

# How to create a sustainable portfolio

Sustainable investment strategies are as varied and diverse as opinions on the subject matter itself. In the second part of our series, we take a deep dive into some of the most popular approaches



Everyone interprets sustainability in a slightly different way. And this diversity of opinion has found its way into the world of asset management, where a host of different strategies are employed to create 'sustainable' portfolios, some of which are used in combination.

The fact that there is no single approach has benefits to both consumers and companies:

- First, consumers have many options and can choose a strategy that best fits their own definition of sustainability.
- Second, the fact that there is no firm definition makes it easier for a company to evolve towards a more sustainable company. A one-size-fits-all definition could exclude a number of worthy companies and make it more difficult for them to achieve their sustainability goals.

Here are some key strategies that are used in sustainable investing:

Sustainability: What is it and what does it mean for our investments?

# Exclusion

An investor can choose to exclude certain companies or countries in his portfolio. This can be done for specific companies such as one that does not respect human rights, but also for entire industries such as tobacco or gaming. In countries where such considerations are already a legal requirement, exclusion can become an obligation. In Belgium, for example, it is forbidden to invest in or finance companies involved in the sale or use of controversial weapons such as cluster bombs or depleted uranium weapons.

Is sustainability good for my wallet?

# 🔲 Best-in-Class

The "best-in-class" principle selects assets with the best <u>Environment, Social and Governance (ESG)</u> performance compared to others in the sector. It can be applied on the basis of the ESG score or on the basis of a change in the ESG score over time. What this means is that no company or country is excluded. Investing in a polluting company is therefore possible as long as it has the best ESG score within its sector.

# Sustainability: Will the hype fade?

# Active ownership

Shareholders can enter into a dialogue with a company to influence company decisions on ESG issues. They can use their voting rights or ask questions during the general meeting. This strategy is in stark contrast to selling or not buying investments with dubious practices, such as exclusion.

# **Thematic investing**

Through this strategy an investor can focus on certain trends. Some of these trends are related to ESG, such as clean technology, green real estate or healthcare, and so this can also be categorised as sustainable investing.

# Impact investing

Impact investors want to have an impact on social and environmental issues. They draw up clear social and environmental objectives and are committed to measuring and reporting these. The target for the financial return generally varies from retaining capital to the risk-adjusted market return.

# ESG integration

In this strategy, ESG risks and opportunities are systematically included in the investment analysis. It's not necessary to set criteria to exclude certain companies, sectors or countries (as in exclusion). Nor is it necessary to add companies that score relatively better on ESG issues (such as best-in-class). Users of this strategy are aware that ESG issues entail risks and they can decide not to take them. Of course, ESG also offers opportunities and an ESG analysis can help to identify them. So we can use the above strategies to invest in a sustainable way. Doing this is obviously a good idea for society as investing in sustainable companies improves their financing conditions and this, in turn, makes it easier for these companies to achieve their goals. But what about the financial return for investors? Well, we can be optimistic.

Read the next article in this series: Is Sustainability Good for my Wallet?

Author

Amrita Naik Nimbalkar Junior Economist, Global Macro amrita.naik.nimbalkar@ing.com

Mateusz Sutowicz Senior Economist, Poland <u>mateusz.sutowicz@ing.pl</u>

Alissa Lefebre Economist <u>alissa.lefebre@ing.com</u>

**Deepali Bhargava** Regional Head of Research, Asia-Pacific <u>Deepali.Bhargava@ing.com</u>

# Ruben Dewitte

Economist +32495364780 ruben.dewitte@ing.com

Kinga Havasi

Economic research trainee kinga.havasi@ing.com

Marten van Garderen Consumer Economist, Netherlands <u>marten.van.garderen@ing.com</u>

David Havrlant Chief Economist, Czech Republic 420 770 321 486 <u>david.havrlant@ing.com</u>

Sander Burgers Senior Economist, Dutch Housing sander.burgers@ing.com

Lynn Song

Chief Economist, Greater China <u>lynn.song@asia.ing.com</u>

Michiel Tukker Senior European Rates Strategist michiel.tukker@ing.com

Michal Rubaszek Senior Economist, Poland <u>michal.rubaszek@ing.pl</u>

This is a test author

**Stefan Posea** Economist, Romania <u>tiberiu-stefan.posea@ing.com</u>

Marine Leleux Sector Strategist, Financials marine.leleux2@ing.com

Jesse Norcross Senior Sector Strategist, Real Estate jesse.norcross@ing.com

**Teise Stellema** Research Assistant, Energy Transition

<u>teise.stellema@ing.com</u>

#### **Diederik Stadig**

Sector Economist, TMT & Healthcare diederik.stadig@ing.com

Diogo Gouveia

Sector Economist diogo.duarte.vieira.de.gouveia@ing.com

Marine Leleux Sector Strategist, Financials marine.leleux2@ing.com

**Ewa Manthey** Commodities Strategist <u>ewa.manthey@ing.com</u>

**ING Analysts** 

James Wilson EM Sovereign Strategist James.wilson@ing.com

Sophie Smith Digital Editor sophie.smith@ing.com

#### Frantisek Taborsky

EMEA FX & FI Strategist <u>frantisek.taborsky@ing.com</u>

Adam Antoniak Senior Economist, Poland adam.antoniak@ing.pl

Min Joo Kang Senior Economist, South Korea and Japan min.joo.kang@asia.ing.com

**Coco Zhang** ESG Research <u>coco.zhang@ing.com</u>

#### Jan Frederik Slijkerman

Senior Sector Strategist, TMT jan.frederik.slijkerman@ing.com

# Katinka Jongkind

Senior Economist, Services and Leisure Katinka.Jongkind@ing.com

Marina Le Blanc Sector Strategist, Financials Marina.Le.Blanc@ing.com

### Samuel Abettan

Junior Economist samuel.abettan@ing.com

## Franziska Biehl

Senior Economist, Germany Franziska.Marie.Biehl@ing.de

#### Rebecca Byrne

Senior Editor and Supervisory Analyst rebecca.byrne@ing.com **Mirjam Bani** Sector Economist, Commercial Real Estate & Public Sector (Netherlands) <u>mirjam.bani@ing.com</u>

