

Opinion | 27 August 2024

Ørsted's halt on hydrogen plant highlights synthetic fuel challenge

Ørsted, widely considered the greenest energy company in the world, recently decided to stop the construction of a plant for hydrogen-based fuel. There's no clearer sign of the bumpy road ahead for synthetic fuel in aviation and shipping



Complex business case for synthetic fuel

Ørsted, the world's largest offshore wind developer, announced this month that it would no longer build an e-methanol plant to develop sustainable fuel for hard-to-abate industries like aviation and shipping.

Work on the Swedish plant began just a year ago and the plant was intended to produce about 55,000 tons of e-methanol per year from hydrogen and CO₂. Mads Nipper, the CEO of the company, cited a weak business case as the primary cause for the project's discontinuation. Lower than anticipated demand for green methanol, high technology costs - even with subsidies - and high interest rates and construction costs all add to the complexity.

For us, the cancellation itself was not the biggest surprise, as we have shown before that hydrogen-based fuel is much more expensive than fossil fuel in every sector where it is used. In

Opinion | 27 August 2024

aviation and shipping, it could be up to 10 times more expensive (see graphs below).

Ørsted is widely considered the greenest energy company in the world. The fact that even this company is struggling to make the investment is the clearest possible sign of the complex business case for synthetic fuel. A month earlier, Shell decided to stop the construction of a plant for bio-diesel in Rotterdam. However, Shell's CEO Wael Sawan has been very open about the company's goal to increase shareholder value and get rid of renewable energy projects which yield low returns.

Lessons learnt

So, what to make of this? The road to sustainable fuel is turning out to be bumpier than many had hoped. This is not just true on the production side, but on the demand side, too, as Boeing's CEO David Calhoun made perfectly clear: "There is no cheap way of decarbonizing aviation".

An important lesson for all involved in the transition to a net-zero economy is that the economic viability of the business case is frequently overlooked. This oversight occurs in many transition strategies, both at the sector and corporate levels. Typically, these plans portray the shift as a seamless and rapid progression towards the years 2040 or 2050. However, the actual journey is proving to be more tumultuous than anticipated.

Another lesson is that systemic change towards a greener future is a multistage process.

The first phase is all about inventing an alternative fuel that can replace fossil fuel. The shipping and aviation sectors have passed this stage of developing and testing more sustainable fuel.

The second phase focuses on introducing these solutions to the market, acknowledging and rewarding the companies that succeed in doing so (praise the winners), while also addressing those that fall behind (name and shame the laggards). From our perspective, it's concerning that even leading companies such as Ørsted are struggling to lead this phase of the transformation.

Fortunately, there are companies like Maersk which are actively forming alliances to expand the use of methanol and ammonia as fuel. Additionally, the previous orders for dual-fuel vessels are now starting to be operational, which is crucial for this stage of the transition.

Routine correction or start of a trend?

Should the decisions by Ørsted and Shell indicate a broader trend of project cancellations, the implications could be significant. Such a trend might hinder the sector's progression to the third phase, which focuses on the expansion of greener fuel, bolstered by government policies.

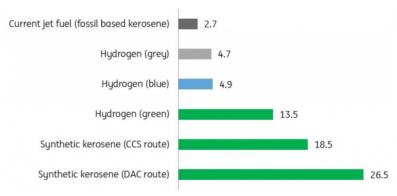
Consequently, this could postpone the fourth and final stage, wherein sustainable fuel is established as the 'new normal' and replace the current fossil-based fuel supported by policies that 'hospice the dying activities and companies'. Think of training programmes for workers who lose their jobs in the fossil economy so they can take on green jobs.

These setbacks in the viability of greentech's business case are not confined to aviation and shipping alone. The Financial Times recently calculated that 40% of the biggest greentech investments under the much-praised US Inflation Reduction Act have been delayed or paused. And that involves projects for electrolysers, electric vehicles, renewables, sustainable fuel and semiconductors. All are important in a low-carbon economy.

The long-term effects of these recent announcements remain to be seen. Should this merely be a routine correction, aligning inflated expectations with reality—a process often ignored—we maintain an optimistic outlook. In fact, this recalibration could be beneficial if it redirects the attention of policymakers and executives from setting higher ambition levels to policies that support tangible action. More emphasis on and supporting policies for viable business cases could act as a welcome relief. However, the possibility that this indicates an emerging, troubling pattern, potentially heralding further adverse developments and setbacks, cannot be dismissed. This is not unprecedented; after all, the initial journey of solar panels and wind turbines was also fraught with challenges.

A business case perspective: hydrogen-based fuel in aviation is up to 10 times more expensive...

Indicative unsubsidised cost of kerosene and synthetic fuel in euro cents per seat per kilometer

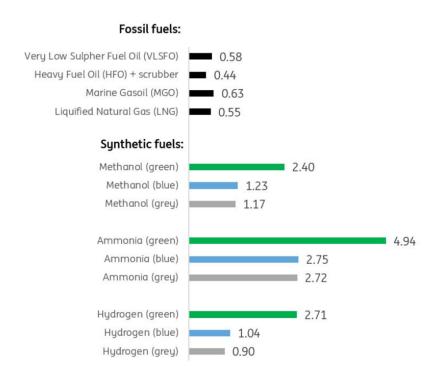


Source: ING Research

Opinion | 27 August 2024

...and this is also the case in shipping

Indicative unsubsidised cost of shipping fuel in euro per dead weight tonnage per 1.000 kilometers (euro/DWT/1.000km)



Source: ING Research

Author

Gerben Hieminga

Senior Sector Economist, Energy gerben.hieminga@ing.com

Rico Luman

Senior Sector Economist, Transport and Logistics Rico.Luman@ing.com

Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. *ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies).* The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person

Opinion | 27 August 2024 4

for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit www.inq.com.

Opinion | 27 August 2024