

Snap | 9 September 2019

# Germany: Finally some positive data

At least some relief for the economy, as exports increased in July. The outlook, however, has not improved



Source: Shutterstock

### The numbers

Trade figures just brought some relief for the battered German economy. In July, exports increased by 0.7% month-on-month (seasonally and calendar adjusted), from -0.1% MoM in June. Imports dropped by 1.5% MoM from 0.7% MoM in June. As a result, the trade balance widened to €20.2 billion in July. Not adjusted for seasonal and calendar effects, the trade balance widened to €21.4bn from €16.6bn in June. Since the start of the year, exports have still dropped by 0.1% MoM on average every single month.

## Indirect impact from trade conflict is what matters

When talking trade in Germany, everyone immediately thinks of the trade conflict between the US and China. Interestingly, however, it is not the direct but rather the indirect impact from the ongoing trade conflict, which currently weighs on German exports. In fact, German exports to China and the US have performed better than exports to other eurozone countries in the first half of the year compared with the first half of 2018. While exports to the rest of the eurozone were only up by 0.5%, exports to both the US and China were each up by more than 4%. Looking at the

EU, German exports to Scandinavian and Baltic countries suffered significantly, while exports to Eastern European countries remain an important driver for growth. The economic stagnation in Italy left a big mark on German trade, with exports to Italy down by 1.5%. The US is still the single most important export market for Germany, followed by France. While this currently is good news, it is also a double-edged sword as it shows how vulnerable the German economy is to possible US tariffs. Nevertheless, what is hurting German exports the most right now is not the direct impact from the US-Chinese trade conflict but the uncertainty, which has spread across the globe and has also paralysed many European economies.

Looking ahead, however, the US-China trade battle remains important for the outlook for German exporters. This is not just because of the ongoing conflict but also because of a possible conflict between the US and the EU, with President Trump already joking about tariffs on cars, and future trends in the Chinese market for automotives. The currency is another channel through which the trade conflict can harm the German economy. In August, the nominal effective exchange rate of the euro was still close to its 2018-average, providing little support for exports. However, over the last few weeks, the effective exchange rate has lost some ground.

Following and analysing the German economy requires a high capacity for suffering these days. This morning's trade data brings a very weak ray of sunshine. Nothing more but luckily also nothing less.

### **Author**

Carsten Brzeski Global Head of Macro carsten.brzeski@ing.de

#### Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit www.ing.com.

Snap | 9 September 2019