

Article | 12 December 2024

Latam FX Talking: Mexico braces for potential tariffs in January

Latam currencies are trying to steady heavy losses in and around the US election. Whether the new Trump administration imposes 25% tariffs on Mexico remains a huge unknown. Yet the prospect of renegotiating the USMCA in 2026 will likely keep the Mexican peso under pressure all year. Brazil has to address fiscal consolidation if it wants to limit BRL losses



Torreón, Mexico

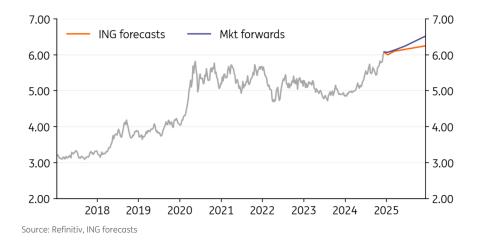
Main ING LATAM FX Forecasts

	USD/BRL	USD/MXN	USD/CLP
1M	6.00 ↓	20.50 ↑	975 →
3M	6.10 👃	21.00 ↑	1000 ↑
6M	6.15 ↓	22.00 ↑	1025 ↑
12M	6.25 ↓	23.00 ↑	1050 ↑

USD/BRL: Fiscal worries just will not recede

	Spot	One month bias	1M	3M	6M	12M
USD/BRL	6.0500	Neutral	6.00	6.10	6.15	6.25

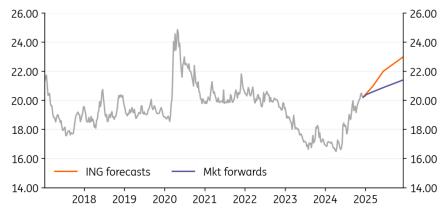
- USD/BRL has traded to a new all-time high largely on the back of home-grown problems. Here, President Lula has watered down much-needed fiscal consolidation with income tax giveaways to lower-income groups. Lula will have one eye on the 2026 elections and will be wary of the better performance of right-wing parties in recent local elections.
- In response to currency losses, the market is pricing a much more aggressive Brazilian central bank hiking cycle. With a current policy rate at 11.25%, the market is incredibly pricing rates near 16% within a year.
- To get Brazil back on track, more fiscal consolidation is required. Otherwise, USD/BRL could turn into a 6.50 story.



USD/MXN: Still a lot of risk premium to be built into the peso

	Spot	One month bias	1M	3M	6M	12M
USD/MXN	20.2900	Mildly Bullish 🚜	20.50	21.00	22.00	23.00

- 20.80 has so far been the high for this year's USD/MXN Trump-powered rally and we see the peso staying on the weak side through 2025. Currently, President-elect Trump is threatening 25% tariffs on Mexico in January if Mexico does not do more to close its border with the US. 25% tariffs would likely send Mexico into recession.
- The question is how quickly would the US and Mexico cut a deal? Given that the USMCA trade agreement is under review in 2026, we suspect the US would want to dial up maximum pressure first.
- Banxico looks set to keep easing. The policy rate is now 10.25% and is expected to be cut to 8.50% next year.

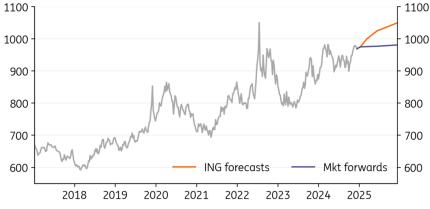


Source: Refinitiv, ING forecasts

USD/CLP: The prospect of China stimulus offers some support

	Spot	One month bias	1M	3M	6M	12M
USD/CLP	974.1000	Neutral	975.00	1000.00	1025.00	1050.00

- Chile's peso has been outperforming a little largely thanks to problems in Mexico (tariffs) and Brazil (fiscal situation). Our bearishness on the CLP in 2025 stems from the pressure likely to build on China through tariffs. Here we could see maximum trade pressure in the late 2025/early 2026 window.
- As we've noted before, low rates in Chile do not provide much insulation to the peso. The policy rate has already been cut to 5.25% and the central bank would like to cut it even lower were market conditions to allow.
- Fiscal stimulus from China could provide some temporary support to the CLP, but 2025 should prove a difficult year.



Source: Refinitiv, ING forecasts

Author

Chris Turner

Global Head of Markets and Regional Head of Research for UK & CEE chris.turner@ing.com

Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group (being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit http://www.ing.com.