

Article | 10 November 2021

European fibre rollout closes in on major milestone

Both consumers and businesses moved increasingly online during the Covid-19 pandemic. With this shift came an even bigger appetite for bandwidth at home for video calls, streaming and gaming. In 2020, the fibre rollout moved towards a major milestone of offering superfast connections to half of all homes, adding a record 8.4 million subscribers



Not quite halfway home

In Europe's Gigabit Society, full-fibre networks will play a major role. The rollout of fibre across the 27 EU countries plus the UK, however, shows big differences in the percentage of homes with fibre access, the number of subscribers and the penetration rates. In the year to September 2020, full-fibre broadband became available for an additional 16 million homes in Europe, an increase of almost 20% on the previous period. The increase refers to where fibre is available to households even if they do not subscribe.

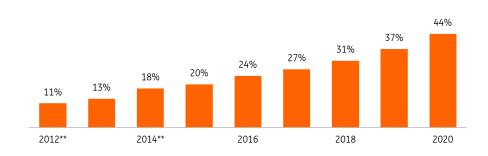
In 14 out of 28 European countries, 50% or more of all homes can be connected to fibre. As some of the bigger countries lag behind in rolling out fibre to the home (FTTH), only 44% of all European households can connect to fibre. However, if the current level of deployment is maintained, 2021 will see half of all households having access to full fibre.

Altnets continued to drive rollout

The rollout in 2020 was again driven by alternative internet service providers (altnets), such as CityFibre and Deutsche Glasfaser, increasing their market share from 55% to 57% of homes. Incumbents now have a market share of 39% of homes that can be connected to fibre (without further installation of a substantial fibre optic cable plant). The trailing position of incumbents reflects the fact that most of them have to phase out their existing copper networks when deploying fibre.

More and more households can access full fibre internet

Full fibre internet coverage rate of EU27 and UK households*



Source: FTTH Council Europe * homes passed as % of households ** per end of year, as of 2015 per September Note: FTTH Council Europe figures refer to both FTTH and FTTB

UK and Germany trail in rolling out fibre

The state of FTTH rollout differs widely from country to country. The top five consist of both Nordic and Southern European countries. Latvia is in the lead with 92% of homes having access to full-fibre. Of the biggest countries, Spain leads the way (88%). The main reason for the quick fibre deployment in Spain has been the relatively low cost of deployment due to above-ground connections, the ability to use pre-existing physical infrastructure such as ducts, poles and manholes, and relatively low labour costs.

Baltic countries lead full-fibre rollout

Top five and bottom five countries in ranking homes passed as a % of households

Top 5	Coverage rate	Bottom 5	Coverage rate
Latvia	92%	Austria	21%
Lithuania	90%	Germany	16%
Spain	88%	United Kingdom	15%
Portugal	83%	Greece	10%
Sweden	81%	Belgium	6%
Source: FTTH Council F	urone		

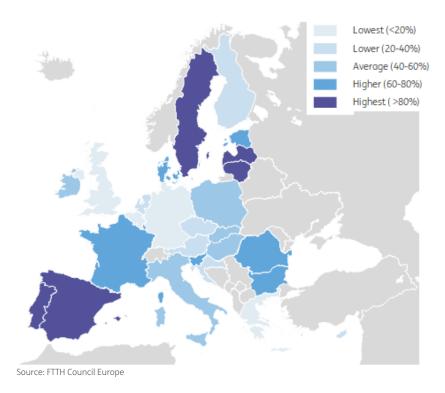
Near the bottom of the rankings, we find Germany (16%), the UK (15%) and Belgium with less than 6% of homes connected to full-fibre broadband networks. The low rate of connected homes in

Article | 10 November 2021

Germany and Belgium reflects widespread cable coverage and amongst other things, the high upfront costs to incumbents of deploying fibre networks, as existing infrastructure cannot easily be used and therefore new digging is required. In the UK, full-fibre rollout remains at a lower rate because of the earlier success of rolling out slower hybrid fibre.

Fibre rollout across Europe shows diverse picture

Share of households that can access full-fibre internet

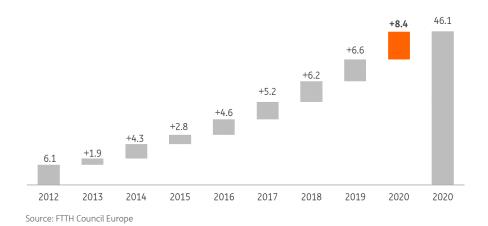


More than eight million subscribers added

As of September 2020, Europe had some 46 million subscribers to full-fibre broadband, up 22% from the previous year. Partly driven by the pandemic, with working from home driving a need for stable, high bandwidth connections, fibre providers added a record 8.4 million additional subscribers. France and Spain show the biggest rise with 2.8 and 1.4 million subscribers added, respectively. Spain also has the highest number of subscriptions per 100 households: 63. With limited fibre deployment, Germany, the UK and Belgium also find themselves in the lower regions with five or fewer subscribers per 100 households.