Timothy Rahill Credit Strategist timothy.rahill@ing.com

Leszek Kasek Senior Economist, Poland leszek.kasek@ing.pl

Oleksiy Soroka, CFA Senior High Yield Credit Strategist oleksiy.soroka@ing.com

Antoine Bouvet Head of European Rates Strategy antoine.bouvet@ing.com

Jeroen van den Broek Global Head of Sector Research jeroen.van.den.broek@ing.com

Edse Dantuma Senior Sector Economist, Industry and Healthcare edse.dantuma@ing.com

Francesco Pesole FX Strategist <u>francesco.pesole@ing.com</u>

**Rico Luman** Senior Sector Economist, Transport and Logistics <u>Rico.Luman@ing.com</u>

Jurjen Witteveen Sector Economist jurjen.witteveen@ing.com

Dmitry Dolgin Chief Economist, CIS dmitry.dolgin@ing.de

Nicholas Mapa Senior Economist, Philippines <u>nicholas.antonio.mapa@asia.ing.com</u> Egor Fedorov Senior Credit Analyst egor.fedorov@ing.com

#### Sebastian Franke

Consumer Economist sebastian.franke@ing.de

#### Gerben Hieminga

Senior Sector Economist, Energy gerben.hieminga@ing.com

### Nadège Tillier

Head of Corporates Sector Strategy nadege.tillier@ing.com

#### Charlotte de Montpellier

Senior Economist, France and Switzerland <u>charlotte.de.montpellier@ing.com</u>

# Laura Straeter Behavioural Scientist +31(0)611172684 laura.Straeter@ing.com

# Valentin Tataru Chief Economist, Romania valentin.tataru@ing.com

# James Smith Developed Markets Economist, UK

james.smith@ing.com

# Suvi Platerink Kosonen

Senior Sector Strategist, Financials suvi.platerink-kosonen@ing.com

# Thijs Geijer Senior Sector Economist, Food & Agri thijs.geijer@ing.com

#### Maurice van Sante

Senior Economist Construction & Team Lead Sectors <u>maurice.van.sante@ing.com</u>

# Marcel Klok

Senior Economist, Netherlands marcel.klok@ing.com **Piotr Poplawski** Senior Economist, Poland <u>piotr.poplawski@ing.pl</u>

Paolo Pizzoli Senior Economist, Italy, Greece paolo.pizzoli@ing.com

## Marieke Blom

Chief Economist and Global Head of Research marieke.blom@ing.com

Raoul Leering Senior Macro Economist raoul.leering@ing.com

Maarten Leen Head of Global IFRS9 ME Scenarios maarten.leen@ing.com

Maureen Schuller Head of Financials Sector Strategy Maureen.Schuller@ing.com

Warren Patterson Head of Commodities Strategy Warren.Patterson@asia.ing.com

Rafal Benecki Chief Economist, Poland rafal.benecki@ing.pl

### **Philippe Ledent**

Senior Economist, Belgium, Luxembourg philippe.ledent@ing.com

Peter Virovacz Senior Economist, Hungary peter.virovacz@ing.com

Inga Fechner

Senior Economist, Germany, Global Trade inga.fechner@ing.de

**Dimitry Fleming** Senior Data Analyst, Netherlands <u>Dimitry.Fleming@ing.com</u> **Ciprian Dascalu** Chief Economist, Romania +40 31 406 8990 <u>ciprian.dascalu@ing.com</u>

#### **Muhammet Mercan**

Chief Economist, Turkey <u>muhammet.mercan@ingbank.com.tr</u>

Iris Pang Chief Economist, Greater China iris.pang@asia.ing.com

Sophie Freeman Writer, Group Research +44 20 7767 6209 Sophie.Freeman@uk.ing.com

Padhraic Garvey, CFA Regional Head of Research, Americas padhraic.garvey@ing.com

James Knightley Chief International Economist, US james.knightley@ing.com

#### **Tim Condon**

Asia Chief Economist +65 6232-6020

### Martin van Vliet

Senior Interest Rate Strategist +31 20 563 8801 <u>martin.van.vliet@ing.com</u>

#### Karol Pogorzelski

Senior Economist, Poland Karol.Pogorzelski@ing.pl

### Carsten Brzeski

Global Head of Macro carsten.brzeski@ing.de

#### Viraj Patel

Foreign Exchange Strategist +44 20 7767 6405 <u>viraj.patel@ing.com</u> Owen Thomas Global Head of Editorial Content +44 (0) 207 767 5331 owen.thomas@ing.com

# Bert Colijn

Chief Economist, Netherlands bert.colijn@ing.com

### Peter Vanden Houte

Chief Economist, Belgium, Luxembourg, Eurozone <a href="mailto:peter.vandenhoute@ing.com">peter.vandenhoute@ing.com</a>

# **Benjamin Schroeder**

Senior Rates Strategist <u>benjamin.schroder@ing.com</u>

# **Chris Turner**

Global Head of Markets and Regional Head of Research for UK & CEE <u>chris.turner@ing.com</u>

## Gustavo Rangel

Chief Economist, LATAM +1 646 424 6464 gustavo.rangel@ing.com

### Carlo Cocuzzo

Economist, Digital Finance +44 20 7767 5306 <u>carlo.cocuzzo@ing.com</u>