Opinion | 6 June 2019

# **Cut fever**

A weak US ADP result has markets frothing at the mouth over the possibility of rate cuts



Source: Shutterstock

# One snippet of weak data - several more strong

It's the big release of the month from the US tomorrow, the labour report, and that has markets fixated on all potential indicators for this market-moving data. Over many years, I have looked at this data closely. I have examined almost every available complimentary data source and examined them for their predictive power for the month-on-month non-farm payrolls series that forms the heart of the report.

What comes next may shock you.

- 1. The ADP is far and away the best predictor of non-farm payrolls, beating the employment indices of the ISM surveys (both strong incidentally), job vacancies, monster survey etc.
- 2. It is still rubbish

The labour report remains, despite the best efforts of economists, a virtually unpredictable survey, and until it comes out, the result will be in question, as will its implications for the Fed. Tomorrow will, therefore, be important. For more on this, please see the labour market preview by James Smith.

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# Beige Book improves - yeah, whatever

The US Fed's Beige book, its interview-based assessment of the state of the economy, in contrast to the doom-and-gloom being peddled by the rate-cut soothsayers, showed an improvement in the economy overall, with the economy growing at a "moderate pace" up from "slight-to-moderate" pace the previous month. The outlook for employment was also described as similar to the previous period. No slowdown is evident here...

Yet it seems even sensible FOMC members are being carried along on the wave of self-fulfilling pessimism that is dominating markets, well, the bond market in particular, though I note this morning that bond yields are actually up since I was last in the office on Tuesday.

- Robert Kaplan: Wants to see evidence of slowing economic growth before deciding if an interest rate cut is necessary in response to the escalating dispute between the US and trading partners.
- Charles Evans: It would be prudent to take a look at the monetary policy setting. Would be open to considering a rate cut. Nervous about low inflation.
- Brainard: Need to be prepared to adjust policy to sustain growth.
- Richard Clarida: The Fed will deploy policies to deliver on the dual mandate.

And of course, earlier in the week, James Bullard suggested a rate cut may be warranted.

The USD continues to look weak, as a result, and as a corollary, Asian FX, like the KRW and TWD for example, looks stronger (the AUD has been flirting with 0.70). Firmer (higher) Treasury bond yields are probably a response to the equity market, for whom bad news = rate cuts = lower discount rate = higher NPV of future earnings = higher price.

Or "bad = good" in its reduced form.

# "Not nearly enough"

"Not nearly enough" was Donald Trump's response to Mexico's diplomatic initiative to stave off tariffs. In case we lose sight of where we are in the rapidly globalizing trade war, this comes as a useful reminder. India, take note. India has hinted that it will be able to talk its way out of the preferential treatment on goods duties that the US has said it is stripping away from it. Looking at the Mexico situation, the cost of the plane tickets from New Delhi to DC for the Indian delegation might be better employed elsewhere.

# Market pressure spreads

There are signs that the "global recession" anxiety is spreading across a wide swathe of markets now. Gold prices (fear factor) are up. Oil prices (crude glut) are down. Copper prices (the so-called "smart metal" due to its alleged cycle-predicting properties) is down. Now, these commodity prices may still be influenced by global risk sentiment like pure financial asset prices, but they ought also to shine a spotlight more closely on the real world. Their decline is somewhat concerning. Although I am dismissive of the recession argument, it can become self-fulfiling, and this is perhaps some evidence that it is becoming so. We need to keep watching stuff like this, as well as the US macro figures and Fed speakers.

# Focus on the RBI today

(From Prakash Sakpal) In India, it's an RBI decision day. A dismal 4Q FY2018-19 GDP has swayed the consensus in favour of a 25bp rate cut. We are in the minority forecasting no policy change. This is partly a case of what we think the RBI should be doing, not what it necessarily will do. We believe two back-to-back-rate cuts in February and April combined with extremely loose fiscal policy is enough accommodation for an economy that still faces the danger of potential inflation spike from supply shocks to food and fuel prices. A cut today could take the INR past USDINR 70, and potentially lead to an awkward reversal later this year, earlier than the 2Q20 forecast we currently have penciled in.

Ending the long-standing political uncertainty, Thailand's new parliament has elected Prayuth Chan-Ocha as prime minister. Prayuth's Palang Pracharath party, which leads a 19-party coalition, still faces stiff opposition in the lower house. However, with a strong backing of the military-dominant Senate, Prayuth should be able to push ahead with his economic agenda of boosting infrastructure investment to revive the beleaguered economy. But this is something the economy would benefit from over a longer term. For now, the cyclical slowdown with intensified downside risks from the global trade war looks unavoidable. Besides a more accommodative fiscal policy, a reversal of a central bank's late-2018 policy rate hike should help to ease the short-term pain.

