Snap | 4 September 2018

**United States** 

# **US: Still going strong**

After recording 4.2% annualised GDP growth, the ISM manufacturing index suggests the US economy is gaining momentum rather than losing it, reinforcing the case for two more rate hikes from the Federal Reserve this year



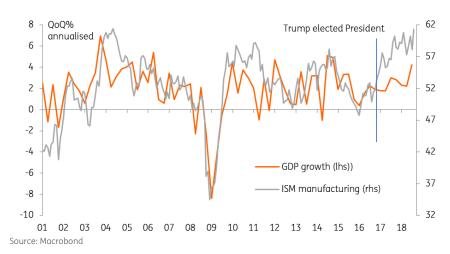
Source: iStockphoto

The ISM index for August has jumped from 58.1 to 61.3, its highest reading since May 2004. This is significantly better than the market consensus of 57.6 and suggests that while companies may be concerned about Trump's protectionist policies, the underlying strength of demand remains fantastically robust.

New orders jumped to 65.1 from 60.2 while production increased to 63.3 from 58.5. Given a reading of 50 is the break-even level, these are incredibly strong levels. Even the new export orders figures are good – dipping ever so marginally to 55.2 from 55.3, while employment increased to 58.5 from 56.5. The rise in the backlog of orders adds further upside potential for output in 3Q and 4Q.

With profits accelerating and durable goods orders growth indicating a firm contribution to GDP from investment in 3Q18, the corporate sector is in great shape. Moreover, the ISM is at levels historically consistent with GDP growth of around 8%. However, as the chart below shows, the relationship between the two series has broken down since President Trump's election. Nonetheless, it suggests that US business is weathering the protectionist storm for now, reinforcing our view that the Fed will hike rates again in both September and December.

## ISM Manufacturing Survey vs GDP growth



### **Author**

### James Knightley

Chief International Economist

james.knightley@inq.com

#### Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit http://www.ing.com.

Snap | 4 September 2018