

Five films for the self-isolated that can teach us about money

Households around the world are using coronavirus-enforced self-isolation as an opportune time to curl up and catch up on movies. Below are five films that our team feels both educate and entertain



Tales told in films are often inspired by real-life events and circumstances. But can such fiction teach us things about managing money? Sometimes they can make unexpected points; a film about making money on the stock market can teach lessons on buying a home, for example. Other films can be less obviously focused on money, yet still nudge the viewer towards certain elements of financial planning.

At a time when people are caught between wanting a heavy dose of escapism away from the coronavirus, yet have as many concerns over their financial health as they do over their physical health, here are five films that may help on both counts.

Trading Places (1983)

Lesson: Dangers of predicting the future, avoid attribution error and bias

Wealthy share trader Louis Winthorpe III (Dan Aykroyd) was born with the proverbial silver spoon

in his mouth. Everything he does [signals success](#). But Louis comes to grief when he bumps (literally) into street hustler and beggar Billy Ray Valentine (Eddie Murphy) outside his home.

His employers, the Dukes, bet they could swap him with the street hustler and that both men would revert to type. Billy would fail even in vastly improved circumstances, and Louis would turn his reduced situation to profit.

In the event, Louis became an angry drunk, while Billy shone in Louis' job.

Worse still, when Billy and Louis discover the trick, they team up to take revenge by manipulating the price of orange futures – putting it out that it will be a bad harvest.

The Dukes are [overconfident](#), based on past experience in the frozen concentrated orange futures market. Their plan is, as always, to buy low and then the price will rise, enabling them to sell high. But they are financially ruined when the price sinks instead: they fall right into Billy and Louis' trap.

Underestimating the effect of environment, the role of luck, and the [difficulty of predicting the future](#), especially when leaning on [natural biases towards the familiar](#) or even a tried-and-true rule of thumb, can be a recipe for disaster.

The Circle (2017)

Lesson: Always check the total cost of a money choice

College graduate Mae Holland (Emma Watson) has a dull customer service job where she spends her whole time on the phone chasing up people's unpaid water bills.

She dreams of a chance to “make a difference”, so when she lands an interview at internet company The Circle, she is [excited and flattered](#). As anyone who has read any behavioural economics knows, decisions made in the heat of the moment won't always pan out well, especially when they're choices that involve your future self.

At her new job, [peer pressure](#) to participate and be social gets her quickly following the herd in a bid to be liked and become a great team player. However, Mae becomes uneasy when she discovers that the company's technology is harvesting and using vast amounts of personal [data](#) for controversial reasons.

She puts it out of her mind, choosing instead to focus on all the obvious good that the company is doing. But she can ignore the darker side no longer when an unfortunate accident, facilitated by the company's technology, causes the death of a close friend.

Based on a [2013 novel of the same name by Dave Eggers](#), The Circle grapples most obviously with the issues of the internet age – but it speaks also to the choices we make about our earnings, which are key to future finances.

It's important not to ignore the more difficult aspects of a career decision. The salary might be right but will the role fit with [what we'll want in future](#), and have we calculated all the relevant costs?

Mary Poppins (1964)

Lesson: Look ahead and focus long-term when it comes to finances

The challenge of giving up current benefits for future returns is captured by Mr Dawes (Dick van Dyke), the chairman of Dawes, Tomes, Mousley, Grubbs Fidelity Fiduciary Bank, when the young Michael Banks (Matthew Garber) is brought in to deposit his first tuppence.

While Michael would much prefer to keep his money and [enjoy it today](#), through song Mr Dawes explains that he will be much better off if he invests his wealth.

"If you invest your tuppence wisely in the bank

Safe and sound.

Soon that tuppence safely invested in the bank

Will [compound](#).

"And you'll achieve that sense of conquest

As your affluence expands.

In the hands of the directors

Who invest as propriety demands."

While the song captures young Michael's attention, Dawes snatches this tuppence, causing Michael to yell out. His obvious distress shows how tempting it can be to use money today, rather than investing it for the future. This is temporal [discounting](#), describing our natural preference for immediate gains.

Wall Street II: Money Never Sleeps (2010)

Lesson: House prices can fall/beware of the availability bias

It's 2008 and disgraced stockbroker Gordon Gekko (Michael Douglas), jailed in the original Wall Street movie for insider trading, has a book to promote. Out on the speaking circuit, he addresses a roomful of college students, telling them about the recent financial crisis.

He lectures them about the "bartender who buys three houses he can't afford with no money down" and even their own parents who "remortgage their \$200,000 home for \$250,000" before blowing the lot.

