

Snap | 10 May 2019

# US China trade war: What's in it for Europe?

Opportunities and threats for EU firms from the escalating trade war between the US and China



US Trade
Representative Robert
Lighthizer, left, and
Treasury Secretary
Steven Mnuchin after
talks with the Chinese
Vice Premier Liu He in
Washington

After last minute trade negotiations between the US and China broke down, the US raised tariffs from 10% to 25% on \$200 billion of American imports from China. This move will affect EU economies, particularly because China is likely to retaliate. Although we still expect a deal, the situation may get worse before it gets better.

Taking into account which European companies already have a strong presence in US and Chinese markets, <u>our study has identified</u> European machine makers, producers of fine instruments and chemical industries as sectors that are likely to benefit from tariffs between the US and China. However, the tariffs may also hurt European firms, as demand from the US and China for each other's products will be supressed, with the excess supply possibly dumped on the European market. This potentially eats away at the margins of European producers.

Reduced demand and increasing uncertainty in the US and China will also suppress business investment, which will diminish the chances of European companies exporting capital goods. On top of this, European producers of parts processed in the imports by the US from China, or by imports by China from the US may be hurt as well.

Snap | 10 May 2019

The US had been expected to announce a decision next week on whether to impose tariffs on imported cars and auto parts, which is likely to increase EU-US tensions. Reports suggest that <u>decision may be delayed</u> but even so, the escalation of the conflict between the US and China will take its toll on Europe.

#### **Author**

#### Amrita Naik Nimbalkar

Junior Economist, Global Macro amrita.naik.nimbalkar@ing.com

#### **Mateusz Sutowicz**

Senior Economist, Poland mateusz.sutowicz@inq.pl

#### Alissa Lefebre

Economist <u>alissa.lefebre@ing.com</u>

# Deepali Bhargava

Regional Head of Research, Asia-Pacific <u>Deepali.Bhargava@ing.com</u>

#### **Ruben Dewitte**

Economist +32495364780 ruben.dewitte@ing.com

#### Kinga Havasi

Economic research trainee kinga.havasi@ing.com

#### Marten van Garderen

Consumer Economist, Netherlands marten.van.garderen@ing.com

#### **David Havrlant**

Chief Economist, Czech Republic 420 770 321 486 david.havrlant@ing.com

# Sander Burgers

Senior Economist, Dutch Housing sander.burgers@ing.com

# Lynn Song

Chief Economist, Greater China lynn.song@asia.ing.com

#### Michiel Tukker

Senior European Rates Strategist michiel.tukker@ing.com

#### Michal Rubaszek

Senior Economist, Poland michal.rubaszek@ing.pl

#### This is a test author

#### Stefan Posea

Economist, Romania <a href="mailto:tiberiu-stefan.posea@ing.com">tiberiu-stefan.posea@ing.com</a>

#### **Marine Leleux**

Sector Strategist, Financials marine.leleux2@ing.com

#### Jesse Norcross

Senior Sector Strategist, Real Estate jesse.norcross@ing.com

#### Teise Stellema

Research Assistant, Energy Transition <u>teise.stellema@ing.com</u>

# **Diederik Stadig**

Sector Economist, TMT & Healthcare <a href="mailto:diederik.stadig@ing.com">diederik.stadig@ing.com</a>

# Diogo Gouveia

Sector Economist diogo.duarte.vieira.de.gouveia@ing.com

# **Marine Leleux**

Sector Strategist, Financials marine.leleux2@ing.com

# **Ewa Manthey**

Commodities Strategist <a href="mailto:ewa.manthey@ing.com">ewa.manthey@ing.com</a>

# **ING Analysts**

#### James Wilson

EM Sovereign Strategist

# James.wilson@ing.com

# Sophie Smith

Digital Editor sophie.smith@ing.com

#### Frantisek Taborsky

EMEA FX & FI Strategist frantisek.taborsky@ing.com

#### **Adam Antoniak**

Senior Economist, Poland adam.antoniak@ing.pl

#### Min Joo Kang

Senior Economist, South Korea and Japan min.joo.kang@asia.ing.com

# Coco Zhang

ESG Research coco.zhang@ing.com

# Jan Frederik Slijkerman

Senior Sector Strategist, TMT jan.frederik.slijkerman@ing.com

# Katinka Jongkind

Senior Economist, Services and Leisure <u>Katinka.Jongkind@ing.com</u>

# Marina Le Blanc

Sector Strategist, Financials Marina.Le.Blanc@ing.com

#### Samuel Abettan

Junior Economist <a href="mailto:samuel.abettan@ing.com">samuel.abettan@ing.com</a>

# Franziska Biehl

Senior Economist, Germany <u>Franziska.Marie.Biehl@ing.de</u>

# Rebecca Byrne

Senior Editor and Supervisory Analyst <a href="mailto:rebecca.byrne@ing.com">rebecca.byrne@ing.com</a>

# Mirjam Bani

Sector Economist, Commercial Real Estate & Public Sector (Netherlands)

# mirjam.bani@ing.com

# Timothy Rahill

Credit Strategist timothy.rahill@ing.com

#### Leszek Kasek

Senior Economist, Poland leszek.kasek@ing.pl

# Oleksiy Soroka, CFA

Senior High Yield Credit Strategist oleksiy.soroka@ing.com

# **Antoine Bouvet**

Head of European Rates Strategy <a href="mailto:antoine.bouvet@ing.com">antoine.bouvet@ing.com</a>

