Opinion | 21 March 2019 Italy...

# Paola Subacchi: Italy's risky Silk Road

The Italian government is keen to join China's "Belt and Road Initiative" and plans to sign an agreement to this effect during Chinese President Xi Jinping's upcoming visit to Italy. But although deeper trade and investment ties with China could boost its sluggish economy, Italy should pursue them through the EU, not bilaterally, writes **Dr Paola Subacchi** 



Italian Premier
Giuseppe Conte, left,
and Infrastructures
Minister Danilo
Toninelli. Conte has
pledged to make Italy
the first Group of Seven
nation to join China's
Belt and Road initiative

# A train you can't afford to miss?

Is China's "Belt and Road Initiative" (BRI) "a train that Italy cannot afford to miss," as Italian Finance Minister Giovanni Tria says? Prime Minister Giuseppe Conte also thinks Italy should jump on board, saying the multi-billion-dollar Chinese infrastructure plan is "an opportunity for our country."

Joining the BRI carries serious risks for Italy

Italy's government plans to sign a memorandum of understanding with China on the BRI during Chinese President Xi Jinping's March 22-24 visit, making it the first founding European Union member or G7 country to do so. This will pave the way for Chinese investment in Italy's

infrastructure, energy, aviation, and telecommunications sectors. But joining the BRI carries serious risks for Italy and will probably also damage its relations with the EU and the United States.

True, deeper commercial engagement with China is a no-brainer for Italy, where GDP growth has been low or stagnant since the late 1990s, and is expected to decelerate from 1% in 2018 to 0.2%this year. China, on the other hand, boasts the world's second-largest economy after the US. It is the biggest exporter, an increasingly significant overseas investor, and is gradually rebalancing its growth model toward domestic demand.

# The pros and cons

With annual trade between China and BRI countries projected to exceed \$2.5 trillion over the next ten years, closer bilateral ties with China could give Italy's exports a boost. Italian exports to China currently total roughly €13 billion (\$14.7 billion) per year, while imports are approximately €29 billion.

Moreover, a partnership with China could attract the additional capital inflows that Italy sorely needs, given constrained lending by its banks. Whereas Italy has received about €14 billion in Chinese investment since 2000, Chinese firms invested €10.5 billion in 55 BRI countries in the first ten months of 2018 alone, and have signed contracts for BRI projects worth more than \$80 billion.

# Italy's interests may not be aligned with those of China

Nonetheless, there are several compelling reasons why Italy should not go down this bilateral BRI route with China, but rather deepen engagement with it as part of the EU's 2016 Strategy on China. For starters, Italy's interests may not be aligned with those of China. BRI is a development strategy to provide overseas markets for Chinese firms, channel resources through international financial centers, and support the international use of the renminbi. It remains to be seen how these objectives can be squared with Italy's.

A second, related reason is that Italy risks being the junior partner – not least because China's economy is more than six times larger. The Italian economy is also weaker. Public debt amounts to 130% of GDP, and struggling enterprises, including the flagship airline Alitalia, need restructuring and recapitalizing. It is hard to see how a partnership with China could be balanced and reciprocal.

Other concerns are operational. Several years after China launched the BRI, its overall framework remains ill-defined, with murky objectives and opaque governance. And, rather than being underpinned by Chinese-led multilateral organizations, such as the Asian Infrastructure Investment Bank (AIIB) or the New Development Bank, the BRI is based on bilateral agreements with China and direct partnerships and joint ventures with Chinese enterprises – many of which are state-owned.

Fourth, Italy is institutionally weak, with many badly run private and public institutions, a dysfunctional tax system, and widespread corruption. The country ranks 53rd in Transparency International's corruption index, scoring well below the EU's core economies.

# The Euroscepticism of many leading Italian government ministers has blinded them to these risks

Italy thus may not be in a position to ask Chinese partners to comply with EU rules and standards. The EU, for example, is concerned that the state ownership of many Chinese enterprises distorts markets and competition.

Finally, cyber espionage and other mischief by Chinese actors could undermine the credibility of Italian companies in industries such as information and communications technology, infrastructure, and defense. Unfortunately, the Euroscepticism of many leading Italian government ministers has blinded them to these risks – and to the fact that Italy needs all the friends it can get in Brussels.

# A tempest in a teapot?

Jumping on the Chinese train has not gone down well in Washington, either. The warning from US President Donald Trump's administration, with which many members of Italy's cabinet have a close affinity, has been unambiguous. Italy will ignore this at its peril.

The entire BRI episode may of course turn out to be a tempest in a teapot, ending in a last-minute fudge that leaves China annoyed and the EU displeased. But regardless of the outcome, this is not merely a spat caused by an Italian government with no sustainable long-term plan. Rather, it is the latest sign of the tense global rivalry between the US and China.

True, the US has a track record of reprimanding allies when it thinks they get too close to China, as the Obama administration did when Britain joined the AIIB in 2015. Back then, the US may have overplayed its concerns about the rise of China and the need for balanced governance of multilateral institutions.

