

## US jobs report boosts case for rate cuts

A disappointing jobs number for September coupled with a slowdown in wage growth suggests the fundamentals underpinning consumer spending may not be as strong as hoped. With business surveys moving lower, the case for more policy stimulus is building



# 136,000

 September payrolls growth

Lower than expected

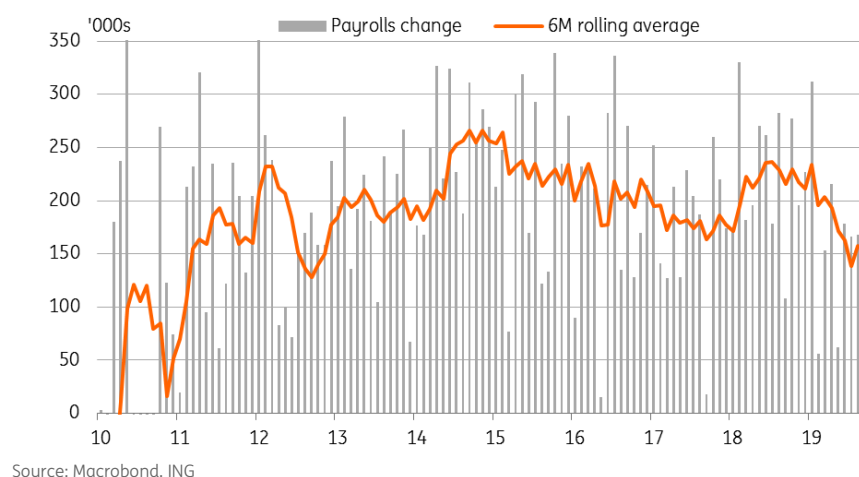
The September US jobs report shows payrolls growth of 136,000, which was a touch weaker than the 145,000 consensus. It reinforces the message that jobs growth is slowing and with wages also undershooting expectations – growth of 2.9% year-on-year versus expectations of 3.2% – the fundamentals underpinning consumer spending may not be as strong as we had believed.

Looking at the details we see manufacturing employment fell 2,000, which isn't quite as bad as the ISM employment component had suggested was possible, but retail fell for the eighth consecutive month and Federal government employment also fell. Business services and health/education

remain relatively firm, but there is a general drift lower in job creation in all other sectors.

Despite this, unemployment fell to 3.5%, the lowest since 1969, with underemployment also dropping - this uses a different survey. On the face of it, this should be good news for wages as the competition to find workers with the right skill sets heats up, but it hasn't worked out that way. Wage growth instead slipped to 2.9% from 3.2%, which is a big miss given the strong run of late and the fact there were far fewer working hours in September versus August, which should have helped boost the average hourly earnings figure.

## US payrolls growth is losing momentum



Taking this altogether, we have seen payrolls growth slow from an average of 223,000 per month in 2018 to 161,000 for 2019 so far. Initially, there was evidence to suggest that this decline was because employers were struggling to find enough workers to fill vacancies, with unemployment at 50 year lows – effectively a supply led downturn.

Unfortunately, there is growing evidence that it is now being caused by a downturn in demand. Given the deterioration in the key ISM manufacturing and non-manufacturing surveys, we expect to see employment growth continue to slow. Yesterday the National Federation of Independent Businesses reported that the proportion of small firms looking to hire new workers fell to 17% - the lowest since February.

With the headwinds from weaker global growth, trade uncertainty and the strong dollar unlikely to disappear anytime soon we are looking for payrolls to average closer to 120,000 for the rest of the year. This suggests pay growth is unlikely to accelerate markedly from here and with inflation picking up, the real wage growth story may not be as positive for spending power.

All in all, it looks as though the Fed will need to step in with more policy easing to support the economy. Currently we are forecasting a December rate cut with a further rate cut in 1Q20. However, we have a lot of Fed officials scheduled to speak over coming days and any hint of a dovish shift will quickly lead us to pencil in another move on 30 October.

## Author

**James Knightley**

Chief International Economist

[james.knightley@ing.com](mailto:james.knightley@ing.com)

## Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. *ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies).* The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit <http://www.ing.com>.