Snap | 24 March 2022 France

France: Deterioration in business confidence remains limited for the moment

The first business confidence indicators since the start of the war in Ukraine were published today and allow us to begin to diagnose the impact of the conflict on the economic outlook in France. Overall, confidence has deteriorated, but the deterioration remains moderate for the moment



Economic activity in France will be severely impacted by the war in Ukraine

Confidence is deteriorating, but only to a limited extent

The business climate indicator fell by six points in one month to 107, a level still above its long-term average. The deterioration of the business climate is mainly caused by a significant decline in the outlook in industry: both the personal and the general production outlook have fallen sharply and are now at their lowest level since the end of 2020. In the services sector, the deterioration in the business climate is much smaller. In the construction sector, the business climate is stable.

The PMI indicators tell broadly the same story. Buoyed by the easing of health restrictions following the ebb of the Omicron wave of the coronavirus, the composite PMI indicator rose over

Snap | 24 March 2022 1

the month to 56.2 from 55.5 in February, a level synonymous with expansion in economic activity. This increase was the result of strong improvement in the index in the services sector, which rose from 55.5 to 57.4. In contrast, the PMI for industry fell to 54.8 from 57.2 in February due to a decline in demand and increased supply chain problems.

On the other hand, the indicators show that the labour market situation remains favourable. This is important for the consumer outlook, which is likely to be significantly worsened by the fall in consumer confidence. The impact of the war on consumer confidence is not yet known as the March data will be published at the end of the month. But the National Institute of Statistics and Economic Studies (INSEE) has already provided a partial estimate of the confidence indicator based on a part of the sample. A sharp decline is expected, mainly as a result of a sharp deterioration in the outlook for the general standard of living in France.

Inflation expectations are beginning to influence purchasing behaviour

All indicators point to a very strong rise in costs and prices, with all indicators at historical highs. Interestingly, and probably worryingly for the European Central Bank (ECB), high inflation expectations seem to be starting to influence purchasing behaviour. According to the PMI survey, customers are anticipating their orders in order to protect themselves against future price increases. Expected inflation, therefore, offers temporary support to economic activity in the short term, further strengthening inflation, which will be followed by a downturn in activity. A temporary boom versus a subsequent bust raises fears of stagflation.

One can conclude from these indicators that the economic outlook has worsened, but not by much. Unfortunately, this is probably only the first step, and more deterioration is to be expected in the coming months if the war continues. With inflation expected to average over 4% for the year, production lines severely disrupted and confidence hit, economic activity in France will be severely impacted by the war in Ukraine. Thanks to the dynamism of January and February, GDP growth will probably be positive in the first quarter. In contrast, GDP growth in the second quarter would be negative. At present, we expect activity to pick up in the second half of the year. Ultimately, economic growth would be 2.7% for the year as a whole, a forecast that has been revised downwards by one percentage point compared to the pre-war forecast. As the carryover from 2021 is 2.4%, the forecast of 2.7% growth for 2022 is equivalent to a quasi-stagnation of activity for the year.

Author

Charlotte de Montpellier

Senior Economist, France and Switzerland charlotte.de.montpellier@ing.com

Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING

Snap | 24 March 2022 2

does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit http://www.ing.com.

Snap | 24 March 2022 3