But American engagement then was constructive compared with today's open US-China confrontation under Trump. "With us against China or with China against us," is Trump's implicit message to Italy and the rest of the world. This does not bode well for a peaceful rebalancing of the global economic order. Italy would be wise to tread carefully.

This article was published by Project Syndicate on 20 March 2019

#### **Author**

#### Alissa Lefebre

Economist alissa.lefebre@ing.com

# Deepali Bhargava

Regional Head of Research, Asia-Pacific <u>Deepali.Bhargava@ing.com</u>

#### **Ruben Dewitte**

# Economist +32495364780

ruben.dewitte@ing.com

# Kinga Havasi

Economic research trainee kinga.havasi@ing.com

#### Marten van Garderen

Consumer Economist, Netherlands marten.van.garderen@ing.com

#### David Havrlant

Chief Economist, Czech Republic 420 770 321 486 david.havrlant@ing.com

# **Sander Burgers**

Senior Economist, Dutch Housing sander.burgers@ing.com

#### Lynn Song

Chief Economist, Greater China <a href="mailto:lynn.song@asia.ing.com">lynn.song@asia.ing.com</a>

#### **Michiel Tukker**

Senior European Rates Strategist michiel.tukker@ing.com

#### Michal Rubaszek

Senior Economist, Poland michal.rubaszek@ing.pl

# This is a test author

# Stefan Posea

Economist, Romania <a href="mailto:tiberiu-stefan.posea@ing.com">tiberiu-stefan.posea@ing.com</a>

#### **Marine Leleux**

Sector Strategist, Financials marine.leleux2@ing.com

#### **Jesse Norcross**

Senior Sector Strategist, Real Estate jesse.norcross@ing.com

#### Teise Stellema

Research Assistant, Energy Transition teise.stellema@ing.com

# Diederik Stadig

Sector Economist, TMT & Healthcare <u>diederik.stadig@ing.com</u>

# Diogo Gouveia

Sector Economist <a href="mailto:diogo.duarte.vieira.de.gouveia@ing.com">diogo.duarte.vieira.de.gouveia@ing.com</a>

#### **Marine Leleux**

Sector Strategist, Financials marine.leleux2@ing.com

# **Ewa Manthey**

Commodities Strategist <a href="mailto:ewa.manthey@ing.com">ewa.manthey@ing.com</a>

# **ING Analysts**

#### James Wilson

EM Sovereign Strategist James.wilson@ing.com

# **Sophie Smith**

Digital Editor <a href="mailto:sophie.smith@ing.com">sophie.smith@ing.com</a>

# Frantisek Taborsky

EMEA FX & FI Strategist <a href="mailto:frantisek.taborsky@ing.com">frantisek.taborsky@ing.com</a>

#### **Adam Antoniak**

Senior Economist, Poland adam.antoniak@ing.pl

# Min Joo Kang

Senior Economist, South Korea and Japan min.joo.kang@asia.ing.com

# Coco Zhang

ESG Research coco.zhang@ing.com

# Jan Frederik Slijkerman

# Senior Sector Strategist, TMT jan.frederik.slijkerman@ing.com

# Katinka Jongkind

Senior Economist, Services and Leisure Katinka.Jongkind@ing.com

#### Marina Le Blanc

Sector Strategist, Financials Marina.Le.Blanc@inq.com

#### Samuel Abettan

Junior Economist <a href="mailto:samuel.abettan@ing.com">samuel.abettan@ing.com</a>

#### Franziska Biehl

Senior Economist, Germany <u>Franziska.Marie.Biehl@ing.de</u>

# Rebecca Byrne

Senior Editor and Supervisory Analyst <a href="mailto:rebecca.byrne@ing.com">rebecca.byrne@ing.com</a>

# Mirjam Bani

Sector Economist, Commercial Real Estate & Public Sector (Netherlands) <a href="mirjam.bani@ing.com">mirjam.bani@ing.com</a>

# Timothy Rahill

Credit Strategist <a href="mailto:timothy.rahill@ing.com">timothy.rahill@ing.com</a>

#### Leszek Kasek

Senior Economist, Poland leszek.kasek@ing.pl

# Oleksiy Soroka, CFA

Senior High Yield Credit Strategist oleksiy.soroka@ing.com

#### **Antoine Bouvet**

Head of European Rates Strategy <a href="mailto:antoine.bouvet@ing.com">antoine.bouvet@ing.com</a>

# Jeroen van den Broek

Global Head of Sector Research jeroen.van.den.broek@ing.com

#### **Edse Dantuma**

# Senior Sector Economist, Industry and Healthcare <a href="mailto:edse.dantuma@ing.com">edse.dantuma@ing.com</a>

#### Francesco Pesole

**FX Strategist** 

<u>francesco.pesole@ing.com</u>

#### Rico Luman

Senior Sector Economist, Transport and Logistics Rico.Luman@ing.com

# Jurjen Witteveen

Sector Economist jurjen.witteveen@ing.com

# **Dmitry Dolgin**

Chief Economist, CIS <a href="mailto:dmitry.dolgin@ing.de">dmitry.dolgin@ing.de</a>