And in the G-7, the ECB meets today. <u>Carsten Brzeski has previewed the meeting here</u>. With no rate movement at all likely, the main focus of the meeting will be new macro projections, including a likely lower inflation outlook, some more details on the TLTRO's slated for introduction in September, and probably little if any further reference to tiering, which probably will only resurface if further easing looks imminent.

#### **Author**

# Alissa Lefebre

Economist <u>alissa.lefebre@ing.com</u>

#### Deepali Bharqava

Regional Head of Research, Asia-Pacific <u>Deepali.Bhargava@ing.com</u>

#### **Ruben Dewitte**

Economist +32495364780 ruben.dewitte@ing.com

# Kinga Havasi

Economic research trainee kinga.havasi@inq.com

#### Marten van Garderen

Consumer Economist, Netherlands marten.van.garderen@ing.com

#### **David Havrlant**

Chief Economist, Czech Republic 420 770 321 486 david.havrlant@ing.com

# **Sander Burgers**

Senior Economist, Dutch Housing sander.burgers@ing.com

# Lynn Song

Chief Economist, Greater China <a href="mailto:lynn.song@asia.ing.com">lynn.song@asia.ing.com</a>

#### **Michiel Tukker**

Senior European Rates Strategist michiel.tukker@ing.com

#### Michal Rubaszek

Senior Economist, Poland michal.rubaszek@ing.pl

#### This is a test author

# Stefan Posea

Economist, Romania <a href="mailto:tiberiu-stefan.posea@ing.com">tiberiu-stefan.posea@ing.com</a>

#### **Marine Leleux**

Sector Strategist, Financials marine.leleux2@ing.com

# **Jesse Norcross**

Senior Sector Strategist, Real Estate jesse.norcross@ing.com

# Teise Stellema

Research Assistant, Energy Transition teise.stellema@ing.com

# Diederik Stadig

Sector Economist, TMT & Healthcare <a href="mailto:diederik.stadig@ing.com">diederik.stadig@ing.com</a>

#### Diogo Gouveia

Sector Economist <a href="mailto:diogo.duarte.vieira.de.gouveia@ing.com">diogo.duarte.vieira.de.gouveia@ing.com</a>

#### **Marine Leleux**

Sector Strategist, Financials marine.leleux2@ing.com

# Ewa Manthey

Commodities Strategist <a href="mailto:ewa.manthey@ing.com">ewa.manthey@ing.com</a>

# **ING Analysts**

#### James Wilson

EM Sovereign Strategist James.wilson@ing.com

# **Sophie Smith**

Digital Editor sophie.smith@ing.com

# Frantisek Taborsky

EMEA FX & FI Strategist <a href="mailto:frantisek.taborsky@ing.com">frantisek.taborsky@ing.com</a>

#### **Adam Antoniak**

Senior Economist, Poland adam.antoniak@ing.pl

# Min Joo Kang

Senior Economist, South Korea and Japan min.joo.kang@asia.ing.com

# Coco Zhang

ESG Research coco.zhang@ing.com

# Jan Frederik Slijkerman

Senior Sector Strategist, TMT jan.frederik.slijkerman@ing.com

# Katinka Jongkind

Senior Economist, Services and Leisure Katinka.Jongkind@ing.com

#### Marina Le Blanc

Sector Strategist, Financials <u>Marina.Le.Blanc@ing.com</u>

#### Samuel Abettan

# Junior Economist <a href="mailto:samuel.abettan@ing.com">samuel.abettan@ing.com</a>

#### Franziska Biehl

Senior Economist, Germany <u>Franziska.Marie.Biehl@ing.de</u>

#### Rebecca Byrne

Senior Editor and Supervisory Analyst <a href="mailto:rebecca.byrne@ing.com">rebecca.byrne@ing.com</a>

# Mirjam Bani

Sector Economist, Commercial Real Estate & Public Sector (Netherlands) mirjam.bani@ing.com

# Timothy Rahill

Credit Strategist timothy.rahill@ing.com

#### Leszek Kasek

Senior Economist, Poland leszek.kasek@ing.pl

# Oleksiy Soroka, CFA

Senior High Yield Credit Strategist oleksiy.soroka@ing.com

# **Antoine Bouvet**

Head of European Rates Strategy antoine.bouvet@ing.com

# Jeroen van den Broek

Global Head of Sector Research jeroen.van.den.broek@ing.com

# Edse Dantuma

Senior Sector Economist, Industry and Healthcare <a href="mailto:edse.dantuma@ing.com">edse.dantuma@ing.com</a>

# Francesco Pesole

FX Strategist

francesco.pesole@inq.com

#### Rico Luman

Senior Sector Economist, Transport and Logistics Rico.Luman@ing.com

# Jurjen Witteveen

#### Sector Economist

jurjen.witteveen@ing.com

# **Dmitry Dolgin**

Chief Economist, CIS <a href="mailto:dmitry.dolgin@ing.de">dmitry.dolgin@ing.de</a>