Highest growth in number of subscribers to fibre added in 2020

Overall number of subscribers and number of subscribers added

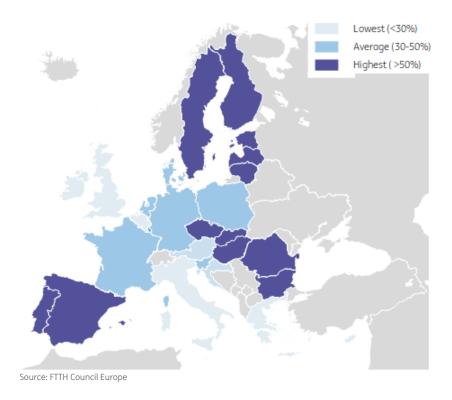


Take-up of fibre broadband moves towards 50%

Approximately 47% of all homes where access is offered subscribe to full-fibre broadband. This take-up rate has almost doubled since the end of 2012. Take-up also differs vastly between countries and is usually higher in countries where full-fibre has been around for a longer time and networks using intermediate technologies are (almost) absent. In Italy, only 14% of homes that can subscribe to full-fibre broadband actually do (with Spain and Portugal showing take up of 71% and 60%, respectively). Telecom Italia is replacing its hybrid fibre network with a limited number of clients switching to full-fibre. In Spain and Portugal, take-up was driven up by offering cross-subsidising bundles (quadruple-play; internet, TV, fixed telephony and mobile).

Take-up rates highest in Nordic, Iberian and Central and Eastern European countries

Subscriptions to full fibre internet as a percentage of homes that can be connected (homes passed)



Future growth: expect more from incumbents

Multiple factors stimulate the further deployment of fibre networks in Europe. Infrastructure investors and pension funds are keen to invest in fibre, removing the investment limitations while governments stimulate further deployment.

National governments have their national broadband plans, while regional authorities also plan to lay fibre optic cables in remote areas. A fifth of the €672.5 billion EU Recovery and Resilience Facility (RRF) is directed to plans focused on improving digital capabilities, with a prominent role for fibre rollout. Take-up, meanwhile, is boosted by the desire for cloud access by companies and institutions and working from home, along with increased consumer demand for digital entertainment. Altnets have been driving fibre deployment across Europe in the past. In the current environment, however, incumbents are expected to pick up the pace in rolling out full-fibre to remain competitive. After all, more and more clients will want to benefit from the digital infrastructure of the future. Find out more about rollout plans in this article.

Author

Alissa Lefebre

Economist

alissa.lefebre@ing.com

Deepali Bhargava

Regional Head of Research, Asia-Pacific <u>Deepali.Bhargava@ing.com</u>

Ruben Dewitte

Economist +32495364780 <u>ruben.dewitte@ing.com</u>

Kinga Havasi

Economic research trainee kinga.havasi@ing.com

Marten van Garderen

Consumer Economist, Netherlands marten.van.garderen@ing.com

David Havrlant

Chief Economist, Czech Republic 420 770 321 486 david.havrlant@ing.com

Sander Burgers

Senior Economist, Dutch Housing sander.burgers@ing.com

Lynn Song

Chief Economist, Greater China lynn.song@asia.ing.com

Michiel Tukker

Senior European Rates Strategist michiel.tukker@ing.com

Michal Rubaszek

Senior Economist, Poland michal.rubaszek@ing.pl

This is a test author

Stefan Posea

Economist, Romania tiberiu-stefan.posea@ing.com

Marine Leleux

Sector Strategist, Financials marine.leleux2@inq.com

Jesse Norcross

Senior Sector Strategist, Real Estate <u>jesse.norcross@ing.com</u>

Teise Stellema

Research Assistant, Energy Transition teise.stellema@ing.com

Diederik Stadig

Sector Economist, TMT & Healthcare diederik.stadig@ing.com

Diogo Gouveia

Sector Economist diogo.duarte.vieira.de.gouveia@ing.com

Marine Leleux

Sector Strategist, Financials marine.leleux2@ing.com

Ewa Manthey

Commodities Strategist ewa.manthey@ing.com

ING Analysts

James Wilson

EM Sovereign Strategist James.wilson@ing.com

Sophie Smith

Digital Editor sophie.smith@ing.com

Frantisek Taborsky

EMEA FX & FI Strategist <u>frantisek.taborsky@ing.com</u>

Adam Antoniak

Senior Economist, Poland adam.antoniak@ing.pl

Min Joo Kang

Senior Economist, South Korea and Japan min.joo.kang@asia.ing.com

Coco Zhang

ESG Research

coco.zhang@ing.com

Jan Frederik Slijkerman

Senior Sector Strategist, TMT jan.frederik.slijkerman@ing.com

Katinka Jongkind

Senior Economist, Services and Leisure <u>Katinka.Jongkind@ing.com</u>

Marina Le Blanc

Sector Strategist, Financials Marina.Le.Blanc@ing.com

Samuel Abettan

Junior Economist samuel.abettan@ing.com

Franziska Biehl

Economist, Germany <u>Franziska.Marie.Biehl@ing.de</u>

Rebecca Byrne

Senior Editor and Supervisory Analyst rebecca.byrne@ing.com

Mirjam Bani

Sector Economist, Commercial Real Estate & Public Sector (Netherlands) mirjam.bani@ing.com

