

## Key events in developed markets and EMEA next week

In the US, we expect retail sales and industrial production to show signs of weakness. In Canada, all eyes will be on the CPI as a hot reading could make a rate hike more likely at the end of the month. Over in Poland, an increase in the minimum wage is putting upward pressure on average wages



### **US: retail sales expected to show evidence of weakness**

The US economic outlook is becoming more uncertain with geopolitical tensions adding to the perception that the Federal Reserve is likely finished tightening monetary policy. Indeed, this has been the main theme from Fed speakers despite US inflation figures suggesting a certain degree of "stickiness" persists in the core services sector. The grinding higher of longer-dated Treasury yields is amplifying the monetary policy tightening with Boston Fed President Susan Collins arguing this is generating "some tightening of financial conditions. If it persists, it likely reduces the need for further monetary policy tightening in the near term.

The market is currently pricing in a one-third chance of a final 25bp rate hike this year and that could decline further if we are right and the details of the retail sales and industrial production report show evidence of weakness. Headline retail sales will be lifted by higher vehicle sales and higher gasoline prices, but strip these out and it is likely to be a far weaker report. High-frequency credit card spending numbers have been soft in September and that is normally a good barometer

of direction for general spending trends. The Fed's Beige Book and the minutes of the FOMC meeting also mentioned growing evidence of household savings being run down and in an environment where real household disposable income has been shrinking, the pressure on household finances is growing. Industrial production may show a modest rise in manufacturing, but the risks are skewed to the downside from auto-related strike action which has not only impacted vehicle production but also hurt suppliers. Lower oil and gas drilling could also weigh on total industrial production, as will utilities.

Also watch the Fed's new updated Beige Book for anecdotal evidence of a further softening in activity. Last time, they mentioned concerns about the prospects for consumer discretionary spending while commenting that the "last stage of pent-up demand for leisure travel from the pandemic era" was likely over. Meanwhile, housing data will soften further with very weak pending home sales pointing to existing home sales dropping below a 4mn annualised rate, which was last seen during the global financial crisis. Mortgage rates are fast approaching 8% and this will also hurt home builder sentiment and limit the upside for housing starts.

### ✓ **Canada: hot CPI data will make rate hike more likely**

Just to mention briefly that in Canada, CPI will be closely followed given the uncertainty over whether the Bank of Canada will hike again at the end of this month. A hot print could make it close to a 50-50 call. Currently, there is a one third chance priced in.

### ✓ **Poland: minimum wage growth boosts average wages**

#### **Industrial output (September): -3.8% YoY**

New manufacturing orders continue to shrink, albeit at a slower pace. We forecast that manufacturing output in September was substantially below levels seen a year earlier, partially as a result of the lower number of working days this year. Global trade and conditions in German industry remain unfavourable, but recent PMI readings suggest some signs of stability and chances for improvement ahead.

#### **PPI (September): -3.4% YoY**

Despite an upswing in global crude oil prices and the zloty weakening against the US dollar last month, wholesale gasoline and diesel prices declined markedly in September (down by around 6.5% month-on-month on average). We project prices in other key sectors of manufacturing declined as well, driving producer prices down by 0.4% MoM, and pushing headline PPI inflation down 3.4% YoY. Deflation is expected to continue in the coming months.

#### **Wages (September): 10.2% YoY**

Average wages and salaries in the enterprise sector are projected to have eased to 10.2% year-on-year in September from 11.9% YoY amid a higher reference base and lower number of working days, which should translate into slower growth of wages in manufacturing. Demand for labour is cooling down in some sectors of the economy but remains solid in various services. At the same time, minimum wage growth is putting upward pressure on average wages.

#### **Employment (September): 0.0% YoY**

Employment in the enterprise sector has stopped growing in recent months. We forecast a slight

decline in the level of employment in monthly terms which should not have an impact overall. Despite poor economic conditions, there are no substantial lay-offs in the economy as labour is scarce due to supply-side factors. The working-age population is shrinking and some of the immigrants are leaving Poland.

