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Latam FX Talking: Chile's peso looks vulnerable after aggressive rate cuts

The stronger dollar is starting to expose some weaknesses in the Latam space. Aggressive rate cuts in Chile have left real rates on the lean side and could see USD/CLP press 1000 again. The widely-backed Mexican peso is undergoing a correction but should meet buyers on dips ahead of what should be a low-volatility presidential election in early June



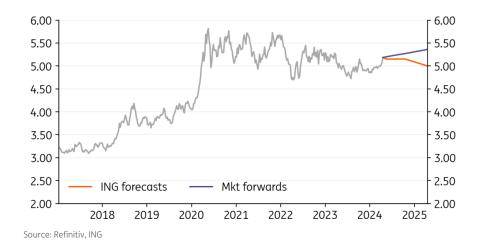
Main ING Latam FX forecasts

| | USD/BRL | USD/MXN | USD/CLP |
|-----|---------|---------|----------|
| 1M | 5.15 ↓ | 16.75 ↓ | 975.00 ↓ |
| 3M | 5.15 ↓ | 16.75 ↓ | 950.00 ↓ |
| 6M | 5.15 ↓ | 16.75 ↓ | 900.00 ↓ |
| 12M | 5.00 ↓ | 16.50 ↓ | 850.00 ↓ |

USD/BRL: BRL underperformance continues

| | Spot | One month bias | 1M | 3M | 6M | 12M |
|---------|--------|----------------|------|------|------|------|
| USD/BRL | 5.1851 | Neutral | 5.15 | 5.15 | 5.15 | 5.00 |

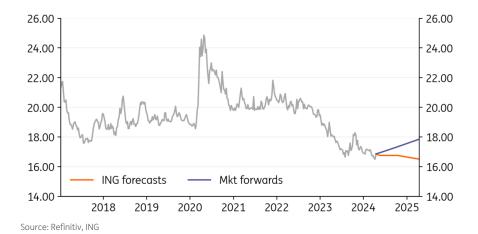
- The Brazilian real continues to lag and USD/BRL looks quite comfortable above 5.00. The broadly stronger dollar is playing a role, but it does look as though there is a Brazilian story here too. There is increasing focus on the interventionism of President Lula especially with Petrobras which could damage sentiment. Equally, the fear is that the Lula administration somehow overrules the fiscal plan such that a balanced budget is missed.
- Brazilian activity is doing quite well. Strong real wage growth is helping consumption and Brazil should grow 2% this year.
- The policy rate is now 10.75% and is expected at 10.25% in June. The market struggles to price the policy rate sub 10%, however.



USD/MXN: The Teflon peso

| | Spot | One month bias | 1M | 3M | 6M | 12M |
|---------|---------|----------------|-------|-------|-------|-------|
| USD/MXN | 16.8500 | Neutral | 16.75 | 16.75 | 16.75 | 16.50 |

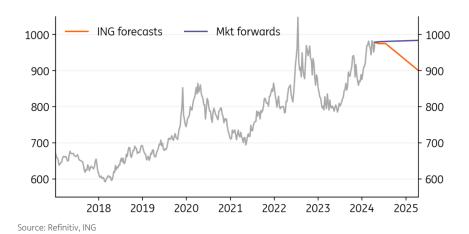
- Despite the back-up in US rates, the Mexican peso has been performing strongly. Some think that may be a function of Banxico needing to join the Fed in keeping rates higher for longer. But FX volatility still seems relatively low and the carry trade also remains popular. MXN offers high, risk-adjusted yields.
- We are a little worried that Mexican policymakers will see the peso as too strong on an inflation-adjusted basis it is back to levels last seen in 2007. To address this, Banxico may well start to cut rates quicker (the 11% policy rate is priced at 8.5% in two years' time) or come up with some FX reserve rebuild programme.
- This may only happen after the presidential elections on 2 June.



USD/CLP: Yields are not particularly supportive for CLP

| | Spot | One month bias | 1M | 3M | 6M | 12M |
|---------|----------|----------------|--------|--------|--------|--------|
| USD/CLP | 978.8800 | Neutral | 975.00 | 975.00 | 950.00 | 900.00 |

- Chile's policy rates have been slashed from 11.25% to 6.50% over the last nine months as the central bank has gone for growth. However, it has now started to slow the pace of rate cuts since USD/CLP had traded close to 1000 again. The central bank wants to take rates to 6.00% in June but we are worried that such a low real rate of just 2% leaves the Chilean peso vulnerable.
- Given the prospect of US rates staying higher for a little longer, we therefore see USD/CLP trading longer in this 950-1000 range.
- Chile's 3-4% of GDP current account deficit and dovish central bank means that USD/CLP trades on 14% volatility compared to 10% for Brazil's real and Mexico's peso. i.e. Chile requires a risk premium.



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