#### Jeroen van den Broek

Global Head of Sector Research jeroen.van.den.broek@inq.com

#### Edse Dantuma

Senior Sector Economist, Industry and Healthcare <a href="mailto:edse.dantuma@ing.com">edse.dantuma@ing.com</a>

#### Francesco Pesole

**FX Strategist** 

francesco.pesole@ing.com

# Rico Luman

Senior Sector Economist, Transport and Logistics <a href="mailto:Rico.Luman@ing.com">Rico.Luman@ing.com</a>

# Jurjen Witteveen

Sector Economist

jurjen.witteveen@ing.com

# **Dmitry Dolgin**

Chief Economist, CIS <a href="mailto:dmitry.dolgin@inq.de">dmitry.dolgin@inq.de</a>

# Nicholas Mapa

Senior Economist, Philippines nicholas.antonio.mapa@asia.ing.com

# **Egor Fedorov**

Senior Credit Analyst

# egor.fedorov@ing.com

#### Sebastian Franke

Consumer Economist sebastian.franke@ing.de

#### Gerben Hieminga

Senior Sector Economist, Energy gerben.hieminga@ing.com

# Nadège Tillier

Head of Corporates Sector Strategy <a href="mailto:nadeqe.tillier@ing.com">nadeqe.tillier@ing.com</a>

#### Charlotte de Montpellier

Senior Economist, France and Switzerland <a href="mailto:charlotte.de.montpellier@ing.com">charlotte.de.montpellier@ing.com</a>

#### Laura Straeter

Behavioural Scientist +31(0)611172684 laura.Straeter@ing.com

#### Valentin Tataru

Chief Economist, Romania valentin.tataru@ing.com

# **James Smith**

Developed Markets Economist, UK <u>james.smith@ing.com</u>

#### Suvi Platerink Kosonen

Senior Sector Strategist, Financials <a href="mailto:suvi.platerink-kosonen@ing.com">suvi.platerink-kosonen@ing.com</a>

# Thijs Geijer

Senior Sector Economist, Food & Agri thijs.geijer@ing.com

#### Maurice van Sante

Senior Economist Construction & Team Lead Sectors <u>maurice.van.sante@ing.com</u>

#### Marcel Klok

Senior Economist, Netherlands <u>marcel.klok@ing.com</u>

# Piotr Poplawski

# Senior Economist, Poland piotr.poplawski@ing.pl

#### Paolo Pizzoli

Senior Economist, Italy, Greece paolo.pizzoli@ing.com

#### Marieke Blom

Chief Economist and Global Head of Research marieke.blom@ing.com

# **Raoul Leering**

Senior Macro Economist raoul.leering@ing.com

#### Maarten Leen

Head of Global IFRS9 ME Scenarios maarten.leen@ing.com

#### Maureen Schuller

Head of Financials Sector Strategy <u>Maureen.Schuller@ing.com</u>

#### **Warren Patterson**

Head of Commodities Strategy Warren.Patterson@asia.ing.com

# Rafal Benecki

Chief Economist, Poland rafal.benecki@ing.pl

# Philippe Ledent

Senior Economist, Belgium, Luxembourg <a href="mailto:philippe.ledent@ing.com">philippe.ledent@ing.com</a>

# Peter Virovacz

Senior Economist, Hungary <a href="mailto:peter.virovacz@ing.com">peter.virovacz@ing.com</a>

# Inga Fechner

Senior Economist, Germany, Global Trade <a href="mailto:inga.fechner@ing.de">inga.fechner@ing.de</a>

# **Dimitry Fleming**

Senior Data Analyst, Netherlands <u>Dimitry.Fleming@ing.com</u>

# Ciprian Dascalu

Chief Economist, Romania +40 31 406 8990 ciprian.dascalu@ing.com

#### **Muhammet Mercan**

Chief Economist, Turkey muhammet.mercan@ingbank.com.tr

# Iris Pang

Chief Economist, Greater China iris.pang@asia.ing.com

# Sophie Freeman

Writer, Group Research +44 20 7767 6209 Sophie.Freeman@uk.ing.com

# Padhraic Garvey, CFA

Regional Head of Research, Americas padhraic.garvey@ing.com

# James Knightley

Chief International Economist, US <u>james.knightley@ing.com</u>

#### **Tim Condon**

Asia Chief Economist +65 6232-6020

#### Martin van Vliet

Senior Interest Rate Strategist +31 20 563 8801 martin.van.vliet@ing.com

# Karol Pogorzelski

Senior Economist, Poland Karol.Pogorzelski@ing.pl

#### Carsten Brzeski

Global Head of Macro <u>carsten.brzeski@ing.de</u>

# Viraj Patel

Foreign Exchange Strategist +44 20 7767 6405 viraj.patel@ing.com

#### **Owen Thomas**

Global Head of Editorial Content +44 (0) 207 767 5331 owen.thomas@ing.com

# Bert Colijn

Chief Economist, Netherlands bert.colijn@ing.com

#### Peter Vanden Houte

Chief Economist, Belgium, Luxembourg, Eurozone <a href="mailto:peter.vandenhoute@ing.com">peter.vandenhoute@ing.com</a>

# Benjamin Schroeder

Senior Rates Strategist benjamin.schroder@ing.com

#### **Chris Turner**

Global Head of Markets and Regional Head of Research for UK & CEE <a href="mailto:chris.turner@ing.com">chris.turner@ing.com</a>

# Gustavo Rangel

Chief Economist, LATAM +1 646 424 6464 gustavo.rangel@ing.com

# Carlo Cocuzzo

Economist, Digital Finance +44 20 7767 5306 <u>carlo.cocuzzo@ing.com</u>

Snap | 10 May 2019