

Article | 14 November 2024

Latam FX Talking: This time could be different for Mexico

Mexico's peso had an easier ride than most during Trump 1.0 as the NAFTA trade deal was renegotiated quite quickly. However, there is a review of the USMCA (which replaced NAFTA) in summer 2026. We think uncertainty about its renewal could weigh heavily on the peso. And Trump 2.0 looks a broad negative for Latin currencies



Claudia Sheinbaum, President of Mexico

Main ING LATAM FX Forecasts

	USD/BRL	USD/MXN	USD/CLP	
1M	5.80 ↑	21.00 ↑	975 ↓	
3M	5.90 ↑	21.50 ↑	1000 ↑	
6M	6.00 ↑	22.00 ↑	1000 ↑	
12M	6.25 ↑	23.00 ↑	1050 ↑	

USD/BRL: Tight monetary policy limits the real's downside

	Spot	One month bias	1M	3M	6M	12M
USD/BRL	5.7482	Mildly Bullish 🚜	5.80	5.90	6.00	6.25

- The real remains under pressure despite the central bank delivering back-to-back rate hikes. The policy rate is now 11.25% and is priced above 13.50% next year. The central bank remains concerned by loose fiscal policy and rising inflation expectations.
- President Lula is at the other end of the ideological spectrum to Trump. Yet some supporters are encouraging Lula to move towards the centre to avoid letting the Bolsonarists back into power in 2026. This will have a major say for the real next year.
- Brazil's fiscal accounts remain fragile and will be pressurised by rising US yields next year. Brazil's large exposure to China also leaves it vulnerable and the real had a tough 2018/2019. Look for gains above 6.00 in 2025 even though the real is already cheap.

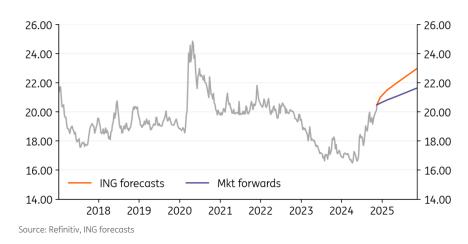


Source: Refinitiv, ING forecasts

USD/MXN: Peso deserves a new and large risk premium

	Spot	One month bias	1M	3M	6M	12M
USD/MXN	20.4900	Mildly Bullish ≁	21.00	21.50	22.00	23.00

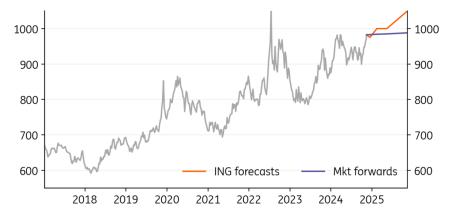
- When looking at real exchange rates i.e., nominal exchange rates adjusted for inflation differentials the real exchange rates of Brazil and Chile are just 10-15% off the lows seen over the last four to five years. Mexico's real exchange rate is some 35% off the 2020 low and, put simply, the peso has further to fall.
- Trump has made it clear he plans to take aim at those economies running the largest trade surpluses with the US. After China, Mexico has the largest surplus. With trade hawks running the show in Washington, expect Trump to openly question whether the US should renew the USMCA in 2026.
- High interest rates protect the peso to some degree, but the prospect of tariffs should dominate throughout 2025.



USD/CLP: Probably one of the most vulnerable EM currencies

	Spot	One month bias	1M	3M	6M	12M
USD/CLP	982.6000	Neutral	975.00	1000.00	1000.00	1050.00

- Unlike its Latam peers with double-digit interest rate protection, Chile's central bank recently cut rates to 5.25% and wants to cut further. With inflation running around 4%, Chile's real interest rate will soon move inside of 100bp which is low by EM standards.
- Given the external environment only looks to get tougher on the back of a curtailed Fed easing cycle (stronger dollar) and upcoming tariffs against China, the peso is likely to come under pressure. And Chile's authorities have relatively low FX reserves with which to fight that pressure on the peso.
- Look for \$/CLP to be trading up to 1100 next year.



Source: Refinitiv, ING forecasts

Author

Chris Turner

Global Head of Markets and Regional Head of Research for UK & CEE chris.turner@ing.com

Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit www.ing.com.