Timothy Rahill

Credit Strategist timothy.rahill@ing.com

Leszek Kasek

Senior Economist, Poland leszek.kasek@ing.pl

Oleksiy Soroka, CFA

Senior High Yield Credit Strategist oleksiy.soroka@ing.com

Antoine Bouvet

Head of European Rates Strategy antoine.bouvet@ing.com

Jeroen van den Broek

Global Head of Sector Research jeroen.van.den.broek@inq.com

Edse Dantuma

Senior Sector Economist, Industry and Healthcare edse.dantuma@ing.com

Francesco Pesole

FX Strategist

francesco.pesole@ing.com

Rico Luman

Senior Sector Economist, Transport and Logistics Rico.Luman@ing.com

Jurjen Witteveen

Sector Economist

jurjen.witteveen@ing.com

Dmitry Dolgin

Chief Economist, CIS dmitry.dolgin@ing.de

Nicholas Mapa

Senior Economist, Philippines nicholas.antonio.mapa@asia.ing.com

Egor Fedorov

Senior Credit Analyst egor.fedorov@ing.com

Sebastian Franke

Consumer Economist sebastian.franke@ing.de

Gerben Hieminga

Senior Sector Economist, Energy gerben.hieminga@ing.com

Nadège Tillier

Head of Corporates Sector Strategy nadege.tillier@ing.com

Charlotte de Montpellier

Senior Economist, France and Switzerland charlotte.de.montpellier@ing.com

Laura Straeter

Behavioural Scientist +31(0)611172684 laura.Straeter@ing.com

Valentin Tataru

Chief Economist, Romania valentin.tataru@ing.com

James Smith

Developed Markets Economist, UK <u>james.smith@ing.com</u>

Suvi Platerink Kosonen

Senior Sector Strategist, Financials suvi.platerink-kosonen@ing.com

Thijs Geijer

Senior Sector Economist, Food & Agri thijs.geijer@ing.com

Maurice van Sante

Senior Economist Construction & Team Lead Sectors maurice.van.sante@ing.com

Marcel Klok

Senior Economist, Netherlands marcel.klok@ing.com

Piotr Poplawski

Senior Economist, Poland piotr.poplawski@ing.pl

Paolo Pizzoli

Senior Economist, Italy, Greece paolo.pizzoli@ing.com

Marieke Blom

Chief Economist and Global Head of Research marieke.blom@ing.com

Raoul Leering

Senior Macro Economist raoul.leering@ing.com

Maarten Leen

Head of Global IFRS9 ME Scenarios maarten.leen@ing.com

Maureen Schuller

Head of Financials Sector Strategy Maureen.Schuller@ing.com

Warren Patterson

Head of Commodities Strategy Warren.Patterson@asia.ing.com

Rafal Benecki

Chief Economist, Poland rafal.benecki@ing.pl

Philippe Ledent

Senior Economist, Belgium, Luxembourg philippe.ledent@ing.com

Peter Virovacz

Senior Economist, Hungary peter.virovacz@ing.com

Inga Fechner

Senior Economist, Germany, Global Trade inga.fechner@ing.de

Dimitry Fleming

Senior Data Analyst, Netherlands <u>Dimitry.Fleming@ing.com</u>

Ciprian Dascalu

Chief Economist, Romania +40 31 406 8990 ciprian.dascalu@ing.com

Muhammet Mercan

Chief Economist, Turkey muhammet.mercan@ingbank.com.tr

Iris Pang

Chief Economist, Greater China iris.pang@asia.ing.com

Sophie Freeman

Writer, Group Research +44 20 7767 6209 Sophie.Freeman@uk.ing.com

Padhraic Garvey, CFA

Regional Head of Research, Americas

padhraic.garvey@ing.com

James Knightley

Chief International Economist, US <u>james.knightley@ing.com</u>

Tim Condon

Asia Chief Economist +65 6232-6020

Martin van Vliet

Senior Interest Rate Strategist +31 20 563 8801 martin.van.vliet@ing.com

Robert Carnell

Regional Head of Research, Asia-Pacific robert.carnell@asia.ing.com

Karol Pogorzelski

Senior Economist, Poland Karol.Poqorzelski@inq.pl

Carsten Brzeski

Global Head of Macro carsten.brzeski@ing.de

Viraj Patel

Foreign Exchange Strategist +44 20 7767 6405 virai.patel@ing.com

Owen Thomas

Global Head of Editorial Content +44 (0) 207 767 5331 owen.thomas@ing.com

Bert Colijn

Chief Economist, Netherlands bert.colijn@inq.com

Peter Vanden Houte

Chief Economist, Belgium, Luxembourg, Eurozone peter.vandenhoute@ing.com

Benjamin Schroeder

Senior Rates Strategist benjamin.schroder@ing.com

Chris Turner

Global Head of Markets and Regional Head of Research for UK & CEE chris.turner@ing.com

Gustavo Rangel

Chief Economist, LATAM +1 646 424 6464 gustavo.rangel@ing.com

Carlo Cocuzzo

Economist, Digital Finance +44 20 7767 5306 carlo.cocuzzo@ing.com