# Nicholas Mapa

Senior Economist, Philippines nicholas.antonio.mapa@asia.ing.com

# **Egor Fedorov**

Senior Credit Analyst egor.fedorov@ing.com

# Sebastian Franke

Consumer Economist sebastian.franke@ing.de

#### Gerben Hieminga

Senior Sector Economist, Energy gerben.hieminga@ing.com

# Nadège Tillier

Head of Corporates Sector Strategy nadeqe.tillier@ing.com

# Charlotte de Montpellier

Senior Economist, France and Switzerland <a href="mailto:charlotte.de.montpellier@ing.com">charlotte.de.montpellier@ing.com</a>

# Laura Straeter

Behavioural Scientist +31(0)611172684 laura.Straeter@ing.com

#### Valentin Tataru

Chief Economist, Romania valentin.tataru@ing.com

#### **James Smith**

Developed Markets Economist, UK <u>james.smith@ing.com</u>

#### Suvi Platerink Kosonen

Senior Sector Strategist, Financials <a href="mailto:suvi.platerink-kosonen@ing.com">suvi.platerink-kosonen@ing.com</a>

# Thijs Geijer

Senior Sector Economist, Food & Agri thijs.geijer@ing.com

#### Maurice van Sante

Senior Economist Construction & Team Lead Sectors <u>maurice.van.sante@ing.com</u>

# **Marcel Klok**

Senior Economist, Netherlands marcel.klok@inq.com

# Piotr Poplawski

Senior Economist, Poland piotr.poplawski@ing.pl

#### Paolo Pizzoli

Senior Economist, Italy, Greece paolo.pizzoli@ing.com

#### Marieke Blom

Chief Economist and Global Head of Research marieke.blom@ing.com

# **Raoul Leering**

Senior Macro Economist raoul.leering@ing.com

# Maarten Leen

Head of Global IFRS9 ME Scenarios maarten.leen@ing.com

#### Maureen Schuller

Head of Financials Sector Strategy <u>Maureen.Schuller@ing.com</u>

#### Warren Patterson

Head of Commodities Strategy Warren.Patterson@asia.ing.com

#### Rafal Benecki

Chief Economist, Poland rafal.benecki@ing.pl

# Philippe Ledent

Senior Economist, Belgium, Luxembourg <a href="mailto:philippe.ledent@ing.com">philippe.ledent@ing.com</a>

#### Peter Virovacz

Senior Economist, Hungary <a href="mailto:peter.virovacz@ing.com">peter.virovacz@ing.com</a>

# Inga Fechner

Senior Economist, Germany, Global Trade <a href="mailto:inga.fechner@ing.de">inga.fechner@ing.de</a>

# **Dimitry Fleming**

Senior Data Analyst, Netherlands <u>Dimitry.Fleming@ing.com</u>

# Ciprian Dascalu

Chief Economist, Romania +40 31 406 8990 ciprian.dascalu@ing.com

#### **Muhammet Mercan**

Chief Economist, Turkey muhammet.mercan@ingbank.com.tr

#### Iris Pana

Chief Economist, Greater China iris.pang@asia.ing.com

# Sophie Freeman

Writer, Group Research +44 20 7767 6209 Sophie.Freeman@uk.ing.com

# Padhraic Garvey, CFA

Regional Head of Research, Americas padhraic.garvey@ing.com

# James Knightley

Chief International Economist, US

# james.knightley@ing.com

#### Tim Condon

Asia Chief Economist +65 6232-6020

#### Martin van Vliet

Senior Interest Rate Strategist +31 20 563 8801 martin.van.vliet@ing.com

# Karol Pogorzelski

Senior Economist, Poland Karol.Pogorzelski@ing.pl

#### Carsten Brzeski

Global Head of Macro carsten.brzeski@ing.de

# Viraj Patel

Foreign Exchange Strategist +44 20 7767 6405 viraj.patel@ing.com

#### **Owen Thomas**

Global Head of Editorial Content +44 (0) 207 767 5331 owen.thomas@ing.com

# Bert Colijn

Chief Economist, Netherlands bert.colijn@ing.com

#### Peter Vanden Houte

Chief Economist, Belgium, Luxembourg, Eurozone <a href="mailto:peter.vandenhoute@ing.com">peter.vandenhoute@ing.com</a>

# Benjamin Schroeder

Senior Rates Strategist benjamin.schroder@ing.com

#### **Chris Turner**

Global Head of Markets and Regional Head of Research for UK & CEE <a href="mailto:chris.turner@ing.com">chris.turner@ing.com</a>

# Gustavo Rangel

Chief Economist, LATAM +1 646 424 6464

# gustavo.rangel@ing.com

Carlo Cocuzzo
Economist, Digital Finance
+44 20 7767 5306
carlo.cocuzzo@ing.com