Senior	34.5	18.3	15.2										68.0
of which NPS	13.3	13.9	9.8										37.0
of which Pref	21.3	4.4	5.4										31.1
Bank Capital	11.7	2.8	5.2										14.5
Financial Services	7.9	5.8	4.1										13.8
Insurance	4.9	0.0	1.9										4.9
Covered	42.9	15.5	19.7										58.4
Redemptions	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Bank Senior	15.0	12.3	9.8	17.2	24.1	21.2	12.1	3.4	12.6	6.0	7.2	4.7	145.4
of which NPS	4.7	5.0	1.6	4.8	11.2	8.1	3.0	1.1	5.5	4.8	1.4	1.3	52.3
of which Pref	10.3	7.3	8.3	12.4	12.9	13.1	9.2	2.3	7.1	1.2	5.8	3.5	93.1
Bank Capital	0.8	3.5	3.2	1.2	1.3	1.1	1.1	0.0	1.5	1.7	0.5	0.0	15.7
Financial Services	2.0	0.6	2.4	1.1	2.8	2.8	2.3	0.9	2.3	2.5	3.0	1.5	24.2
Insurance	0.0	1.3	0.9	1.0	0.7	0.5	0.0	0.3	2.4	0.0	0.7	0.9	8.5
Covered	24.0	11.5	13.9	7.7	13.4	11.8	8.8	2.1	7.7	6.6	11.4	7.4	126.3

Source: ING, Dealogic

Fig 7 Euro supply, redemptions and net supply by year (€bn)

Corporates	YTD	FY	Reds	Net	Financials	YTD	FY	Reds	Net
2013	65	236	141	95	2013	67	206	341	-135
2014	76	267	165	102	2014	91	266	322	-56
2015	103	275	122	154	2015	102	257	320	-63
2016	81	307	144	163	2016	87	234	262	-28
2017	98	324	155	170	2017	79	229	270	-41
2018	80	282	159	124	2018	83	226	181	45
2019	102	392	172	220	2019	77	270	188	81
2020	98	445	204	241	2020	78	234	192	42
2021	107	343	214	128	2021	87	265	171	94
2022	91	256	223	33	2022	83	289	211	78
2023	92	307	246	61	2023	111	316	187	129
2024	120	120	258		2024	116	116	178	
2025			277		2025			230	
2026			287		2026			261	

Source: ING, Dealogic

Fig 8 Subordinated supply, 2023 and 2024 (€bn)

2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
AT1	4.4	1.1	0.8	0.0	0.0	1.2	0.3	0.8	0.5	0.0	0.3	0.0	9.2
T2	5.1	2.7	0.2	0.0	4.0	3.1	0.1	2.3	0.8	0.2	1.7	0.0	20.0
Bank Capital	9.4	3.8	1.0	0.0	4.0	4.3	0.3	3.0	1.3	0.2	2.0	0.0	29.2
Corp Hybrids	5.9	0.0	0.7	1.0	1.3	0.0	0.0	2.5	1.8	0.5	1.4	0.0	14.9
2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
AT1	3.0	1.1	0.5										4.9
T2	8.6	1.8	4.7										15.1
Bank Capital	11.6	2.8	5.2										19.9
Corp Hybrids	1.3	0.9	4.7										6.9

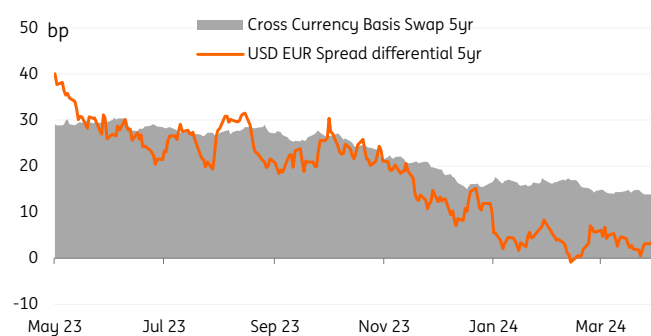
Source: ING, Dealogic

Fig 9 Reverse Yankee supply, 2023 and 2024 (€bn)

2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Corporate	5.5	5.5	2.8	1.8	12.2	3.8	0.0	0.8	0.5	0.0	7.2	0.6	40.6
Financial	1.5	2.0	1.7	0.0	0.5	2.7	0.1	0.9	0.0	0.2	2.7	0.5	12.7
Total	7.0	7.5	4.5	1.8	12.7	6.4	0.1	1.7	0.5	0.2	9.9	1.1	53.2
2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Corporate	1.4	15.4	0.8										17.5
Financial	0.7	0.5	9.0										10.1
Total	2.0	15.9	9.7										27.6

