

## US manufacturing continues to struggle with tariff uncertainty

The US ISM manufacturing index improved in November, but remains in contraction territory. Election clarity probably saw some delayed orders getting pushed through, but the potential for tariffs and the associated risk of supply chain disruption and reciprocal tariffs placed on US exports means further gains will be limited until we have clarity



The US manufacturing ISM index rose in November but continues to remain in contractionary territory

### Manufacturing contracts at a slightly slower rate

The US manufacturing ISM index rose to 48.4 in November from October's 46.5 print. This was above the 47.5 consensus forecast, but it remains below the 50 breakeven level. In fact, it has been in expansion territory (above 50) only once in the past 26 months. New orders broke above 50 for the first time since March, which could be on post-election clarity resulting in some companies pushing through delayed orders, but production remained very soft at 46.8 and employment, while improving, remains very weak at 48.1. There was good news on the inflation front with prices paid dropping to 50.3 from 54.8 with the ongoing softness in energy costs clearly very helpful.

## US and Chinese manufacturing purchasing managers' indices



Source: Macrobond, ING

## Tariff uncertainty makes planning challenging

In terms of the outlook for the sector, there is a lot of uncertainty and much of that is tied to tariffs. While Donald Trump initially suggested tariffs were going to be used to raise tax revenue and incentivise re-shoring, they appear to be increasingly tied to achieving broader aims, including immigration restriction, drug trafficking control and military spending from trade partners. This means that US manufacturers have little visibility on the timing and scale of potential action at this point, although they do at least know Donald Trump is looking to cut taxes on profits. While US manufacturers should receive a competitive advantage from tariffs via the higher prices charged for foreign made products, there are consequences for their own supply changes and the potential for foreign reprisals that could hurt exporters. As a result, US manufacturing activity looks set to remain subdued at least until there is some clarity on the trading environment they face.

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