### Retail sales (September): -2.0% YoY

Falling inflation and strongly rising nominal wages are translating into improving real disposable income of households. As a result, we see some green shoots in retail sales and expect a turnaround in the coming months. We forecast that in September, retail sales fell by 2.0% YoY vs. -2.7% YoY in August. Consumers seem to be finally close to finding solid ground after a long period of freefall.

## Key events in developed markets next week

Country	Time	Data/event	ING	Survey	Prev.
<b>Monday 16 October</b>					
Eurozone	1000	Aug Total Trade Balance SA	-		2.9
	1100	Sep Reserve Assets Total	-		1118.77
<b>Tuesday 17 October</b>					
US	1330	Sep Retail Sales (MoM%)	0.3	0.3	0.6
	1415	Sep Industrial Production (MoM%)	-0.2	-0.1	0.4
UK	0700	Aug ILO Unemployment Rate	-		4.3
	0700	Aug Employment Change	-		-207
Canada	1330	Sep CPI Inflation (MoM%/YoY%)	0.4/4.3	/	0.4/4
	1330	Sep CPI BoC Core (YoY%)	-		3.3
	1330	Sep CPI BoC Core (MoM%)	-		0.1
<b>Wednesday 18 October</b>					
US	1700	Federal Reserve Beige Book	-	-	-
UK	0700	Sep Core CPI (MoM%/YoY%)	-/-	/	0.1/6.2
	0700	Sep CPI (MoM%/YoY%)	-/-	/	0.3/6.7
Italy	0900	Aug Global Trade Balance	-		6.375
Eurozone	1000	Sep CPI (YoY%)	-		4.5
<b>Thursday 19 October</b>					
US	1330	Initial Jobless Claims	215	-	209
	1330	Continuing Jobless Claims	1710	-	1702
		Sep existing home sales (mn)	3.85	3.9	4.04
Eurozone	0900	Aug Current Account SA, EUR	-		20.9
<b>Friday 20 October</b>					
UK	0700	Sep Retail Sales (MoM%/YoY%)	-/-	/	0.4/-1.4
Canada	1330	Aug Retail Sales (MoM%)	-		0.3
Sweden	0700	Sep Unemployment Rate	-		7.7

Source: Refinitiv, ING

## Key events in EMEA next week

Country	Time	Data/event	ING	Survey	Prev.
<b>Monday 16 October</b>					
Turkey	0900 Sep	Budget Balance	-		51.27
Poland	1300 Sep	Net Inflation (YoY%)	8.5		10
Kazakhstan	1300 Sep	Industrial Production (MoM%)	-		1.9
Bulgaria	1100 Sep	CPI (YoY%)	6.5		
Croatia	1000 Sep	CPI (YoY%)	6.6		7.8
	1000 Sep	CPI (MoM%)	0.4		0.5
<b>Wednesday 18 October</b>					
Russia	1700 Sep	PPI (MoM%/YoY%)	-/-	/	4.4/10.6
South Africa	0900 Sep	CPI (MoM%/YoY%)	-/-	/	0.3/4.8
	0900 Sep	Core inflation (MoM%/YoY%)	-/-	/	0.3/4.8
	1200 Aug	Retail Sales (YoY%)	-		-1.8
<b>Thursday 19 October</b>					
Poland	0900 Sep	Industrial Output (YoY%)	-3.8	-3.0	-2.0
	0900 Sep	PPI inflation (YoY%)	-3.4	-2.7	-2.8
	0900 Sep	Wages (YoY%)	10.2	10.8	11.9
	0900 Sep	Employment (YoY%)	0.0	0.0	0.0
<b>Friday 20 October</b>					
Poland	0900 Sep	Retail Sales (YoY%)	-2.0	-2.0	-2.7

Source: Refinitiv, ING

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