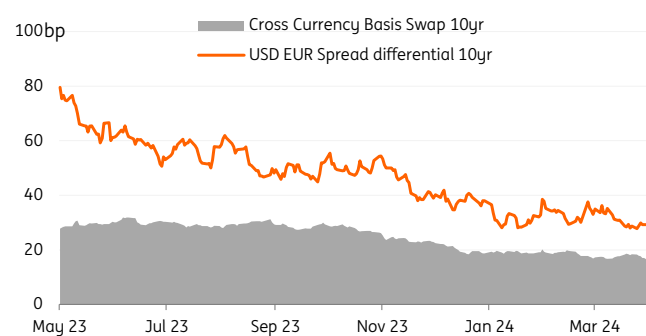
Source: ING, Dealogic

Fig 10 XCCY 5yr



Source: ING, ICE, Refinitiv

Fig 11 XCCY 10yr



Source: ING, ICE, Refinitiv

Fig 12 European, Yankee and Reverse Yankee supply (€bn)

Corporates	European	Yankee (US\$)	Rev Yankee	Financials	European	Yankee (US\$)	Rev Yankee
2013	155.5	114.7	33.0	2013	145.2	78.1	15.4
2014	153.9	108.9	42.7	2014	174.3	124.6	32.5
2015	145.7	109.5	61.8	2015	145.7	127.1	28.8
2016	176.9	114.1	66.3	2016	133.8	114.4	45.6
2017	192.9	103.0	65.4	2017	133.0	112.6	35.8
2018	182.7	130.1	31.1	2018	128.1	133.0	17.7
2019	235.8	95.1	99.1	2019	176.5	95.8	28.5
2020	285.9	153.1	68.4	2020	152.3	124.9	24.2
2021	196.7	101.7	59.0	2021	139.9	167.1	40.6
2022	166.5	85.5	33.2	2022	174.0	147.5	28.6
2023	196.5	101.6	40.6	2023	218.0	149.2	12.7
2024	76.4	57.4	17.5	2024	78.5	83.9	10.1

Source: ING

Fig 13 ESG supply per month 2024 (€bn)

Corporate	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Green	13.4	6.2	13.2										32.8
Social	0.0	0.0	0.0										0.0
Sustainable	0.8	1.2	0.0										1.9
ESG	14.2	7.3	13.2										34.7
Financial	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep	Oct	Nov	Dec	Total
Green	4.3	5.6	4.8										14.7
Social	1.7	0.8	0.0										2.5
Sustainable	0.0	0.0	0.0										0.0
ESG	6.0	6.4	4.8										17.2
Covered	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sep	Oct	Nov	Dec	Total
Green	6.5	0.6	0.4										7.5
Social	0.5	0.0	1.5										2.0
Sustainable	0.0	0.0	0.0										0.0
ESG	7.0	0.6	1.9										9.5

Source: ING, Dealogic - classified as ESG under Dealogic

Fig 14 ESG supply per year and YTD (€bn)

Corporate	2020	2021	2022	2023	2024	2020 YTD	2021 YTD	2022 YTD	2023 YTD	2024 YTD
Green	34.9	61.2	63.9	67.9	19.5	10.3	16.4	17.9	27.8	32.8
Social	1.3	3.7	3.1	0.1	0.0	0.0	0.2	2.4	0.0	0.0
Sustainable	2.6	6.1	4.3	0.6	1.9	1.1	1.5	0.5	0.0	1.9
ESG	38.8	71.0	71.3	68.7	21.4	11.3	18.0	20.8	27.8	34.7
Financial	2020	2021	2022	2023	2024	2020 YTD	2021 YTD	2022 YTD	2023 YTD	2024 YTD
Green	18.2	42.5	49.5	51.4	9.9	1.1	10.4	10.6	15.9	14.7
Social	4.8	7.7	8.4	8.8	2.5	1.0	2.8	2.0	1.8	2.5
Sustainable	1.8	5.5	2.5	3.9	0.0	0.0	1.9	0.3	2.0	0.0
ESG	24.9	55.6	60.4	64.1	12.4	2.1	15.0	12.9	19.6	17.2
Covered	2020	2021	2022	2023	2024	2020 YTD	2021 YTD	2022 YTD	2023 YTD	2024 YTD
Green	5.1	10.8	16.0	15.9	6.8	1.3	2.5	3.3	5.3	7.5
Social	2.5	4.8	3.1	7.4	0.5	1.0	1.0	0.6	2.3	2.0
Sustainable	0.6	0.7	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ESG	8.2	16.3	19.6	23.3	7.3	2.3	3.5	3.9	7.6	9.5

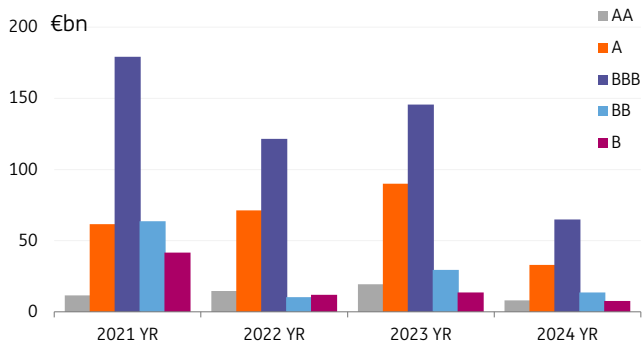
Source: ING, Dealogic - classified as ESG under Dealogic

