

Snap | 24 February 2020

Germany: Ifo surprisingly stable, but don't get too excited

A surprise increase in the February Ifo together with last week's positive PMI reading should normally be encouraging for the growth prospects of the German economy but we think the risk is things will first get worse before they can get any better



Source: istock

Germany's most prominent leading indicator just surprised with a better-than-expected reading in February, increasing to 96.1, from 96.0 in January.

However, given that in the past, the Ifo index has more often reacted with a lag of one or two months to adverse global events, today's reading should be taken with a pinch of salt. Also, don't forget that the Ifo index had dropped surprisingly in January. Today's reading is still lower than the December reading. A bit striking is the fact that the expectations component increased, while the current assessment component dropped.

Snap | 24 February 2020

Signs of bottoming out but expect more delays

We would warn against reading too much into single indicators. Being an open economy, Germany is clearly bouncing between many external developments. While some relief from trade argued in favour of a bottoming out of the economy, structural challenges, as well as the impact from coronavirus, are throwing another spanner in the works.

Accounting for roughly 6% of total German exports, weaker Chinese demand will leave its marks on the economy and could accentuate troubles in the automotive industry

The manufacturing sector remains Germany's Achilles' heel. While there were tentative signals of a bottoming out at the turn of the year with inventories dropping from high levels, the economic impact from the coronavirus will delay any such bottoming out. In fact, it increasingly looks as if things in the manufacturing sector will first get worse before getting better.

Accounting for roughly 6% of total German exports, weaker Chinese demand will leave its marks on the economy and could accentuate troubles in the automotive industry. However, disruptions to the supply chain could have an even more adverse effect on the German economy. Some 10% of intermediate goods originate in China, mainly for the automotive and pharmaceutical industry. The longer the supply chain disruptions last, the more German companies might try to look for alternatives, which eventually could – at least temporarily – push up prices.

Finally, Chinese tourists have become an important driver of consumption in Germany, accounting for almost half of annual duty-free sales. Often Chinese tourists visit Germany as part of a business trip, making chances of a rebound later this year less likely. Needless to say that recent news about the virus spreading to the Northern part of Italy, the country's industrial backbone, could have additional disruptive effects on the German economy.

Disadvantage of being an open economy

Last week's PMI readings had given some hope for an improvement, however, the increase in manufacturing PMI was mainly driven by longer delivery times. In normal times, a good leading indicator for future activity but these days rather an indication of supply chain disruptions and consequently less positive.

Today's Ifo reading would in normal times be evidence of at least a bottoming out of the economy. However, these are no normal times. In our view, it is simply too early to gauge the exact impact on the economy, both for companies and analysts.

One thing, however, is clear: as an open economy, Germany is again at the centre of yet another adverse global event.

Snap | 24 February 2020 2

Author

Carsten Brzeski Global Head of Macro carsten.brzeski@ing.de

Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit http://www.ing.com.

Snap | 24 February 2020 3