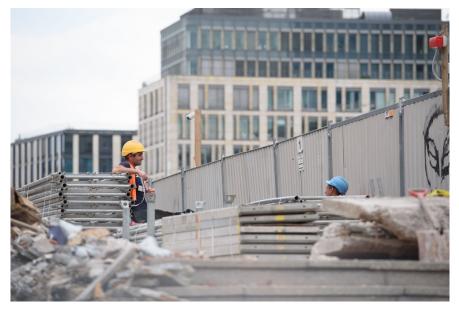


Poland

Polish wage growth continues easing as labour market remains tight

October's labour market report confirmed the recent trends seen in Poland. Growth continued to moderate, and employment shrunk gradually - mostly as a result of labour supply shortages, as unemployment remains at all-time lows. Spending is mostly restrained by consumers turning more frugal rather than suffering from lower incomes



Construction work in Warsaw, Poland

The average wage and salary in the Polish enterprise sector increased by 10.2% year-on-year in October (ING: 10.5%; consensus: 10.0%) following 10.3% YoY growth in September, reaching PLN 8,317 per month. The wage dynamics were supported by favourable calendar effects, while a high reference base in mining – where bonuses were paid in October 2023 – restrained growth.

In real terms (adjusted for inflation), wage growth in businesses slowed to 5.0% YoY from 5.2% YoY in September and nearly 10% YoY in the first quarter of 2024. Real wage growth has been systematically decreasing since the beginning of the year, and slowed down after the inflation rebound in July due to higher energy prices.

Household consumption growth was slower than the improvement in real disposable incomes in the first half of the year, indicating an increased propensity to save. In the second half, slower income growth was accompanied by a still-limited propensity to spend, and National Bank of Poland (NBP) surveys suggest that households are concerned about rising living costs in the future and are increasing their savings. This may be due to higher energy bills and negative experiences from 2023, when inflation significantly hit real incomes.

Wages growth moderates from its peak in 1Q24



Real wage and salary in enterprises, %YoY

Average employment in businesses decreased by 0.5% YoY last month (ING and consensus: -0.5%), the same rate as in September. Compared to September, the enterprise sector lost 4,000 jobs. Aside from July, all other months of this year have seen a month-on-month decline in the number of jobs.

In some sectors, there are ongoing group layoffs (e.g., automotive, household appliances) but generally, the economy is still struggling with labour shortages due to unfavourable demographic trends and a deterioration in net migrations. The StatOffice indicates that factors boosting wages include overtime payments, suggesting that the demand for labour remains high while the main barrier is limited supply.

25 21 20 15 10 4 5 0 -5 -2 -3 -5 -10 -8 -10 -11 -15 -20 -19 -25 Aug-24 =eb-24 Sep-24 Jan-24 Mar-24 Apr-24 day-24 Jun-24 Jul-24 Oct-24 Source: GUS

Employment continues to decline slightly

Average paid employment in the enterprise sector, MoM thous. of persons

The overall condition of Poland's labour market remains rather solid and unemployment is still near record-lows. The weakening of consumption seen in recent months is mainly due to behavioural factors (i.e., an increased propensity to save) rather than changes in household income situations.

We expect that consumption growth will be slower in 2025 than it was in 2024, and achieving economic growth in excess of 3% would require an investment rebound. This is indeed our baseline scenario as we see GDP growth of 3.5% in 2025. We anticipate that projects co-financed by structural funds and based on the EU's Recovery and Resilience Facility will commence.

Author

Adam Antoniak Senior Economist, Poland adam.antoniak@ing.pl

Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. (**"ING"**) solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. *ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies)*. The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person

for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit www.ing.com.