Fig 15 Investment grade issuance by maturity, 2023 and 2024 (US\$bn)

2023	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2023
Corp 0-3yr	1.6	3.3	5.0	4.6	7.4	2.7	1.3	2.8	4.1	0.6	5.9	2.1	41.1
Corp 3-6yr	8.4	2.0	5.8	3.8	10.6	6.4	3.3	4.0	10.2	2.2	8.4	0.6	65.7
Corp 6-9yr	10.5	11.9	10.1	5.5	13.2	9.4	3.3	4.8	7.9	3.8	14.3	1.4	96.1
Corp 9-12yr	4.2	2.8	2.8	4.7	10.9	6.2	2.0	5.2	4.3	0.2	7.4	0.0	50.5
Corp 12yrs+	16.1	7.9	2.4	1.2	6.0	2.2	1.7	5.6	4.8	1.2	4.2	0.1	53.2
Fin 0-3yr	18.7	5.5	2.5	6.6	10.0	5.3	3.2	3.7	11.4	5.1	4.9	1.3	78.0
Fin 3-6yr	17.9	9.2	6.3	8.0	9.2	9.9	2.5	3.7	8.2	3.6	7.7	0.6	86.8
Fin 6-9yr	19.5	5.9	3.0	7.4	7.8	6.8	3.1	6.0	10.2	6.8	7.9	0.5	84.8
Fin 9-12yr	7.1	3.7	2.8	0.8	9.2	7.7	0.5	3.0	4.8	0.7	5.8	0.0	45.9
Fin 12yrs+	6.5	1.3	1.0	2.2	1.3	2.5	0.3	2.0	1.4	0.1	0.9	0.0	19.6
2024	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
Corp 0-3yr	4.7	1.5	2.6										8.8
Corp 3-6yr	10.1	7.8	5.1										23.0
Corp 6-9yr	8.8	14.2	13.3										36.4
Corp 9-12yr	7.2	4.6	6.2										18.0
Corp 12yrs+	5.4	13.9	13.9										33.2
Fin 0-3yr	10.8	7.0	6.1										23.9
Fin 3-6yr	10.5	5.2	5.2										21.5
Fin 6-9yr	10.7	3.5	5.6										19.8
Fin 9-12yr	16.3	7.4	13.3										38.3
Fin 12yrs+	6.9	2.8	2.0										12.9

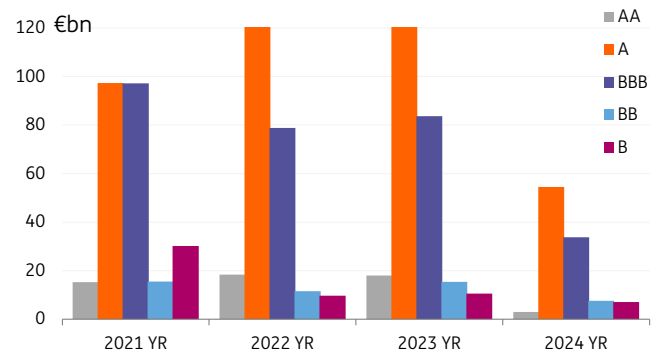
Source: ING, Dealogic

Fig 16 Corporate supply per S&P rating (€bn)



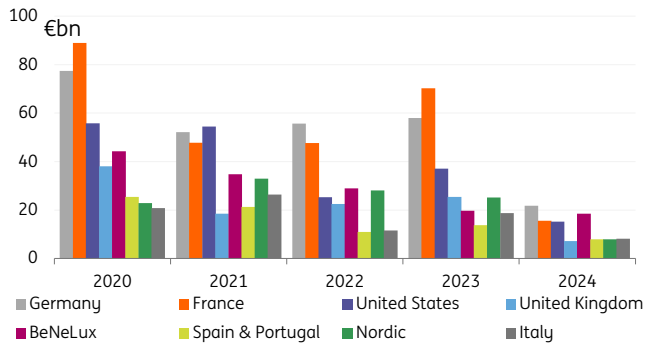
Source: ING, Dealogic

Fig 17 Financial supply per S&P rating (€bn)



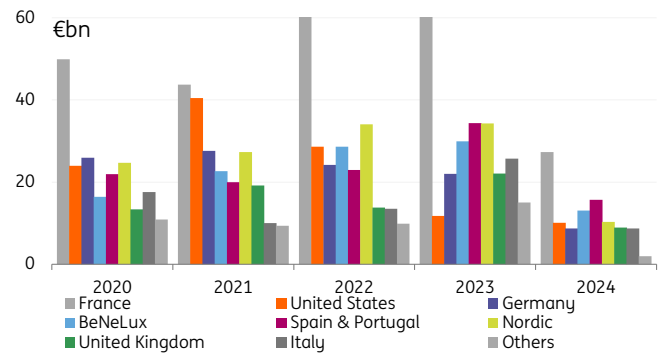
Source: ING, Dealogic

Fig 18 Corporate supply per country (€bn)



Source: ING, Dealogic

Fig 19 Financial supply per country (€bn)



Source: ING, Dealogic

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