

## US economy remains resilient, but there are risks ahead

The US economy shrugged off the effects of Omicron and should be relatively resilient to the headwinds caused by Russia's military aggression in Ukraine by virtue of being an energy producer and having limited direct economic linkages. Higher interest rates are coming with 2% still targeted for 10Y Treasuries and eventually the Fed funds rate

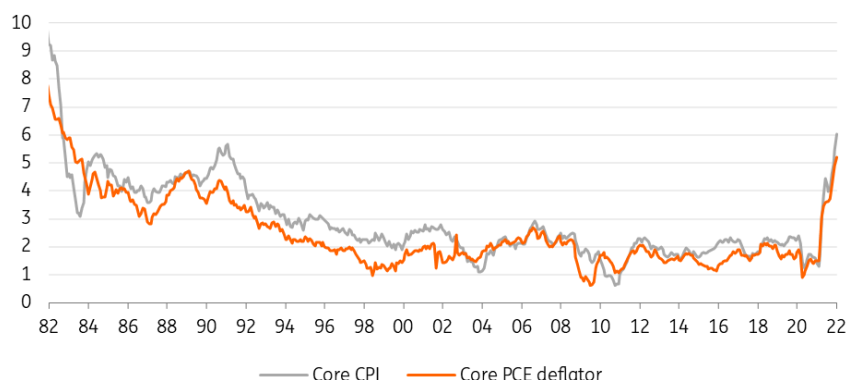


Joe Biden gave his first State of the Union address earlier this week

### Russia's actions create headwinds, but rate hikes are coming

The consequences of Russia's actions undoubtedly pose challenges for the US economy. Higher energy costs will erode household spending power and hurt confidence while pushing annual inflation up to 8%. There are more difficulties for global supply chains while freight routes are also being impacted, putting up costs and causing delays. The fact that the US is a major energy producer helps mitigate some of the economic pain though. Oil and gas rig counts are rising sharply and this will boost industrial output while also creating jobs. US military exports may also receive a boost as European governments re-evaluate defence spending.

## US inflation at 40-year highs (ex food and energy measures YoY%)



Source: Macrobond, ING

Despite the uncertainty that the conflict creates, we expect the Federal Reserve funds target rate range to be increased to 2-2.25% by mid-2023. In fact, we think the Fed will opt to front-load them with six 25bp hikes coming in 2022, with additional tightening likely in early 2023. The Fed is also set to announce a passive rundown of its balance sheet in 2Q22 from its current bloated state of \$9tr.

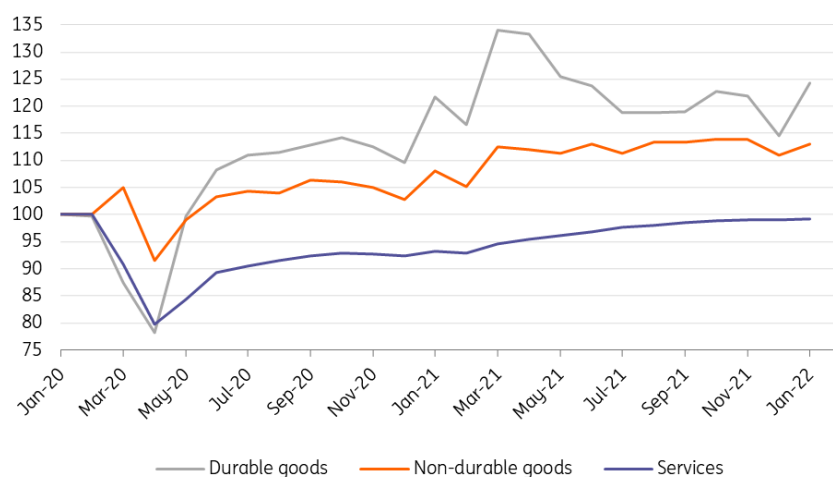
Geopolitics is also going to take up political bandwidth on Capitol Hill with President Joe Biden's Build Back Better investment plans in tatters. Polling currently offers little encouragement for the Democrat Party at the November mid-term elections, which risks severely constraining the president's ability to pass legislation in the second half of his term.

### Omicron fails to dent the mood

We had been fearful that the Omicron Covid-19 variant would severely derail the economy in the first quarter given the steep drop in consumer mobility data. While it clearly prompted some caution, the recent data shows it failed to dent consumers' appetite to spend and didn't deter businesses from placing more orders.

The economy also saw much stronger job creation than anticipated with company payrolls expanding 467,000 in January with 709,000 of upward revisions for the previous two months. The numbers would have been even stronger were it not for a lack of applicants. The competition to find workers is intense with 1.7 vacancies for every unemployed person in America and this huge demand-supply imbalance in a strong growth environment is prompting companies to raise pay sharply.

## Consumer spending starts the year strongly



Source: Macrobond, ING

## Price pressures continue to build

Companies appear to have little problem passing these higher costs on to their customers. The National Federation of Independent Businesses reported a record proportion of companies (a net 61%) who have hiked their prices in the past three months – note that this survey goes all the way back to 1974!

With the US economy posting solid growth, unemployment down at 4%, and inflation running at the fastest rate for 40 years, interest rates look set to be increased in March. A 50bp move cannot be ruled out, but the probability of such aggressive action has declined sharply in the wake of Russia's invasion of Ukraine.

## A benign outcome, but there are risks

We are forecasting a relatively benign outcome for the US over the next couple of years. Tighter monetary policy and a less expansive fiscal stance combined with improvements in supply chains, rising worker productivity, and a better geopolitical backdrop allow for inflation to return to target. Higher interest rates will slow growth, but the strong jobs market can keep things ticking along nicely.

Aside from an escalation of Russia's military actions leading to a collapse in global confidence, the obvious risk to this narrative is if the Federal Reserve ends up moving more aggressively in response to a persistent inflationary environment. The housing market would be particularly vulnerable with mortgage rates having already risen sharply, which has prompted a steep drop off in mortgage applications for home purchases. At the same time, the US is seeing the highest number of building permits and housing starts since 2006.

While not our central scenario, a major swing from excess demand to excess supply in the housing market would depress prices, confidence, and construction activity, but it would also drag broader inflation rapidly lower given housing's heavyweight in the overall index. It is something we will be keeping a watchful eye on.

## Author

### James Knightley

Chief International Economist, US

[james.knightley@ing.com](mailto:james.knightley@ing.com)

## Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. (“ING”) solely for information purposes without regard to any particular user’s investment objectives, financial situation, or means. *ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies)*. The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit <http://www.ing.com>.