

Snap | 5 September 2024

## Eurozone retail sales continue to flatline

The modest 0.1% rise in retail trade for July suggests a significant boost in third-quarter economic activity is unlikely. Given subdued domestic demand, inflation expectations for goods remain low



There is no evidence yet of a rebound in retail sales

Surveys on third-quarter performance in the eurozone have so far disappointed. The economy isn't showing signs of further acceleration after a surprisingly strong first half year. In fact, it looks like the economy is slightly decelerating at the moment. This would make for a disappointing recovery after a long period of stagnation.

The first hard data for the quarter are today's retail sales figures and they are not particularly encouraging. Retail sales have been slowly bottoming out after a large post-pandemic correction, but there is no evidence yet of a real recovery. The 0.1% increase in July still leaves retail sales 0.3% below the May reading.

Retail sales have suffered from the reopening of services after the pandemic and from a decline in real incomes for Europeans, which has limited goods consumption. While the reopening effects have been wearing off and real incomes are recovering, there is still no evidence of a rebound for retail. This also limits inflation expectations for goods, even though input costs have increased recently.

As a first reading of what the consumer is doing in the third quarter, this does not give us much

Snap | 5 September 2024

hope of a surprise surge in household consumption. Perhaps the Olympics have boosted consumption in France, but don't expect major surprises there. Today's sluggish sales figures illustrate the weak economic growth environment that the eurozone is currently in.

## **Author**

**Bert Colijn**Chief Economist, Netherlands
<a href="mailto:bert.colijn@ing.com">bert.colijn@ing.com</a>

## Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit www.ing.com.

Snap | 5 September 2024