

Snap | 5 January 2021 **United States**

US: Robust ISM highlights the boost from **Asia**

The US ISM manufacturing index rose strongly in December despite the regional indicators from the eastern and central parts of the US pointing to a decline. With the Chinese PMI at firm levels and Asia in general looking a bright spot in the global economy, this is seemingly giving a lift to more western and export-orientated companies



Source: iStockphoto

ISM manufacturing at a two-and-a-half-year high

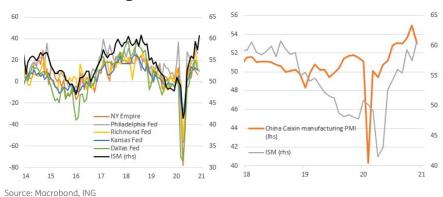
The December ISM manufacturing report is much stronger than predicted and offers hope that the manufacturing sector can continue to perform strongly and add jobs through 2021. Rather than fall from 57.5 to 56.8 as forecast by the consensus surveys, it actually rose to 60.7, led by gains in output, orders and employment.

It is something of a surprise given that the regional surveys had pointed to a fall, but the regional indicators overwhelmingly reflect what goes on east of the Rocky Mountains. As you can see in the chart below the dominant ones the market typically looks at are the NY Empire survey and the Philadelphia, Dallas Richmond and Kansas Fed surveys, which point to a much softer performance than the national ISM index.

With the Chinese Purchasing Managers' Index (PMI) at very strong levels and Asia being an obvious

Snap | 5 January 2021 1 bright spot it must be that the western part of the US is doing very well, despite the Covid containment measures in California, as are other manufacturers focused towards Asian markets.

ISM versus regional PMIs and ISM versus China PMI



Output is accelerating despite Covid strains

Looking at the details the headline index is now the highest it has been since August 2018 while new orders were up nicely at 67.9 from 65.1 and production rose to 64.8 from 60.8. With customer inventories still looking very low by historical standards (index level at 37.9 where the break-even level is 50) this suggests that the new orders numbers are going to remain firm for a good while to come and that the manufacturing sector looks on course for a very good year.

Furthermore, the employment component returned to positive territory at 51.5 from 48.5 so it looks a very healthy report throughout. That employment number may also help to lift some of the very pessimistic forecasts surrounding Friday's jobs report where we know there is clearly going to be weakness in the leisure and hospitality sector caused by the California stay-at-home orders and the cessation of New York dine-in.

ISM production component points to accelerating output growth



Source: Macrobond, ING

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The slight negatives are supplier delivery times are on the rise – ordinarily this is a good thing as it hints that manufacturers are struggling to meet robust demand, but in this instance it is more likely to do with Covid causing some output constraints. Also note too the big pick-up in prices paid which could be associated.

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