

Article | 21 November 2018

US: Signs of a slowdown?

The US has had a great 2018 but will face more headwinds in 2019. Worryingly, there are already some signs of a slowdown coming through in the data, in particular, the housing market



Source: Shutterstock

Headwinds are intensifying

The US economy has performed really well this year with a robust jobs market and massive tax cuts helping to generate the strongest year of GDP growth since 2005. But maintaining this momentum in 2019 will be hard, given the headwinds of the lagged effects of the strong dollar and higher interest rates along with the fading support from the fiscal stimulus and intensifying trade protectionism at a time of softer global growth. Housing and investment numbers suggest that this slowdown may already be underway.

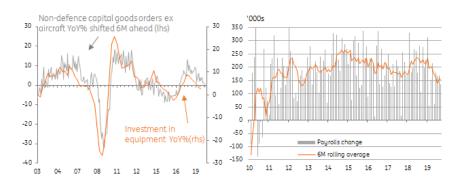
Housing affordability weighing on activity

The housing market has been the area where this moderation in activity has been most noticeable. This should be understandable given 30-year mortgage rates are close to 5.2% right now – the highest for eight years – while house prices have been rising progressively. The S&P/Case-Shiller national average index is up 54% from the 2012 lows. Wage growth is picking up, but at 3.1% it remains well behind annual house price growth of 5.5% year on year as of August.

This combination of high prices and high borrowing costs have resulted in home purchases mortgage applications falling nearly 13% over the past four months while for refinancing the downturn is over 40% since January.

We have seen home sales drift lower over the past 18 months on all of the main transaction measures and this is finally translating into weaker homebuilder sentiment. Indeed, the National Association of Home Builders index dropped eight points on Monday. This is the biggest drop since 2014 and takes the index back to the level seen in August 2016. With building permits down 8% since March, this suggests that home construction activity will be a drag on growth in 2019.

Housing figures point to slowdown



Capex concerns

The other area that is starting to cause a little concern is the corporate investment. President Trump had suggested that by lowering tax rates and encouraging companies to bring back overseas profits, this would stimulate investment and job creation in the US economy. The number of jobs in the US is certainly up, but the story on investment isn't as obvious.

The Federal Reserve has long been known to follow a key component within the durable goods report – non-defence capital goods orders excluding aircrafts. Aircraft orders tend to lead to big swings in the headline reading, as we saw today with a 21.4% decline in this component contributing strongly to a 4.4% drop in total orders. Defence orders can also be very volatile, so this "core" measure provides a better measure of what is going on in corporate America.

As the second chart below shows, it tends to lead investment spending and has historically had a very strong relationship. It isn't a good story right now with three consecutive monthly declines suggesting that the boost to corporate cashflows is not leading to stronger investment. Instead, a significant amount of those tax cuts appear to have been used to fund share buybacks and special dividends. Moreover, the uncertainty relating to protectionism may be making business more cautious.

Durable goods orders signal capex slowdown

	2019	2020	2021	2022	Longer run
Change in real GDP (Dec Fed forecast)					
Previous projection (September)	2.2	2.0	1.9	1.8	1.9
Unemployment rate (Dec Fed forecast)					
Previous projection (September)	3.7	3.7	3.8	3.9	4.2
Core PCE inflation (Dec Fed forecast)					-
Previous projection (September)	1.8	1.9	2.0	2.0	-
Federal funds rate (Dec Fed forecast)					
Previous projection (September)	1.9	1.9	2.1	2.4	2.5

Source: Macrobond, Bloomberg, ING

Caution from the Fed?

We are certainly not suggesting the US is on the verge of a pronounced slowdown – we see GDP growth of 2.4% in 2019 and 1.8% in 2020, but some signs warrant caution on the US outlook. There are still positives for the US such as good momentum and robust wage growth, but looking at the situation all together it is understandable why Fed officials sound more mixed on the outlook.

For now, we are forecasting a December rate rise with three more rate rises next year, but the balance of risks does appear to be shifting towards a more modest rate hike path making it look as though two rate hikes are more likely than four.

Author

James Knightley Chief International Economist, US james.knightley@ing.com

Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit http://www.ing.com.