They "go down the mall and they buy a plasma TV, cell phones, an SUV, and hey, 'why not a second home while we're at it', because, gee whiz, we all know the prices of houses in America always go up, right?" he says.

Of course prior to 2008, house prices were soaring globally and [many assumed](#) they would continue to rise – a classic case of [availability bias](#).

Then the financial crisis happened. House prices plummeted and many people ended up in

[negative equity](#) or worse, having their homes repossessed. Something to think about before making what is likely to be one of the biggest financial decisions of your life.

Bridesmaids (2011)

Lesson: Life events can be expensive – and it's easy to overspend

Former pastry chef Annie Walker (Kristen Wiig) has hit rock bottom. Her bakery has closed down, leaving her broke and living in a cheap shared flat with a weird pair of housemates.

Then her best friend, Lillian (Maya Rudolph), gets engaged. And with that comes a whole heap of expense: the Parisian-themed bridal shower, \$800 bridesmaid dresses, and a hen weekend in Las Vegas.

As well as highlighting the emotional angst that can accompany [wedding planning](#), this film points to the extravagances of the industry. It has been reported that the average nuptial celebration in the UK can cost [up to £27,000](#), with guests themselves forking out more than £430.

And [peer pressure can lead people to spend](#) money they don't have, in a bid to keep up with their friends.

Author

Alissa Lefebvre

Economist

alissa.lefebvre@ing.com

Deepali Bhargava

Regional Head of Research, Asia-Pacific

Deepali.Bhargava@ing.com

Ruben Dewitte

Economist

+32495364780

ruben.dewitte@ing.com

Kinga Havasi

Economic research trainee

kinga.havasi@ing.com

Marten van Garderen

Consumer Economist, Netherlands

marten.van.garderen@ing.com

David Havrlant

Chief Economist, Czech Republic

420 770 321 486

david.havrlant@ing.com

Sander Burgers

Senior Economist, Dutch Housing

sander.burgers@ing.com

Lynn Song

Chief Economist, Greater China

lynn.song@asia.ing.com

Michiel Tukker

Senior European Rates Strategist

michiel.tukker@ing.com

Michal Rubaszek

Senior Economist, Poland

michal.rubaszek@ing.pl

This is a test author

Stefan Posea

Economist, Romania

tiberiu-stefan.posea@ing.com

Marine Leleux

Sector Strategist, Financials

marine.leleux2@ing.com

Jesse Norcross

Senior Sector Strategist, Real Estate

jesse.norcross@ing.com

Teise Stellema

Research Assistant, Energy Transition

teise.stellema@ing.com

Diederik Stadig

Sector Economist, TMT & Healthcare

diederik.stadig@ing.com

Diogo Gouveia

Sector Economist

diogo.duarte.vieira.de.gouveia@ing.com

Marine Leleux

Sector Strategist, Financials

marine.leleux2@ing.com

Ewa Manthey

Commodities Strategist
ewa.manthey@ing.com

ING Analysts

James Wilson
EM Sovereign Strategist
James.wilson@ing.com

Sophie Smith
Digital Editor
sophie.smith@ing.com

Frantisek Taborsky
EMEA FX & FI Strategist
frantisek.taborsky@ing.com

Adam Antoniak
Senior Economist, Poland
adam.antoniak@ing.pl

Min Joo Kang
Senior Economist, South Korea and Japan
min.joo.kang@asia.ing.com

Coco Zhang
ESG Research
coco.zhang@ing.com

Jan Frederik Slijkerman
Senior Sector Strategist, TMT
jan.frederik.slijkerman@ing.com

Katinka Jongkind
Senior Economist, Services and Leisure
Katinka.Jongkind@ing.com

Marina Le Blanc
Sector Strategist, Financials
Marina.Le.Blanc@ing.com

Samuel Abettan
Junior Economist
samuel.abettan@ing.com

Franziska Biehl
Economist, Germany

Franziska.Marie.Biehl@ing.de

Rebecca Byrne

Senior Editor and Supervisory Analyst

rebecca.byrne@ing.com

Mirjam Bani

Sector Economist, Commercial Real Estate & Public Sector (Netherlands)