#### Nicholas Mapa

Senior Economist, Philippines nicholas.antonio.mapa@asia.ing.com

# **Egor Fedorov**

Senior Credit Analyst egor.fedorov@ing.com

#### Sebastian Franke

Consumer Economist sebastian.franke@ing.de

# Gerben Hieminga

Senior Sector Economist, Energy gerben.hieminga@ing.com

# Nadège Tillier

Head of Corporates Sector Strategy <a href="mailto:nadege.tillier@ing.com">nadege.tillier@ing.com</a>

# Charlotte de Montpellier

Senior Economist, France and Switzerland <a href="mailto:charlotte.de.montpellier@ing.com">charlotte.de.montpellier@ing.com</a>

#### Laura Straeter

Behavioural Scientist +31(0)611172684 laura.Straeter@ing.com

#### Valentin Tataru

Chief Economist, Romania valentin.tataru@ing.com

#### James Smith

Developed Markets Economist, UK <u>james.smith@ing.com</u>

#### Suvi Platerink Kosonen

Senior Sector Strategist, Financials <a href="mailto:suvi.platerink-kosonen@ing.com">suvi.platerink-kosonen@ing.com</a>

# Thijs Geijer

Senior Sector Economist, Food & Agri thijs.geijer@ing.com

#### Maurice van Sante

Senior Economist Construction & Team Lead Sectors maurice.van.sante@ing.com

#### Marcel Klok

Senior Economist, Netherlands marcel.klok@ing.com

# Piotr Poplawski

Senior Economist, Poland piotr.poplawski@ing.pl

#### Paolo Pizzoli

Senior Economist, Italy, Greece paolo.pizzoli@ing.com

#### Marieke Blom

Chief Economist and Global Head of Research marieke.blom@ing.com

# **Raoul Leering**

Senior Macro Economist raoul.leering@ing.com

#### Maarten Leen

Head of Global IFRS9 ME Scenarios maarten.leen@ing.com

# Maureen Schuller

Head of Financials Sector Strategy Maureen.Schuller@ing.com

# **Warren Patterson**

Head of Commodities Strategy Warren.Patterson@asia.ing.com

#### Rafal Benecki

Chief Economist, Poland rafal.benecki@ing.pl

# Philippe Ledent

Senior Economist, Belgium, Luxembourg <a href="mailto:philippe.ledent@ing.com">philippe.ledent@ing.com</a>

#### **Peter Virovacz**

Senior Economist, Hungary <a href="mailto:peter.virovacz@ing.com">peter.virovacz@ing.com</a>

# Inga Fechner

Senior Economist, Germany, Global Trade <a href="inga.fechner@ing.de">inga.fechner@ing.de</a>

# **Dimitry Fleming**

Senior Data Analyst, Netherlands <u>Dimitry.Fleming@ing.com</u>

# Ciprian Dascalu

Chief Economist, Romania +40 31 406 8990 <u>ciprian.dascalu@ing.com</u>

#### **Muhammet Mercan**

Chief Economist, Turkey <a href="mailto:muhammet.mercan@ingbank.com.tr">muhammet.mercan@ingbank.com.tr</a>

#### Iris Pang

Chief Economist, Greater China iris.pang@asia.ing.com

# Sophie Freeman

Writer, Group Research +44 20 7767 6209 Sophie.Freeman@uk.ing.com

#### Padhraic Garvey, CFA

Regional Head of Research, Americas padhraic.garvey@ing.com

# James Knightley

Chief International Economist, US <u>james.knightley@ing.com</u>

#### **Tim Condon**

Asia Chief Economist +65 6232-6020

#### Martin van Vliet

Senior Interest Rate Strategist +31 20 563 8801 martin.van.vliet@ing.com

# Karol Pogorzelski

Senior Economist, Poland Karol.Pogorzelski@ing.pl

#### Carsten Brzeski

Global Head of Macro carsten.brzeski@ing.de

# Viraj Patel

Foreign Exchange Strategist +44 20 7767 6405 <u>viraj.patel@ing.com</u>

#### Owen Thomas

Global Head of Editorial Content +44 (0) 207 767 5331 owen.thomas@ing.com

# Bert Colijn

Chief Economist, Netherlands bert.colijn@ing.com

#### Peter Vanden Houte

Chief Economist, Belgium, Luxembourg, Eurozone <a href="mailto:peter.vandenhoute@ing.com">peter.vandenhoute@ing.com</a>

# Benjamin Schroeder

Senior Rates Strategist benjamin.schroder@ing.com

#### **Chris Turner**

Global Head of Markets and Regional Head of Research for UK & CEE <a href="mailto:chris.turner@ing.com">chris.turner@ing.com</a>

#### Gustavo Rangel

Chief Economist, LATAM +1 646 424 6464 gustavo.rangel@ing.com

#### Carlo Cocuzzo

Economist, Digital Finance +44 20 7767 5306 carlo.cocuzzo@ing.com