

Article | 20 July 2023

Dutch construction faces sharp decline in 2024

The construction of new homes in the Netherlands is under pressure due to higher interest rates and falling house prices. Those at the beginning of the value chain, such as project developers and producers of concrete and bricks, are seeing a significant decline in demand already



Construction production expected to grow by 0.5% in 2023

We expect Dutch construction volumes to experience slight growth of 0.5% this year. A small contraction was previously anticipated. However, unexpectedly high growth in the first quarter of this year has led to the possibility of ending 2023 with a small increase.

Contraction of 2.5% expected in 2024

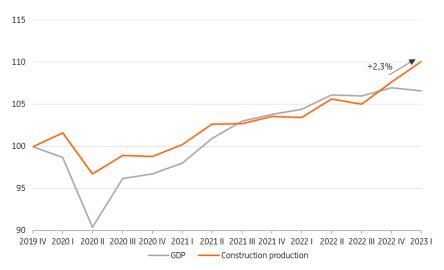
The high growth in energy-saving measures in the installation industry is likely to decline due to falling energy prices, thereby removing this support pillar for the entire construction industry. Moreover, the late cyclical nature of the sector will start to take effect in the months ahead. Signs of cooling are already evident at the beginning of the construction value chain, with a visible contraction in project development and the production of building materials such as concrete, cement, and bricks. This trend will continue further down the supply chain. As a result, we expect a contraction of 2.5% in Dutch construction output next year, the largest decline since 2013.

Construction continued to grow in early 2023

In the first quarter of 2023, Dutch construction production continued to grow by 2.3% compared to the fourth quarter of 2022. Even then, the construction sector showed significant growth of 2.5%. This is significantly better than the overall Dutch economy, which contracted by 0.3% in the first quarter of this year.

Construction production continued to grow in early 2023

Volume development Dutch construction output (valued added index Q4 2019= 100)



Source: Dutch Central Statistical Office & ING Research

Demand for energy-saving activities has peaked

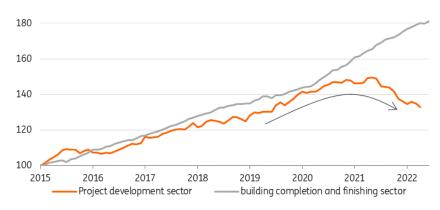
The sustained high growth in the construction industry was mainly driven by energy-saving measures. Higher energy prices led to a huge uptick in demand for energy-saving construction work, including the installation of (hybrid) heat pumps, the placement of solar panels and insulation works. As a result, installation companies experienced an almost 20% increase in revenues in the first quarter. However, interest in energy-saving measures seems to have tailed off now that energy prices have significantly dropped. While demand is still relatively high, the rapid growth seems to have subsided. As a result, this pillar of support, which counterbalanced declining new construction production, is diminishing.

Issues in the new construction chain are already being felt

New housing projects are affected by the declining housing market due to factors such as higher interest rates, high construction costs, a shortage of building land and often complex project development. This all puts pressure on construction volume and is already evident at the front end of the value chain. The number of building permits has decreased and project developers' revenues are also declining.

Turnover is declining in the project development sector

Monthly turnover development 2015=100 12-month moving average up to and including May 2023

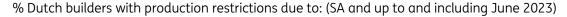


Source: Dutch Central Statistical Office & ING Research

Production of building materials such as concrete, cement and bricks has fallen by 20%

Production in the building material industry is also contracting. In May, the volume was 20% lower than a year earlier, after a 9% decline in volumes in the first quarter. Contractors are ordering fewer building materials such as concrete, cement and bricks. These materials are primarily used in new housing construction projects. Further down the value chain, there is still revenue growth, such as in the building completion and finishing sector, which includes plasterers, painters, and carpenters. Some of these activities are also common in renovations, but in the long run, the work in these sectors will decrease as ongoing new projects diminish.

Structural staff shortages, but few builders with material shortages





Source: European Commission, ING Research

Persistent labour shortages

Many construction companies still report production hindrances due to labour shortages, although this has decreased. Previously, urgent labour shortages were reported by 25% of construction entrepreneurs, but in June this was only the case for 13%. The number of companies expecting to hire new employees has also significantly decreased to 4%. Construction companies are likely preparing for reduced activities in 2024.

The number of builders that want to raise prices has fallen enormously

% of Dutch builders that expect to increase sales prices (balance pos. -/- neg. answers, SA, up to and including Jun 2023



Source: European Commission, ING Research

Shortages of materials and price increases have almost disappeared

Material shortages have significantly decreased in the past six months, as international supply chains have resumed following the Covid-19 crisis. The supply of building materials, especially technical components, has also improved, reducing production hindrances caused by materials that cannot be delivered (on time). As the scarcity of building materials diminishes, price increases are less pronounced. Additionally, declining demand in certain segments puts pressure on prices.

Author

Maurice van Sante

Senior Economist Construction & Team Lead Sectors <u>maurice.van.sante@ing.com</u>

Disclaimer

This publication has been prepared by the Economic and Financial Analysis Division of ING Bank N.V. ("ING") solely for information purposes without regard to any particular user's investment objectives, financial situation, or means. ING forms part of ING Group

(being for this purpose ING Group N.V. and its subsidiary and affiliated companies). The information in the publication is not an investment recommendation and it is not investment, legal or tax advice or an offer or solicitation to purchase or sell any financial instrument. Reasonable care has been taken to ensure that this publication is not untrue or misleading when published, but ING does not represent that it is accurate or complete. ING does not accept any liability for any direct, indirect or consequential loss arising from any use of this publication. Unless otherwise stated, any views, forecasts, or estimates are solely those of the author(s), as of the date of the publication and are subject to change without notice.

The distribution of this publication may be restricted by law or regulation in different jurisdictions and persons into whose possession this publication comes should inform themselves about, and observe, such restrictions.

Copyright and database rights protection exists in this report and it may not be reproduced, distributed or published by any person for any purpose without the prior express consent of ING. All rights are reserved. ING Bank N.V. is authorised by the Dutch Central Bank and supervised by the European Central Bank (ECB), the Dutch Central Bank (DNB) and the Dutch Authority for the Financial Markets (AFM). ING Bank N.V. is incorporated in the Netherlands (Trade Register no. 33031431 Amsterdam). In the United Kingdom this information is approved and/or communicated by ING Bank N.V., London Branch. ING Bank N.V., London Branch is authorised by the Prudential Regulation Authority and is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. ING Bank N.V., London branch is registered in England (Registration number BR000341) at 8-10 Moorgate, London EC2 6DA. For US Investors: Any person wishing to discuss this report or effect transactions in any security discussed herein should contact ING Financial Markets LLC, which is a member of the NYSE, FINRA and SIPC and part of ING, and which has accepted responsibility for the distribution of this report in the United States under applicable requirements.

Additional information is available on request. For more information about ING Group, please visit http://www.ing.com.

Article | 20 July 2023 5