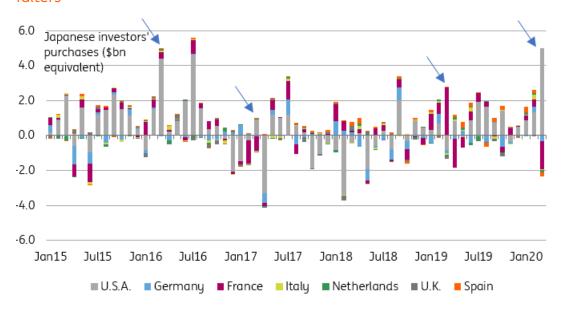


14 May 2020 **Article**

Japanese investment shows US Treasuries are getting more attractive

Japanese investor flow data from the Bank of Japan highlights the growing attraction of USD assets. We expect US Treasuries to remain a favourite of foreign investors over EUR bonds, especially if sentiment falters



Content

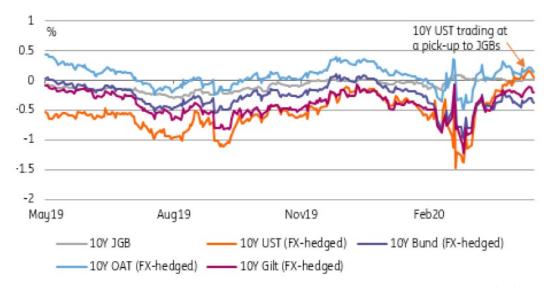
- Japanese investors selling EGBs and buying USTs
- US Treasuries to attract more inflows
- USD-EUR yield spread could tighten further

Japanese investors selling EGBs and buying USTs

Portfolio investment flow data from the Bank of Japan (BOJ) is not the most timely, but it has one merit: it is granular. According to the central bank, Japanese investors sold \$2.3 billion equivalent of European Government Bonds (EGB) in March, and bought \$5 billion of US Treasuries. This buying flow was the greatest since at least 2015.

To be sure, large fluctuations in portfolio composition ahead of Japan's year-end are not unusual. The reason it is notable this year is that it coincided with US Treasuries becoming more attractive to foreign investors due to the drop in FX-hedging costs. We use 3 month FX forwards to calculate them. The Federal Reserve cut interest rates by 150 basis points in March, which should have immediately affected FX hedging costs. However, the initial rise in USD Libor fixings, and subsequent fall, have delayed that full benefit for foreign investors until May.

Change in the pecking order: USTs now cheaper on an FX-hedged basis

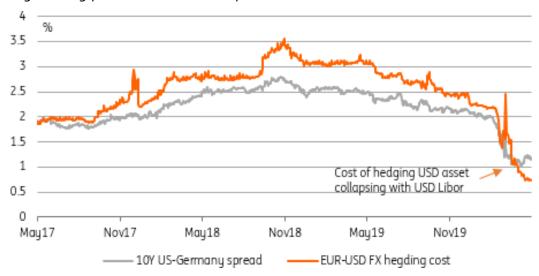


Source: Bloomberg, ING

US Treasuries to attract more inflows

When comparing the yield of 10Y government bonds from major developed markets, US Treasuries have now become more attractive than JGBs. This is the first time since early 2018 that this is the case. On an FX-hedged basis, UST yields are also approaching the level of 10Y OAT, an old favourite of Japanese investors. The improvement in relative FX-hedge costs between USD and EUR (with USD Libor crashing down and Euribor remaining stubbornly high) means future Japanese flows into foreign bonds should benefit USD assets the most, in our view. This is particularly significant as the government's pension fund has increased its target allocation to foreign bonds. It is also possible that the drop in FX hedging costs reduces Japanese investors' appetite for FX-unhedged positions.

Tightening potential: UST-EGB spreads



Source: Bloomberg, ING

inq.com/think 2

USD-EUR yield spread could tighten further

This has implications for relative USD and EUR yield movements. The dip in FX hedging costs means US-EU spreads have more leeway to tighten in the event of a global rates rally, for instance in the event of a second leg lower in stock markets. This also means that the sharp increase in US Treasury issuance should find support not only from the Fed, but also from foreign buyers.

Antoine Bouvet

Senior Rates Strategist +44 20 7767 6279 antoine.bouvet@ing.com

ing.com/think 3

Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("**ING**") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group NV and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice. The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions. Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. The producing legal entity ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is subject to limited regulation by the Financial Conduct Authority (FCA). ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

ing.com/think 4