mirjam.bani@ing.com

Timothy Rahill

Credit Strategist

timothy.rahill@ing.com

Leszek Kasek

Senior Economist, Poland

leszek.kasek@ing.pl

Oleksiy Soroka, CFA

Senior High Yield Credit Strategist

oleksiy.soroka@ing.com

Antoine Bouvet

Head of European Rates Strategy

antoine.bouvet@ing.com

Jeroen van den Broek

Global Head of Sector Research

jeroen.van.den.broek@ing.com

Edse Dantuma

Senior Sector Economist, Industry and Healthcare

edse.dantuma@ing.com

Francesco Pesole

FX Strategist

francesco.pesole@ing.com

Rico Luman

Senior Sector Economist, Transport and Logistics

Rico.Luman@ing.com

Jurjen Witteveen

Sector Economist

jurjen.witteveen@ing.com

Dmitry Dolgin

Chief Economist, CIS

dmitry.dolgin@ing.de

Nicholas Mapa

Senior Economist, Philippines

nicholas.antonio.mapa@asia.ing.com

Egor Fedorov

Senior Credit Analyst

egor.fedorov@ing.com

Sebastian Franke

Consumer Economist

sebastian.franke@ing.de

Gerben Hieminga

Senior Sector Economist, Energy

gerben.hieminga@ing.com

Nadège Tillier

Head of Corporates Sector Strategy

nadege.tillier@ing.com

Charlotte de Montpellier

Senior Economist, France and Switzerland

charlotte.de.montpellier@ing.com

Laura Straeter

Behavioural Scientist

+31(0)611172684

laura.Straeter@ing.com

Valentin Tataru

Chief Economist, Romania

valentin.tataru@ing.com

James Smith

Developed Markets Economist, UK

james.smith@ing.com

Suvi Platerink Kosonen

Senior Sector Strategist, Financials

suvi.platerink-kosonen@ing.com

Thijs Geijer

Senior Sector Economist, Food & Agri

thijs.geijer@ing.com

Maurice van Sante

Senior Economist Construction & Team Lead Sectors
maurice.van.sante@ing.com

Marcel Klok
Senior Economist, Netherlands
marcel.klok@ing.com

Piotr Poplawski
Senior Economist, Poland
piotr.poplawski@ing.pl

Paolo Pizzoli
Senior Economist, Italy, Greece
paolo.pizzoli@ing.com

Marieke Blom
Chief Economist and Global Head of Research
marieke.blom@ing.com

Raoul Leering
Senior Macro Economist
raoul.leering@ing.com

Maarten Leen
Head of Global IFRS9 ME Scenarios
maarten.leen@ing.com

Maureen Schuller
Head of Financials Sector Strategy
Maureen.Schuller@ing.com

Warren Patterson
Head of Commodities Strategy
Warren.Patterson@asia.ing.com

Rafal Benecki
Chief Economist, Poland
rafal.benecki@ing.pl

Philippe Ledent
Senior Economist, Belgium, Luxembourg
philippe.ledent@ing.com

Peter Virovacz
Senior Economist, Hungary
peter.virovacz@ing.com

Inga Fechner

Senior Economist, Germany, Global Trade
inga.fechner@ing.de

Dimitry Fleming

Senior Data Analyst, Netherlands
Dimitry.Fleming@ing.com

Ciprian Dascalu

Chief Economist, Romania
+40 31 406 8990
ciprian.dascalu@ing.com

Muhammet Mercan

Chief Economist, Turkey
muhammet.mercan@ingbank.com.tr

Iris Pang

Chief Economist, Greater China
iris.pang@asia.ing.com

Sophie Freeman

Writer, Group Research
+44 20 7767 6209
Sophie.Freeman@uk.ing.com

Padhraic Garvey, CFA

Regional Head of Research, Americas
padhraic.garvey@ing.com

James Knightley

Chief International Economist, US
james.knightley@ing.com

Tim Condon

Asia Chief Economist
+65 6232-6020

Martin van Vliet

Senior Interest Rate Strategist
+31 20 563 8801
martin.van.vliet@ing.com

Robert Carnell

Regional Head of Research, Asia-Pacific
robert.carnell@asia.ing.com

Karol Pogorzelski

Senior Economist, Poland

Karol.Pogorzelski@ing.pl

Carsten Brzeski

Global Head of Macro

carsten.brzeski@ing.de

Viraj Patel

Foreign Exchange Strategist

+44 20 7767 6405

viraj.patel@ing.com

Owen Thomas

Global Head of Editorial Content

+44 (0) 207 767 5331

owen.thomas@ing.com

Bert Colijn

Chief Economist, Netherlands

bert.colijn@ing.com

Peter Vanden Houte

Chief Economist, Belgium, Luxembourg, Eurozone

peter.vandenhoute@ing.com

Benjamin Schroeder

Senior Rates Strategist

benjamin.schroeder@ing.com

Chris Turner

Global Head of Markets and Regional Head of Research for UK & CEE

chris.turner@ing.com

Gustavo Rangel

Chief Economist, LATAM

+1 646 424 6464

gustavo.rangel@ing.com

Carlo Cocuzzo

Economist, Digital Finance

+44 20 7767 5306

carlo.cocuzzo@ing.com