

Snap | 6 October 2017

German new orders party like it's 1999

German new orders haven't been this good for nearly 20 years.



3.6%

German new orders (August)

Best reading since 1999

Better than expected

There's been a summer explosion in German new orders. They surged by 3.6% MoM in August, from -0.4% in July, once again confirming how sensitive the German industry is to the timing of summer vacation. On the year, new orders were up by a whopping 7.9%. The August increase was driven by both strong domestic and foreign orders.

The demand for intermediate goods increased by almost 7% MoM. Obviously, the August surge must be the result of some bulk orders.

Nevertheless, the strong August figure all of sudden made a rather weak first eight months of the year a strong year for new orders. Due to strong erratic monthly movements in the first eight months of the year, new orders on average increased by only 0.1%. Thanks to today's strong data, 2017 now looks as good as 2016. Combined with strong business surveys, showing production expectations as well as orders books close to record highs, the German industry looks all set to end the year at maximum speed.

Snap | 6 October 2017

Author

Carsten Brzeski Global Head of Macro carsten.brzeski@ing.de

Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit http://www.ing.com.

Snap | 6 October 2017 2